

# City of Mobile, AL



## Annual Budget Fiscal Year

# 2020



2020 BUDGET MESSAGE  
CITY OF MOBILE, ALABAMA

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August 20, 2019

To the City Council  
Mobile, Alabama

Dear Friends:

It is my pleasure to submit to you the proposed 2020 General Fund and Capital Improvements Fund budgets. While our annual budgets are fundamentally a projection of revenues and expenses, this budget message also allows me to share with you my thoughts on the economic, technological, societal and financial trends likely to influence our City's future fiscal health.



Following a description of the major changes in the 2020 budgets, we shall explore several of those trends that will influence future budgeting decisions.

2020 General Fund

Tax revenue is projected to increase \$9 million next year, powered by additions of \$4.7 million in sales taxes, \$1.1 million in lease taxes, \$900 thousand in property taxes and \$2.9 million in Simplified Sellers Use Tax. In all, revenues and transfers into the General Fund are estimated to be more than 19 million above the current year's budget, although much of the non-tax portion of this has to do with timing differences as to when transfers are made.

Expenditures for fiscal 2020 are also up by more than \$18 million over the current year. Most of this increase is due to the full year effect of the most recent 2.5% cost of living adjustment and the continuation of the City's phase in of more reliable fleet lease rates to allow for motor pool purchase and maintenance of vehicles.

Non-operational expense pressures on the General Fund include an \$800 thousand increase in Mobile Metro Jail costs, \$1.3 million in retirees' health insurance, a \$1.6 million increase in the supplement to the police and fire pension fund, and the \$500 thousand contribution to the Alabama state court system.

## 2020 Capital Budgets

The Capital Improvement Fund and Convention Center Fund budgets are largely unchanged from fiscal year 2019. Revenues into both funds are up about \$1.3 million or 2.1% with the additional sources primarily devoted to blight removal and highway improvements.

The City continues to make great strides in replacing and fixing broken roadways, drainage facilities, sidewalks and lighting. With no increase in sales tax rates since 2013, the administration has worked since 2016 to shift funding into the City Council earmark for the Capital Improvement Plan. A total of \$84 million has been allocated to that end in the first four years of the CIP. The 2020 budget continues that allocation.

As you may recall, you approved an additional allocation earlier this year to fund the hiring of additional personnel in the public works and accounting areas, not only to accelerate the delivery of our CIP backlog, but also to support major grant funded projects outside the CIP.

During a six year period prior to 2016, the City spent a total of \$32 million, or \$5 million per year, on infrastructure capital projects. Since that time, primarily due to grant leveraging, the annual allocation of work has grown to more than \$60 million. While delivery of this work is a tremendous challenge, the opportunity to benefit our citizens with this volume of capital improvement cannot be ignored.

### Capital Project Work

	2010-2015	2016-2019	2020-2023
CIP		\$84M	\$84M
CIP Prior to 2015	\$15M		
PAYGO	\$14M	\$30.5M	\$30M+
MPO	\$3M	\$30M	\$47.5M
TIF		\$3M	\$5M
Gas Tax		\$7M	\$7M
TIGER		\$24M	\$6M
GREENWAY		\$12M	
ST. LOUIS ST.		\$6M	
NFWF		\$8M	\$10M+
LANGAN LAKE			\$10M
12 MILE CREEK		\$3M	
Future Cycles Restore Funds			\$25M+
Facilities Program			\$50M
TAP			\$2.5M
CDBG		\$2M	
Water St. Phase II			\$6M
Misc. Drainage		\$1M	\$1M
Misc. Grants		\$1M	\$1M
OTHER		\$2M	\$8M

2010-2019 Indicate actual budget amounts

2020-2023 Indicate future projected amounts or contracts that are approved

## Economic Development

The first trend that I want to discuss is a more professional and sustainable approach to employment based economic incentives. Whether through property and sales tax abatements, cash development agreements or tax increment fund awards, the City of Mobile has long encouraged development through the judicious use of financial incentive tools. The Airbus final assembly lines, Austal shipyards, Wal-Mart distribution center, Amazon sortation center and downtown residential and commercial developments are tangible evidence of the product of the use of these tools.

The most important goal of economic incentives is and always will be the creation of jobs for our citizens. The benefits of job creation include crime reduction, cultural enhancement and educational and training advancement. However, the most measurable return is an increase in the fuel upon which our City runs and creates incentives, which is enhanced sales taxes from worker spending.

Not so long ago, the City made cash incentive agreements with new companies in which the payments per employee had no relationship to the return the City might expect from those employees. In addition, no decisions were made based on whether or how many new employees might actually reside in Mobile. This runs counter to the reality that a “job” is not so much where a person works, but, rather, where he or she lives.

Currently and in the future, decisions about economic development incentives will be asked of you with information provided to you concerning average salaries of the jobs to be created along with the expected number of job holders who will reside in the City, the cost per job and the time it will take for the incentive to be recovered.

The 2020 Capital Improvement Fund budget contains an allocation of \$2.4 million for future cash payments or infrastructure incentives to new companies, which I believe to be sufficient to satisfy prospective opportunities as well as necessary to satisfy staged payments from prior economic development agreements.

## Tourism

Another way that the City of Mobile may enhance the exposure of our history and culture to the world and at the same time generate an economic benefit is by attracting larger numbers of convention and leisure travelers. As one of only a handful of states that allow individual municipalities to establish local sales taxes, an investment by Mobile in tourism can have a direct and immediate impact on our revenues.

Given this unique ability to leverage investment in tourism into local economic reward, our history of being toward the lower end of support for tourism marketing among our peer cities should be a situation that we wish to change. While it is always difficult to prove a direct relationship between marketing and desired results, it does appear that there is a general correlation.

Visit Mobile and our hotel owners recently led an effort to create a marketing fund produced from additional room night charges within a new Tourism Improvement District. Upon formal approval by the hotel owners within the TID, it is estimated that \$1.5 million will be available for the funding of targeted marketing and sales promotion efforts.

A component of the TID is an agreement by the City to maintain funding for Visit Mobile at verifiable baseline levels, which will be for any fiscal year 33.5% of lodgings tax receipts received during the prior year. This is an example of a “performance contract” that truly rewards exceptional performance.



