

Scoring Tabulation – City of Mobile RFQ 2019—04 Cruise Terminal Security
Qualification packages opened October 1, 2019

Overall totals by scorer:

	A	B	C	Total
Signal 88	45	42	37	124
B3 Security Group	35	30	26	91
North Atlantic Security	35	30	28	93
American Guard	50	49	48	147
Inner Parish Security	27	23	25	75

Scores by rating area:

Scorer A	Signal 88	B3 Security Group	North Atlantic Security	American Guard	Inner Parish Security Corp
Similar Contract Experience /Performance <i>15 Points</i>	5	5	5	15	5
Qualifications of Key Persons <i>10 Points</i>	15	15	10	10	10
Professionalism (Training, Uniforms) <i>15 Points</i>	15	10	15	15	8
Value & Plan <i>10 Points</i>	10	5	5	10	4
Total	45	35	35	50	27

Scorer B	Signal 88	B3 Security Group	North Atlantic Security	American Guard	Inner Parish Security Corp
Similar Contract Experience /Performance <i>15 Points</i>	12	8	10	15	7
Qualifications of Key Persons <i>10 Points</i>	10	8	6	10	5
Professionalism (Training, Uniforms) <i>15 Points</i>	12	8	8	8	7
Value & Plan <i>10 Points</i>	8	6	6	6	4
Total	42	30	30	49	23

Scorer C	Signal 88	B3 Security Group	North Atlantic Security	American Guard	Inner Parish Security Corp
Similar Contract Experience /Performance <i>15 Points</i>	10	5	5	15	6
Qualifications of Key Persons <i>10 Points</i>	8	6	15	9	5
Professionalism (Training, Uniforms) <i>15 Points</i>	10	10	10	15	10
Value & Plan <i>10 Points</i>	9	5	8	9	4
Total	37	26	28	48	25

Contacts:

Signal 88 Security: Justin Farmer General Manager, jfarmer@signal88.com

B3 Security: Roger Baker, President, roger@b3sg.com

North Atlantic Security Group: Jim Bell, President, JBell@NorthAtlanticSecurity.com

American Guard Services: Doug Snow, Director Maritime Operations, dsnaw@americanguardservices.com

Inner Parish Security Corporation: Randy Crockett, Regional Operations, rcrockett@ipsc.biz

No submission: DSI Security Services: Anna Athwell, Sales Admin, AAthwell@DSISecurity.com