



City of Mobile  
Request for Proposals  
**Addendum 1 to RFP Number: 5965**  
**Disaster Support Services**

The City of Mobile is seeking sealed proposals from experienced firms to provide post-event disaster support services for meals, lodging, generators, and emergency roofing repairs for City of Mobile first responders, employees, and public facilities

The City is providing this Addendum 1 in response to questions received regarding the original RFP and to make corrections to the original RFP.

**The due date for submitted written proposals is being extended to 4:00 p.m., October 22, 2025. *Submit one paper original and one digital copy (CD or flash drive) of the proposal.***

The full contents of the original Request for Proposals (RFP), and any subsequent Addenda to this RFP may be found on the City Bid page at <https://www.cityofmobile.org/bids>.

**QUESTIONS AND ANSWERS:**

The follow are questions that have been received and City responses to those questions. The questions are included generally verbatim as received relating to the overall RFP requirements where the City determined that an answer to all potential proposers was merited. Where you remain unclear or uncertain of the City's requirements, please use your judgment as to the City's intent, and state any questions or assumptions you made in interpreting the City's RFP. All timely submitted RFPs will be fully considered and scored by the City.

1. Can vendors submit a proposal responding to only one section of the package?  
Example: Section C-Emergency Lodging?

*Answer: Yes.*

2. Can the City provide an estimated range for the number of essential personnel we could expect to feed during emergency operations?

*Answer: Approximately 150-250*

3. Is there an estimated period of time that the City expects to require Emergency Meals during emergency operations?

*Answer: Situation dependent, but for purposes of the RFP, plan for 96 hours.*

4. Can the City provide more information related to “Remote vs. Onsite service expectations” mentioned on pg. 50? Is the City looking for the Contractors’ expectations for how they will provide the services both onsite and remotely?

*Answer: Yes. Include information about how you will deliver required services – what work will be done remotely and what sort of presence and work will be done here. This can include preplanning/preseason coordination as well as post-disaster response.*

5. To meet the DBE participation goal of 15%, are subcontractors required to be certified by the City of Mobile or the State of Alabama? Or, can companies certified by other agencies (woman-owned, service-disabled veteran-owned, and/or historically underutilized businesses (HUBs) satisfy this goal?

*Answer: Companies certified by other agencies can satisfy the goal. New federal guidelines significantly reduce DBE participation requirements, but the City remains interested in the major subcontractors you would use.*

6. The RFP requests resumes of “key persons”. To ensure consistency in evaluation among proposers, can the City clarify which positions it considers “key personnel”?

*Answer: Provide brief resumes for staff that will leading the effort and doing the actual work.*

7. Since subcontractors may be used to fulfill portions of the scope, will resumes of subcontractor personnel be evaluated on the same basis as prime contractor personnel to allow for consistent scoring across proposers?

*Answer: The City will exercise weighting discretion dependent upon performance scope and context*

8. The RFP asks for summaries of customers but does not specify a number. To ensure fairness in evaluation, can the City indicate whether it prefers a maximum or recommended number of past performance examples per proposer?

*Answer: Target three - five customers currently under contract, with priority given to those most similar to expectations for this RFP..*

9. Since the RFP allows bidding on one or multiple service areas, will the City give additional weight to past performance that demonstrates delivery of multiple services in a single project, or will single-service examples be evaluated equally for consistency among proposers?

*Answer: Proposals will be reviewed in two categories. 1. Individual service 2. Combined services (if submission includes multiple services).*

10. To promote consistency across proposers, can the City clarify whether subcontractor past performance will be considered on equal footing with the prime contractor's past performance?

*Answer: The City will exercise weighting discretion dependent upon performance scope and context.*

11. The RFP invites proposers to indicate "advantages by integration of all services." To ensure fairness in evaluation, can the City clarify if integration will be explicitly scored, or if this is informational only?

*Answer: The City retains weighting discretion subject to proposal strengths and weaknesses, which may include advantages or disadvantages presented by the proposer related to single contractor delivery of multiple services.*

12. "Proposed rates and cost items" is allocated 10 points, but the scoring method is not described. To promote fairness in evaluation, can the City clarify whether costs will be scored based on lowest price, reasonableness, or best value?

*Answer: All of the above.*

13. Exhibit B (Subcontractor, Major Supplier Form) requires proposers to identify subcontractors and "major suppliers." To ensure consistency in how proposers complete this form and how the City evaluates submissions, can the City please define what qualifies as a "major supplier" (e.g., based on dollar threshold, percentage of total contract, or criticality of services)?

*Answer: Indicate subcontractors you consider critical to your effective delivery of the services required.*

14. The RFP requests billing rates for all categories of support and services (Page 2, Section V; Page 27, Exhibit C) but does not specify the preferred pricing format. To ensure consistency in evaluation across proposers, can the City clarify the required pricing structure for each service area (e.g., per-unit, per-hour, or bundled costs) and whether mobilization/demobilization should be priced separately or included in unit rates?

*Answer: The City does not have a preferred pricing format and is seeking the expertise of contractors to propose efficient, comprehensive pricing strategies for the services required.*

15. To ensure consistency in pricing and evaluation across proposers, can the City please specify the labor categories (e.g., project management, supervisory, skilled trades, administrative support) for which rates must be provided?

*Answer: The City does not have a preferred pricing format and is seeking the expertise of contractors to propose efficient, comprehensive pricing strategies for the services required.*

16. To promote consistency among proposers, can the City clarify whether subcontractor past performance will be considered on equal footing with the prime contractor's past performance?

*Answer: The City will exercise weighting discretion dependent upon performance scope and context*

17. Section Emergency Meals: How many personnel are to be fed? How many locations?

*Answer: 2-5 locations, up to 1,000*

18. Section Emergency Lodging: How many people should we expect to sleep? Is it preferred to be hotels or on-site living quarters? Bunkhouses or travel trailers? Does shower and restroom facilities need to be included in the Lodging section?

*Answer: Present your proposed solutions based on your experience providing similar services in emergency scenarios. Showers/Restrooms shall be included.*

19. Section Emergency Generators: Do you have a quantity of each size generator that is needed? What locations will these need to be sent? How many locations?

*Answer: No*

20. Section Emergency Fueling: Other than fueling provided generators and basecamp services, should we expect to fuel vehicles as well? If so, is there an estimated number of vehicles? Diesel? Gas?

*Answer: There is not a specific Emergency Fueling section. The only mention of fueling is under the Emergency Generators.*

21. We would like to request a one-week extension to the proposal due date in order to provide the City with a compliant and comprehensive proposal response.

*Answer: Ok. Proposals are now due by 4:00 pm, October 22, 2025.*