## COMPETITIVE CITIES

City	Budget	Total Visitors
New Orleans	\$19,000,000	9.78 million
Charleston	\$14,000,000	5.2 million
Orange Beach/Gulf Shores	\$10,535,368	6.1 million
Savannah	\$10,500,000	13.7 million
Memphis	\$9,300,000	10.5 million
Birmingham	\$8,500,000	4 million
Daytona Beach	\$8,200,000	9.5 million
Raleigh	\$7,119,000	14.4 million
Baton Rouge	\$4,500,000	3.89 million
Jacksonville	\$4,432,000	5.96 million
Gulfport/Biloxi	\$4,020,000	6.1 million
Jackson, MS	\$3,700,000	2.85 million
Montgomery	\$2,400,000	2.5 million
Huntsville	\$2,280,000	2.9 million
<b>Mobile</b>	<b>\$2,650,000</b>	<b>3 million</b>

## E-Commerce

In my 2019 budget message to you I mentioned that electronic commerce had grown to represent close to 9% of all consumer and business transactions and that existing state legislation intended to tax the sales in Alabama made by out-of-state sellers (the “Simplified Sellers Use Tax”) was disadvantageous to the City of Mobile.

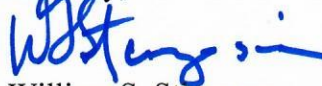
Mobile’s SSUT collections in 2019 were estimated to be \$1,950,000. The projection for 2020 is \$4,846,000, more than double. We now know that every dollar that is diverted through the SSUT bears an effective City sales tax rate of 2.86%, as opposed to our 5% rate for sales transactions involving Alabama stores. This means that in 2020 Mobile will lose at least \$4,050,000, most of which is distributed to cities and counties outside of Mobile. As consumer and business activity continues to evolve toward electronic transactions, the erosion of our General Fund will increase.

In addition, for the second consecutive year, Mobile and other larger Alabama cities were forced to defend against state legislation designed to divert our domestic e-commerce through SSUT. Fortunately, there are now ten of the largest cities united not only in continuing to block such a harmful legislation, but also in crafting a replacement for SSUT that respects our heavy transactional footprint. The City Council has been very supportive of this position and I invite your continued involvement in this effort.

The future will continue to offer us both opportunities and challenges for our financial well being. With your support, we can position ourselves to anticipate change rather than only react to it.

Bless you, our employees, and, most importantly, the citizens of this great City of Mobile.

Sincerely,



William S. Stimpson  
Mayor

## ELECTED OFFICIALS



(Shown left to right)

**Joel Daves- District 5**  
**John Williams-District 4**  
**Levon Manzie-District 2**  
**William S. Stimpson-Mayor of Mobile**  
**Gina Gregory-District 7**  
**Fredrick Richardson, Jr.- District 1**  
**Bess Rich-District 6**  
**C.J. Small-District 3**

# General Fund



2020





# General Fund Budget Summary



	FY 2016 Actual Rev/Exp	FY 2017 Actual Rev/Exp	FY 2018 Actual Rev/Exp	FY 2019 Adopted Budget	FY 2020 Proposed Budget
<b>Revenues and Transfers In</b>					
Taxes	\$ 177,030,715	\$ 178,356,046	\$ 187,504,717	\$ 184,530,164	\$ 193,616,436
Licenses & Permits	36,494,016	36,269,488	36,038,062	36,239,949	37,671,257
Intergovernmental	267,190	183,479	176,787	72,613	212,891
Charges for Services	7,787,000	7,332,236	7,349,570	7,135,632	9,466,399
Fines & Forfeitures	1,915,437	1,510,530	1,785,536	1,597,292	1,914,332
Interest and Investment Income	123,922	199,231	509,444	295,778	1,088,735
Miscellaneous Revenues	294,638	83,194	253,409	199,157	126,145
Recycling Fees	-	33,027	7,255	9,793	12,055
Sale of Assets	4,277	1,476	47	1,454	6,868
Transfers In	7,111,434	4,074,570	11,189,783	7,850,168	12,614,303
Total Revenues and Transfers In	231,028,629	228,043,277	244,814,610	237,932,000	256,729,421
Carryover from reserve surplus	7,763,019	6,070,597	(15,254,588)	8,419,661	8,278,269
Total Resources	238,791,648	234,113,874	229,560,022	246,351,661	265,007,690
<b>Expenditures and Transfers Out</b>					
Mayor	5,646,576	6,351,957	6,714,980	8,233,974	8,299,758
City Clerk/Council	1,328,029	1,525,618	1,426,383	1,865,886	2,087,277
Finance	14,721,999	15,928,603	16,596,043	18,513,556	21,074,746
Public Safety	73,405,840	80,946,487	79,880,124	85,806,269	94,335,944
Public Works	44,705,552	46,827,518	45,616,981	52,513,117	53,625,509
City Hall Overhead	5,344,429	5,233,502	3,141,280	3,932,100	3,808,000
Reserve for Retirements	1,511,241	2,320,004	2,172,738	2,000,000	2,000,000
Other Cost Centers	48,113,935	53,089,223	56,486,216	53,123,741	57,391,749
Transfers Out	44,014,047	21,890,962	17,525,277	15,604,376	17,250,117
Total Exp and Transfers Out	238,791,648	234,113,874	229,560,022	241,593,019	259,873,100
Budgeted Reserve	-	-	-	4,758,642	5,134,590
<b>Ending Balance</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>



# General Fund Revenues



	FY 2016 Actual Revenues	FY 2017 Actual Revenues	FY 2018 Actual Revenues	FY 2019 Adopted Budget	FY2020 Proposed Budget
<b>Taxes</b>					
Sales Tax-City	\$ 134,419,858	\$ 134,057,578	\$ 141,065,498	\$ 138,429,487	\$ 143,100,379
Sales Tax-PJ	8,241,212	8,600,838	8,959,959	8,914,036	8,894,598
Sales Tax Rebate	(1,377,660)	(2,811,794)	(2,675,949)	(2,862,909)	(3,853,056)
Property Tax	14,351,319	15,508,214	15,835,755	15,927,516	16,687,373
Motor Vehicle	1,634,237	1,360,797	1,572,247	1,513,182	1,605,647
Lease-City	5,617,391	5,436,567	5,631,394	5,200,309	6,323,397
Lease-PJ	279,771	237,116	256,767	224,619	275,328
Room-City	3,932,115	4,570,760	5,191,049	4,964,860	4,706,308
Room-PJ	12,307	13,886	12,202	11,733	14,519
Car Rent-City	1,206,762	1,321,953	1,307,264	1,290,679	1,485,238
Car Rent-PJ	14,035	6,100	383	3,162	1,967
Gas Tax-City	2,439,889	2,657,794	2,643,453	2,872,453	2,581,589
Gas Tax-PJ	672,405	815,090	835,103	857,101	829,551
2 Cent County Gas	425,465	299,454	256,683	261,583	317,582
Liquor-City	600,586	631,460	706,612	664,605	715,375
Liquor-PJ	25,894	20,982	27,996	26,261	41,801
Wine	192,015	179,724	193,273	183,909	214,194
Beer	1,112,566	1,051,091	1,024,341	1,029,729	1,178,419
Liquor ABC	223,431	227,929	213,012	202,989	221,578
In Lieu of Taxes	53,787	53,787	53,787	53,787	53,787
Cigarette Tax	1,701,496	1,727,163	1,429,212	1,447,151	1,156,163
Other Tobacco-City	424,950	427,046	692,675	544,198	865,137
Other Tobacco-PJ	27,936	26,655	34,663	30,657	121,882
Business Privilege Tax	282,884	285,006	287,143	285,006	291,651
Franchise Excise Tax	560,580	746,838	905,789	746,838	906,164
Oil Production Tax	20,352	25,933	32,022	29,577	18,673
Transport Local Assessment Fee	-	-	-	-	24,759
Tax Overpayment Refunds	(137,171)	(68,307)	(342,150)	(273,360)	(10,464)
Seller's Use Tax	72,303	946,386	1,354,534	1,951,006	4,846,897
<b>Total Taxes</b>	<b>177,030,715</b>	<b>178,356,046</b>	<b>187,504,717</b>	<b>184,530,164</b>	<b>193,616,436</b>
<b>Licenses and Permits</b>					
Business License-City	33,839,743	33,283,146	33,074,204	33,241,238	34,834,998
Business License-PJ	2,127,918	2,092,482	2,136,893	2,130,672	2,007,366
Motor Vehicle License	644,251	655,474	635,978	670,084	638,337
Dog License	16,605	13,619	10,926	11,022	10,170
Reissue License	14	4	-	-	4
Business License Refunds	(134,515)	(802)	(28,690)	(22,963)	(45,568)
Alarm Permits	-	192,360	-	-	-
Alarm Ordinance Permits	-	33,205	208,751	209,896	225,950
<b>Total Licenses and Permits</b>	<b>36,494,016</b>	<b>36,269,488</b>	<b>36,038,062</b>	<b>36,239,949</b>	<b>37,671,257</b>
<b>Intergovernmental</b>					
ABC Board	72,286	46,613	54,044	46,613	54,044
Dog Track/Mobile County Racing Comm	7,620	3,027	-	-	-
Federal Grants	12,890	-	46,162	-	71,335
State Star Fees	105,648	76,725	20,798	26,000	20,875
SAIL Program Grant Revenue	68,746	57,114	55,783	-	66,637
<b>Total Intergovernmental</b>	<b>267,190</b>	<b>183,479</b>	<b>176,787</b>	<b>72,613</b>	<b>212,891</b>



# General Fund Revenues



	FY 2016 Actual Revenues	FY 2017 Actual Revenues	FY 2018 Actual Revenues	FY 2019 Adopted Budget	FY2020 Proposed Budget
<b>Charges for Services</b>					
County Collection	\$ 589,620	\$ 120,542	\$ -	\$ -	\$ -
Lot Cleaning	16,879	26,403	38,846	39,868	44,447
Building Demolition	27,577	33,740	41,478	21,370	58,360
Animal Shelter	4,945	-	-	-	-
Adoptions	9,384	12,518	3,610	7,574	1,230
Boarding	1,639	2,796	4,244	3,360	3,554
Euthanize	2,644	3,625	2,755	3,070	3,383
Impounding	2,241	2,737	2,870	2,610	3,175
Inoculation	2,935	2,503	2,635	2,155	3,182
Dog Misc Rev	(132)	-	-	-	-
Inspection	268,655	1,905	-	-	-
Inspection Misc Rev	69	-	-	-	-
Inspection Permitting	1,086,172	1,459,247	1,663,653	1,664,573	1,468,035
Inspection Planning & Zoning	61,215	73,773	-	73,773	-
Planning & Zoning Misc Revenue	-	1,749	-	-	-
Police	413,845	403,042	390,123	405,354	400,484
Municipal Court Admin	109,344	103,722	129,765	119,260	124,072
Engineering	453,840	387,639	746,858	418,775	1,086,790
ROW Fee	100	-	-	-	-
Fire Plan Review	62,208	71,678	66,130	73,037	68,340
Fire Fees	111,101	145,192	138,683	147,782	134,620
Fire Cpat	-	3,709	26,466	18,837	22,837
Parking Management	250,000	250,000	250,000	250,000	923,412
Parking Meters	(50)	-	-	-	-
Property Rental General	70,048	89,260	88,804	97,470	106,708
Park Rentals	-	8,665	-	-	-
Facility Rent History Museum	(1,950)	-	-	-	-
Franchise Fees	3,076,252	3,043,863	2,669,238	2,720,221	3,263,431
ROW Fee	-	-	263	263	-
Recreation Fees	-	-	-	4,680	-
Athletics Class Fees	42,648	52,925	-	49,522	-
Special Activities Class Fees	2,029	1,509	-	-	-
Community Centers Class Fees	-	2,266	-	-	-
Pool Fee	-	4,447	-	-	-
Community Center SAIL Program	-	(1,259)	-	-	-
Community Center Rentals	34,857	35,927	-	-	-
Neighborhood Center Rentals	-	-	40,162	38,190	49,051
Community Activities Class Fees	58,701	55,542	-	-	-
Park and Rec/Community Centers Class Fees	3,747	-	65,096	-	49,259
Adult Center	33,409	(6,702)	-	-	125
Day Camps	47,883	37,344	29,922	36,449	32,945
Pool Fees	3,642	-	4,086	4,448	4,167
SAIL Program	-	2,540	-	-	(50)
Sr and Community Ctr Class fees	-	784	-	-	-
Parks Maint Rentals	5,970	-	-	-	-
Special Activities Rentals	1,725	-	-	-	-



# General Fund Revenues



	FY 2016 Actual Revenues	FY 2017 Actual Revenues	FY 2018 Actual Revenues	FY 2019 Adopted Budget	FY2020 Proposed Budget
<b>Charges for Services (Continued)</b>					
Gulfquest Property Rental	\$ -	\$ -	\$ -	\$ -	\$ 167,500
Gulfquest Ticket Sales	-	-	-	-	195,000
Gulfquest Sales Revenue	-	-	-	-	65,000
Gulfquest Membership	-	-	-	-	25,000
Gulfquest Concessions	-	-	-	-	18,000
Gulfquest Grants	-	-	-	-	60,000
Towing and Storage	506,142	528,625	452,104	467,574	566,021
Vehicle Auction	427,555	369,980	485,730	461,565	511,770
Misc Impound Rev	111	-	-	-	-
Tax Credit Application Fee	-	-	3,000	-	3,300
Municipal Court Copy Fee	-	-	3,049	3,852	3,251
<b>Total Charges for Services</b>	<b>7,787,000</b>	<b>7,332,236</b>	<b>7,349,570</b>	<b>7,135,632</b>	<b>9,466,399</b>
<b>Fines &amp; Forfeitures</b>					
Police Fines	538,445	457,657	511,971	482,840	517,538
Bond Forfeitures	5,300	14,165	61,379	1,000	70,133
Drivers Education	240,488	175,951	185,009	193,345	173,642
Court Costs	255,574	269,113	195,196	213,408	195,449
MOT	27,367	17,106	7,902	9,380	6,198
Copy Fee	2,360	5,033	-	-	-
Corrections Fund	640,494	530,662	580,082	560,889	573,394
Alarm Ordinance & Permits	138,440	-	25,415	23,890	24,650
D A Restitution	66,969	40,843	82,346	62,405	68,431
Probation Fees	-	-	135,736	49,775	284,637
Probation Late Fees	-	-	-	-	-
Probation Intake Fees	-	-	-	-	-
Probation Drug Test Fees	-	-	500	360	260
<b>Total Fines &amp; Forfeitures</b>	<b>1,915,437</b>	<b>1,510,530</b>	<b>1,785,536</b>	<b>1,597,292</b>	<b>1,914,332</b>
<b>Miscellaneous Revenue</b>					
Dividend Income	8,046	11,915	4,734	8,537	12,599
Interest on Idle Funds	115,876	187,316	466,745	287,241	834,774
Interest on Investment Funds	-	-	37,965	-	241,362
Sale of Assets	3,650	1,476	40	1,447	6,868
Sale of Scrap	627	-	7	7	-
Inventory Mark Up	-	-	(47,401)	-	11,692
Recycling Fees	-	33,027	7,255	9,793	12,055
Miscellaneous Revenue	294,638	61,822	239,074	138,626	113,382
Revenue Suspense	-	7,327	134	-	-
P-card Rebate	-	14,045	61,602	60,531	1,071
Athletic Fund	-	-	-	-	-
Miscellaneous Revenue Accounts	-	-	-	-	-
<b>Total Miscellaneous Revenue</b>	<b>422,837</b>	<b>316,928</b>	<b>770,155</b>	<b>506,182</b>	<b>1,233,803</b>



# General Fund Revenues



	FY 2016 Actual Revenues	FY 2017 Actual Revenues	FY 2018 Actual Revenues	FY 2019 Adopted Budget	FY2020 Proposed Budget
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## Other Financing Sources

### Transfers In

Strategic Plan/Capital Fund	\$ 2,500,000	\$ 225,000	\$ 1,313,395	\$ -	\$ -
Cruise Terminal	-	-	5,800,000	2,900,000	5,000,000
Health Fund	-	-	2,000,000	3,000,000	6,000,000
Fuel Inspection	83,092	82,628	83,234	82,926	214,303
WAVE Transit	3,315,161	1,279,929	898,849	-	-
Parking Garage	-	1,200,000	-	600,000	300,000
7-Cent Roadway	613,181	687,013	494,305	667,242	500,000
5-Cent Gas	600,000	600,000	600,000	600,000	600,000
<b>Total Transfers</b>	<b>7,111,434</b>	<b>4,074,570</b>	<b>11,189,783</b>	<b>7,850,168</b>	<b>12,614,303</b>
<b>TOTAL REVENUES &amp; TRANSFERS IN</b>	<b>\$ 231,028,629</b>	<b>\$ 228,043,277</b>	<b>\$ 244,814,610</b>	<b>\$ 237,932,000</b>	<b>\$ 256,729,421</b>

# General Fund

## Expenditures by Department & Cost Center



Department	Category	FY 2016 Actual Expenses	FY 2017 Actual Expenses	FY 2018 Actual Expenses	FY 2019 Adopted Budget	FY2020 Proposed Budget
<b>MAYOR</b>						
Mayor's Office	Personnel	\$ 406,705	\$ 385,889	\$ 307,037	\$ 567,582	\$ 344,316
	Operating	137,429	131,065	67,740	127,300	147,233
<b>Mayor's Office Total</b>		<b>544,134</b>	<b>516,954</b>	<b>374,777</b>	<b>694,882</b>	<b>491,549</b>
Municipal Court	Personnel	2,000,229	2,001,710	2,470,538	2,791,565	2,802,731
	Operating	72,725	254,615	148,600	195,543	147,816
<b>Municipal Court Total</b>		<b>2,072,954</b>	<b>2,256,325</b>	<b>2,619,138</b>	<b>2,987,108</b>	<b>2,950,547</b>
Legal	Personnel	1,092,673	1,378,263	1,341,864	1,477,253	1,458,026
	Operating	60,900	92,792	103,154	410,555	410,555
<b>Legal Total</b>		<b>1,153,573</b>	<b>1,471,055</b>	<b>1,445,018</b>	<b>1,887,808</b>	<b>1,868,581</b>
<b>NEIGHBORHOOD DEVELOPMENT</b>						
Neighborhood Development	Personnel	-	121,460	130,723	135,268	151,012
	Operating	14,712	11,029	8,177	10,200	41,400
<b>Neighborhood Development Total</b>		<b>14,712</b>	<b>132,489</b>	<b>138,900</b>	<b>145,468</b>	<b>192,412</b>
Municipal Enforcement (formerly Property Maintenance)	Personnel	718,572	772,877	954,939	986,421	1,023,009
	Operating	240,707	291,534	167,476	280,954	309,108
<b>Municipal Enforcement Total</b>		<b>959,279</b>	<b>1,064,411</b>	<b>1,122,415</b>	<b>1,267,375</b>	<b>1,332,117</b>
<b>NEIGHBORHOOD DEVELOPMENT GRAND TOTAL</b>		<b>973,991</b>	<b>1,196,900</b>	<b>1,261,315</b>	<b>1,412,843</b>	<b>1,524,529</b>
<b>COMMUNICATIONS &amp; EXTERNAL AFFAIRS</b>						
Communications & External Affairs	Personnel	274,111	268,759	373,779	505,457	370,772
	Operating	48,661	76,817	51,511	77,320	121,200
<b>Communications &amp; External Affairs Total</b>		<b>322,772</b>	<b>345,576</b>	<b>425,290</b>	<b>582,777</b>	<b>491,972</b>
Mobile Film Office	Personnel	151,242	157,543	156,660	161,786	211,573
	Operating	25,902	25,293	26,458	41,089	55,169
<b>Mobile Film Office Total</b>		<b>177,144</b>	<b>182,836</b>	<b>183,118</b>	<b>202,875</b>	<b>266,742</b>
Community Engagement	Personnel	-	-	-	-	119,009
	Operating	-	-	-	-	180,600
<b>Community Engagement Total</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>299,609</b>
311	Personnel	385,914	374,956	395,181	441,921	372,449
	Operating	16,094	7,355	11,143	23,760	33,780
<b>311 Total</b>		<b>402,008</b>	<b>382,311</b>	<b>406,324</b>	<b>465,681</b>	<b>406,229</b>
<b>COMMUNICATIONS &amp; EXTERNAL AFFAIRS GRAND TOTAL</b>		<b>901,924</b>	<b>910,723</b>	<b>1,014,732</b>	<b>1,251,333</b>	<b>1,464,552</b>
Note: 311 was moved from IT to Communications in FY2020 and the history was moved as well in this document for comparability purposes.						
For FY2020 Community Engagement was created as a new department.						
<b>MAYOR TOTAL</b>		<b>5,646,576</b>	<b>6,351,957</b>	<b>6,714,980</b>	<b>8,233,974</b>	<b>8,299,758</b>
<b>CITY CLERK/COUNCIL</b>						
City Clerk	Personnel	466,466	632,935	591,900	746,208	670,517
	Operating	19,287	29,381	19,772	42,370	44,520
<b>City Clerk Total</b>		<b>485,753</b>	<b>662,316</b>	<b>611,672</b>	<b>788,578</b>	<b>715,037</b>
City Council	Personnel	302,589	283,829	281,904	299,402	296,956
	Operating	203,519	216,232	153,809	323,450	601,670
<b>City Council Total</b>		<b>506,108</b>	<b>500,061</b>	<b>435,713</b>	<b>622,852</b>	<b>898,626</b>
Archives	Personnel	213,959	241,333	247,180	299,526	276,632
	Operating	44,691	40,466	47,226	59,231	95,105
<b>Archives Total</b>		<b>258,650</b>	<b>281,799</b>	<b>294,406</b>	<b>358,757</b>	<b>371,737</b>
Mail Room	Personnel	61,343	65,695	66,829	71,771	74,297
	Operating	16,175	15,747	17,763	23,928	27,580
<b>Mail Room Total</b>		<b>77,518</b>	<b>81,442</b>	<b>84,592</b>	<b>95,699</b>	<b>101,877</b>
<b>CITY CLERK/COUNCIL TOTAL</b>		<b>1,328,029</b>	<b>1,525,618</b>	<b>1,426,383</b>	<b>1,865,886</b>	<b>2,087,277</b>

# General Fund

## Expenditures by Department & Cost Center



Department	Category	FY 2016 Actual Expenses	FY 2017 Actual Expenses	FY 2018 Actual Expenses	FY 2019 Adopted Budget	FY2020 Proposed Budget
<b>FINANCE</b>						
Finance Administration	Personnel	\$ 600,414	\$ 709,972	\$ 504,446	\$ 586,687	\$ 633,613
	Operating	85,095	15,365	39,450	94,935	92,542
<b>Finance Administration Total</b>		<b>685,509</b>	<b>725,337</b>	<b>543,896</b>	<b>681,622</b>	<b>726,155</b>
<b>COMPTROLLER</b>						
Accounting	Personnel	806,236	794,450	812,352	832,215	1,147,253
	Operating	(33,688)	22,969	63,369	81,645	81,645
<b>Accounting Total</b>		<b>772,548</b>	<b>817,419</b>	<b>875,721</b>	<b>913,860</b>	<b>1,228,898</b>
Treasury	Personnel	297,286	320,444	321,873	341,687	274,513
	Operating	42,571	31,535	38,798	51,096	50,496
<b>Treasury Total</b>		<b>339,857</b>	<b>351,979</b>	<b>360,671</b>	<b>392,783</b>	<b>325,009</b>
<b>COMPTROLLER GRAND TOTAL</b>		<b>1,112,405</b>	<b>1,169,398</b>	<b>1,236,392</b>	<b>1,306,643</b>	<b>1,553,907</b>
Procurement (formerly Purchasing)	Personnel	598,178	603,782	596,916	698,980	777,390
	Operating	28,860	40,376	34,275	70,830	111,777
<b>Procurement Total</b>		<b>627,038</b>	<b>644,158</b>	<b>631,191</b>	<b>769,810</b>	<b>889,167</b>
<b>CIVIC AFFAIRS (Formerly CIVIC ENGAGEMENT)</b>						
Civic Affairs (Formerly Civic Engagement)	Personnel	251,934	277,905	110,810	269,710	116,751
	Operating	27,299	25,127	14,714	41,530	41,950
<b>Civic Affairs Total</b>		<b>279,233</b>	<b>303,032</b>	<b>125,524</b>	<b>311,240</b>	<b>158,701</b>
Special Events	Personnel	306,543	313,408	319,260	339,857	550,958
	Operating	176,736	162,425	166,487	286,395	361,369
<b>Special Events Total</b>		<b>483,279</b>	<b>475,833</b>	<b>485,747</b>	<b>626,252</b>	<b>912,327</b>
History Museum	Personnel	-	-	-	-	-
	Operating	43	-	-	-	-
<b>History Museum Total</b>		<b>43</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Mobile Museum of Art	Personnel	1,256,818	1,309,277	1,391,002	1,483,586	1,511,869
	Operating	502,509	639,778	606,643	756,705	766,274
<b>Mobile Museum of Art Total</b>		<b>1,759,327</b>	<b>1,949,055</b>	<b>1,997,645</b>	<b>2,240,291</b>	<b>2,278,143</b>
Gulfquest Maritime Museum	Personnel	-	-	455,038	-	804,555
	Operating	-	-	393,450	458,400	670,500
<b>Gulfquest Maritime Museum Total</b>		<b>-</b>	<b>-</b>	<b>848,488</b>	<b>458,400</b>	<b>1,475,055</b>
<b>CIVIC AFFAIRS GRAND TOTAL</b>		<b>2,521,882</b>	<b>2,727,920</b>	<b>3,457,404</b>	<b>3,636,183</b>	<b>4,824,226</b>
<b>INFORMATION TECHNOLOGY</b>						
Innovation and Technology Admin	Personnel	-	-	-	208,327	-
	Operating	-	-	-	15,450	-
<b>Innovation and Technology Admin Total</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>223,777</b>	<b>-</b>
GIS	Personnel	554,764	542,521	532,261	614,111	538,197
	Operating	131,526	141,903	148,264	156,419	169,576
<b>GIS Total</b>		<b>686,290</b>	<b>684,424</b>	<b>680,525</b>	<b>770,530</b>	<b>707,773</b>
MIT (For FY2016 combined MIT and Telecom)	Personnel	2,002,629	1,945,766	2,100,223	1,999,956	2,166,483
	Operating	1,230,608	1,482,794	1,520,775	1,467,913	1,471,777
<b>MIT Total</b>		<b>3,233,237</b>	<b>3,428,560</b>	<b>3,620,998</b>	<b>3,467,869</b>	<b>3,638,260</b>
<b>INFORMATION TECHNOLOGY GRAND TOTAL</b>		<b>3,919,527</b>	<b>4,112,984</b>	<b>4,301,523</b>	<b>4,462,176</b>	<b>4,346,033</b>
<b>HUMAN RESOURCES</b>						
Human Resources (Payroll merged into HR FY2020)	Personnel	492,509	503,651	464,385	483,288	823,246
	Operating	133,252	169,847	54,354	79,635	85,820
<b>Human Resources Total</b>		<b>625,761</b>	<b>673,498</b>	<b>518,739</b>	<b>562,923</b>	<b>909,066</b>
Payroll	Personnel	281,771	296,861	306,601	314,690	-
	Operating	(28,332)	(19,751)	(9,513)	(7,036)	-
<b>Payroll Total</b>		<b>253,439</b>	<b>277,110</b>	<b>297,088</b>	<b>307,654</b>	<b>-</b>
<b>HUMAN RESOURCES GRAND TOTAL</b>		<b>879,200</b>	<b>950,608</b>	<b>815,827</b>	<b>870,577</b>	<b>909,066</b>

# General Fund

## Expenditures by Department & Cost Center



Department	Category	FY 2016 Actual Expenses	FY 2017 Actual Expenses	FY 2018 Actual Expenses	FY 2019 Adopted Budget	FY2020 Proposed Budget
<b>FINANCE (CONTINUED)</b>						
<b>BUILD MOBILE</b>						
Build Mobile Executive Director	Personnel	\$ 56,072	\$ 409,726	\$ 398,565	\$ 446,219	\$ 430,266
	Operating	21,982	38,827	54,141	78,275	95,315
<b>Build Mobile Executive Director Total</b>		<b>78,054</b>	<b>448,553</b>	<b>452,706</b>	<b>524,494</b>	<b>525,581</b>
Build Mobile Services	Personnel	55,689	100,382	136,314	123,954	127,101
	Operating	1,042	5,908	12,798	33,260	23,320
<b>Build Mobile Services Total</b>		<b>56,731</b>	<b>106,290</b>	<b>149,112</b>	<b>157,214</b>	<b>150,421</b>
Inspection Services (formerly Code Administration)	Personnel	1,118,423	1,115,375	1,111,165	1,371,164	1,296,793
	Operating	133,603	138,159	166,037	271,820	272,290
<b>Inspection Services Total</b>		<b>1,252,026</b>	<b>1,253,534</b>	<b>1,277,202</b>	<b>1,642,984</b>	<b>1,569,083</b>
Permitting	Personnel	442,663	433,712	468,980	612,190	502,120
	Operating	(10,125)	1,839	(9,483)	49,240	47,065
<b>Permitting Total</b>		<b>432,538</b>	<b>435,551</b>	<b>459,497</b>	<b>661,430</b>	<b>549,185</b>
Historic Development	Personnel	207,993	236,328	188,754	241,967	348,486
	Operating	24,634	23,960	15,571	40,664	44,398
<b>Historic Development Total</b>		<b>232,627</b>	<b>260,288</b>	<b>204,325</b>	<b>282,631</b>	<b>392,884</b>
Planning & Zoning	Personnel	805,743	866,832	834,093	1,061,991	944,472
	Operating	64,818	76,395	75,143	86,768	105,060
<b>Planning &amp; Zoning Total</b>		<b>870,561</b>	<b>943,227</b>	<b>909,236</b>	<b>1,148,759</b>	<b>1,049,532</b>
ROW & Land Disturbance		-	-	-	-	1,028,284
		-	-	-	-	178,895
<b>ROW &amp; Land Disturbance Total</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,207,179</b>
<b>BUILD MOBILE GRAND TOTAL</b>		<b>2,922,537</b>	<b>3,447,443</b>	<b>3,452,078</b>	<b>4,417,512</b>	<b>5,443,865</b>
Police & Fire Pension	Personnel	145,234	149,300	146,956	148,300	148,495
	Operating	68,637	80,084	93,259	103,235	99,915
<b>Police &amp; Fire Pension Total</b>		<b>213,871</b>	<b>229,384</b>	<b>240,215</b>	<b>251,535</b>	<b>248,410</b>
Revenue	Personnel	1,744,262	1,827,963	1,800,984	1,905,543	1,911,038
	Operating	95,768	93,408	116,533	211,955	222,879
<b>Revenue Total</b>		<b>1,840,030</b>	<b>1,921,371</b>	<b>1,917,517</b>	<b>2,117,498</b>	<b>2,133,917</b>
<b>FINANCE TOTAL</b>		<b>14,721,999</b>	<b>15,928,603</b>	<b>16,596,043</b>	<b>18,513,556</b>	<b>21,074,746</b>
<b>PUBLIC SAFETY</b>						
Public Safety Administration	Personnel	137,342	147,591	252,905	377,047	339,192
	Operating	24,486	6,855	11,037	31,022	42,865
<b>Public Safety Administration Total</b>		<b>161,828</b>	<b>154,446</b>	<b>263,942</b>	<b>408,069</b>	<b>382,057</b>
<b>POLICE DEPARTMENT</b>						
Police Administrative Services	Personnel	4,517,799	5,720,424	4,909,747	5,233,120	4,657,753
	Operating	696,702	1,614,813	1,372,633	1,694,021	3,217,573
<b>Police Administrative Services Total</b>		<b>5,214,501</b>	<b>7,335,237</b>	<b>6,282,380</b>	<b>6,927,141</b>	<b>7,875,326</b>
Police Special Operations	Personnel	6,014,476	6,440,740	4,736,157	5,157,412	6,140,969
	Operating	296,351	101,695	132,673	(21,622)	267,037
<b>Police Special Operations Total</b>		<b>6,310,827</b>	<b>6,542,435</b>	<b>4,868,830</b>	<b>5,135,790</b>	<b>6,408,006</b>
Police Field Operations	Personnel	15,127,391	19,098,053	20,604,349	20,632,768	18,904,186
	Operating	1,213,267	629,574	876,461	(201,914)	3,966,442
<b>Police Field Operations Total</b>		<b>16,340,658</b>	<b>19,727,627</b>	<b>21,480,810</b>	<b>20,430,854</b>	<b>22,870,628</b>
Police Investigative Services	Personnel	5,121,981	6,477,638	5,975,157	6,147,926	6,728,042
	Operating	161,521	200,427	377,478	(481,608)	402,324
<b>Police Investigative Services Total</b>		<b>5,283,502</b>	<b>6,678,065</b>	<b>6,352,635</b>	<b>5,666,318</b>	<b>7,130,366</b>
Police Cyber	Personnel	-	-	1,056,859	1,222,829	1,516,036
	Operating	-	-	280,174	477,279	583,430
<b>Police Cyber Total</b>		<b>-</b>	<b>-</b>	<b>1,337,033</b>	<b>1,700,108</b>	<b>2,099,466</b>



# General Fund

## Expenditures by Department & Cost Center



Department	Category	FY 2016 Actual Expenses	FY 2017 Actual Expenses	FY 2018 Actual Expenses	FY 2019 Adopted Budget	FY2020 Proposed Budget
<b>PUBLIC SAFETY (CONTINUED)</b>						
<b>POLICE DEPARTMENT (CONTINUED)</b>						
Police School Traffic	Personnel	\$ 762,412	\$ 779,405	\$ 783,466	\$ 900,028	\$ -
	Operating	-	-	24	-	-
<b>Police School Traffic Total</b>		<b>762,412</b>	<b>779,405</b>	<b>783,490</b>	<b>900,028</b>	<b>-</b>
Police Support Services	Personnel	7,475,645	6,352,823	6,490,514	8,092,954	9,870,566
	Operating	814,550	795,662	873,059	1,240,305	1,683,992
<b>Police Support Services Total</b>		<b>8,290,195</b>	<b>7,148,485</b>	<b>7,363,573</b>	<b>9,333,259</b>	<b>11,554,558</b>
Police Impound Operations	Personnel	648,862	676,078	566,327	770,353	-
	Operating	219,307	188,518	202,990	137,323	-
<b>Police Impound Operations Total</b>		<b>868,169</b>	<b>864,596</b>	<b>769,317</b>	<b>907,676</b>	<b>-</b>
Police Animal Control	Personnel	605,665	594,181	640,042	743,580	-
	Operating	178,482	173,632	211,741	202,347	-
<b>Police Animal Control Total</b>		<b>784,147</b>	<b>767,813</b>	<b>851,783</b>	<b>945,927</b>	<b>-</b>
<b>POLICE DEPARTMENT GRAND TOTAL</b>		<b>43,854,411</b>	<b>49,843,663</b>	<b>50,089,851</b>	<b>51,947,101</b>	<b>57,938,350</b>
<b>FIRE DEPARTMENT</b>						
Fire Administration	Personnel	1,503,915	1,578,564	1,274,242	1,355,175	1,298,295
	Operating	279,205	184,960	337,407	404,744	993,641
<b>Fire Administration Total</b>		<b>1,783,120</b>	<b>1,763,524</b>	<b>1,611,649</b>	<b>1,759,919</b>	<b>2,291,936</b>
Bureau of Fire Prevention	Personnel	1,235,857	1,170,420	1,121,607	1,290,370	1,443,995
	Operating	31,799	35,428	46,419	55,079	57,479
<b>Bureau of Fire Prevention Total</b>		<b>1,267,656</b>	<b>1,205,848</b>	<b>1,168,026</b>	<b>1,345,449</b>	<b>1,501,474</b>
Fire Training	Personnel	496,552	464,574	455,048	490,413	439,688
	Operating	35,159	42,426	93,415	110,284	111,488
<b>Fire Training Total</b>		<b>531,711</b>	<b>507,000</b>	<b>548,463</b>	<b>600,697</b>	<b>551,176</b>
Fire Suppression	Personnel	23,900,905	25,907,945	24,318,677	26,838,090	27,368,525
	Operating	537,843	346,791	569,549	1,350,312	2,760,065
<b>Fire Suppression Total</b>		<b>24,438,748</b>	<b>26,254,736</b>	<b>24,888,226</b>	<b>28,188,402</b>	<b>30,128,590</b>
Fire Communications E911	Personnel	1,352,265	1,200,329	1,266,020	1,515,272	1,500,997
	Operating	16,101	16,941	43,947	41,360	41,364
<b>Fire Communications E911 Total</b>		<b>1,368,366</b>	<b>1,217,270</b>	<b>1,309,967</b>	<b>1,556,632</b>	<b>1,542,361</b>
<b>FIRE DEPARTMENT GRAND TOTAL</b>		<b>29,389,601</b>	<b>30,948,378</b>	<b>29,526,331</b>	<b>33,451,099</b>	<b>36,015,537</b>
<b>PUBLIC SAFETY TOTAL</b>		<b>73,405,840</b>	<b>80,946,487</b>	<b>79,880,124</b>	<b>85,806,269</b>	<b>94,335,944</b>

Note in FY2020: Impound and Animal Control were merged into Support. School Traffic Officers was merged into Special Ops.

<b>PUBLIC WORKS</b>						
Public Works Executive Admin	Personnel	204,945	299,324	274,504	329,080	214,431
	Operating	5,583	10,348	9,412	107,600	122,800
<b>Public Works Executive Admin Total</b>		<b>210,528</b>	<b>309,672</b>	<b>283,916</b>	<b>436,680</b>	<b>337,231</b>
Major Projects	Personnel	-	-	-	-	499,946
	Operating	-	-	-	-	141,950
<b>Major Projects Total</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>641,896</b>

# General Fund

## Expenditures by Department & Cost Center



Department	Category	FY 2016 Actual Expenses	FY 2017 Actual Expenses	FY 2018 Actual Expenses	FY 2019 Adopted Budget	FY2020 Proposed Budget
<b>PUBLIC WORKS (CONTINUED)</b>						
<b>PARKS &amp; RECREATION</b>						
Parks & Recreation Director	Personnel	\$ 122,046	\$ 433,276	\$ -	\$ 191,392	\$ -
	Operating	16,237	34,178	-	8,081	-
<b>Parks &amp; Recreation Director Total</b>		<b>138,283</b>	<b>467,454</b>	<b>-</b>	<b>199,473</b>	<b>-</b>
Recreation Administration	Personnel	-	-	62,755	70,950	380,529
	Operating	974	-	25	11,580	62,662
<b>Recreation Administration Total</b>		<b>974</b>	<b>-</b>	<b>62,780</b>	<b>82,530</b>	<b>443,191</b>
Operations (Formerly Parks, Cemeteries, Operations)	Personnel	224,518	236,319	230,668	247,760	323,253
	Operating	1,891,507	2,012,132	1,860,047	1,837,659	2,021,477
<b>Operations Total</b>		<b>2,116,025</b>	<b>2,248,451</b>	<b>2,090,715</b>	<b>2,085,419</b>	<b>2,344,730</b>
Athletics	Personnel	680,612	637,532	303,010	426,763	388,012
	Operating	181,523	147,813	119,146	156,440	186,539
<b>Athletics Total</b>		<b>862,135</b>	<b>785,345</b>	<b>422,156</b>	<b>583,203</b>	<b>574,551</b>
Aquatics	Personnel	-	-	-	-	320,663
	Operating	-	-	-	-	38,600
<b>Aquatics Total</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>359,263</b>
Community Centers (Formerly Recreation)	Personnel	1,942,264	1,894,119	1,691,654	2,647,560	1,767,139
	Operating	12,230	(665)	14,059	60,840	158,632
<b>Community Centers Total</b>		<b>1,954,494</b>	<b>1,893,454</b>	<b>1,705,713</b>	<b>2,708,400</b>	<b>1,925,771</b>
Cemeteries	Personnel	-	-	-	-	54,322
	Operating	-	-	-	-	11,316
<b>Cemeteries Total</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>65,638</b>
Senior and Community Center	Personnel	328,768	325,091	359,167	569,660	407,414
	Operating	118,964	126,331	103,030	77,759	148,460
<b>Senior and Community Center Total</b>		<b>447,732</b>	<b>451,422</b>	<b>462,197</b>	<b>647,419</b>	<b>555,874</b>
Community Activities	Personnel	596,041	569,438	514,514	-	-
	Operating	65,712	51,600	30,012	-	-
<b>Community Activities Total</b>		<b>661,753</b>	<b>621,038</b>	<b>544,526</b>	<b>-</b>	<b>-</b>
Programming (new cost center FY2020)	Personnel	-	-	-	-	416,393
	Operating	-	-	-	-	132,402
<b>Programming Total</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>548,795</b>
SAIL Program	Personnel	-	-	-	-	175,463
	Operating	-	-	-	-	1,980
<b>SAIL Program Total</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>177,443</b>
Special Activities	Personnel	795,932	746,894	817,277	794,410	889,000
	Operating	70,731	63,867	65,885	70,063	81,738
<b>Special Activities Total</b>		<b>866,663</b>	<b>810,761</b>	<b>883,162</b>	<b>864,473</b>	<b>970,738</b>
Parks Administration	Personnel	219,742	-	85,813	-	-
	Operating	686	380	790	-	-
<b>Parks Administration Total</b>		<b>220,428</b>	<b>380</b>	<b>86,603</b>	<b>-</b>	<b>-</b>
Parks Maintenance	Personnel	862,464	2,727,151	2,749,573	3,184,025	3,159,071
	Operating	692,231	1,165,005	600,961	1,415,799	762,188
<b>Parks Maintenance Total</b>		<b>1,554,695</b>	<b>3,892,156</b>	<b>3,350,534</b>	<b>4,599,824</b>	<b>3,921,259</b>
<b>PARKS &amp; RECREATION GRAND TOTAL</b>		<b>8,823,182</b>	<b>11,170,461</b>	<b>9,608,386</b>	<b>11,770,741</b>	<b>11,887,253</b>

# General Fund

## Expenditures by Department & Cost Center



Department	Category	FY 2016 Actual Expenses	FY 2017 Actual Expenses	FY 2018 Actual Expenses	FY 2019 Adopted Budget	FY2020 Proposed Budget
<b>PUBLIC WORKS (CONTINUED)</b>						
<b>REAL ESTATE ASSET MANAGEMENT</b>						
Real Estate Asset Management	<b>Personnel</b>	\$ 152,164	\$ 171,683	\$ 173,375	\$ 175,241	\$ 285,373
	<b>Operating</b>	1,887	1,334	1,227	33,380	35,590
<b>Real Estate Asset Management Total</b>		<b>154,051</b>	<b>173,017</b>	<b>174,602</b>	<b>208,621</b>	<b>320,963</b>
Real Estate	<b>Personnel</b>	214,378	217,674	223,732	255,823	204,013
	<b>Operating</b>	3,475	14,521	24,249	44,368	55,119
<b>Real Estate Total</b>		<b>217,853</b>	<b>232,195</b>	<b>247,981</b>	<b>300,191</b>	<b>259,132</b>
Architectural Engineering	<b>Personnel</b>	992,945	779,507	827,645	999,167	1,295,730
	<b>Operating</b>	342,820	33,458	120,191	115,408	129,419
<b>Architectural Engineering Total</b>		<b>1,335,765</b>	<b>812,965</b>	<b>947,836</b>	<b>1,114,575</b>	<b>1,425,149</b>
Facility Maintenance	<b>Personnel</b>	-	3,228,056	3,191,692	3,488,919	3,366,327
	<b>Operating</b>	-	479,347	442,751	804,073	975,823
<b>Facility Maintenance Total</b>		<b>-</b>	<b>3,707,403</b>	<b>3,634,443</b>	<b>4,292,992</b>	<b>4,342,150</b>
Building Services	<b>Personnel</b>	-	204,627	199,640	226,102	227,259
	<b>Operating</b>	-	315,887	348,877	242,491	256,727
<b>Building Services Total</b>		<b>-</b>	<b>520,514</b>	<b>548,517</b>	<b>468,593</b>	<b>483,986</b>
Public Buildings	<b>Personnel</b>	1,868,373	-	-	-	-
	<b>Operating</b>	210,261	2,214	-	-	-
<b>Public Buildings Total</b>		<b>2,078,634</b>	<b>2,214</b>	<b>-</b>	<b>-</b>	<b>-</b>
Mechanical Systems	<b>Personnel</b>	1,387,637	-	-	-	-
	<b>Operating</b>	244,637	2,564	-	-	-
<b>Mechanical Systems Total</b>		<b>1,632,274</b>	<b>2,564</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>REAL ESTATE ASSET MANAGEMENT GRAND TOTAL</b>		<b>5,418,577</b>	<b>5,450,872</b>	<b>5,553,379</b>	<b>6,384,972</b>	<b>6,831,380</b>
<b>ENGINEERING</b>						
Engineering and Development Administration	<b>Personnel</b>	240,260	283,734	266,922	279,433	-
	<b>Operating</b>	44,044	12,290	20,473	246,840	-
<b>Engineering and Development Administration Total</b>		<b>284,304</b>	<b>296,024</b>	<b>287,395</b>	<b>526,273</b>	<b>-</b>
Urban Development	<b>Personnel</b>	-	-	-	-	-
	<b>Operating</b>	7,580	-	-	-	-
<b>Urban Development Total</b>		<b>7,580</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Engineering	<b>Personnel</b>	1,999,634	2,253,224	2,292,918	2,556,268	1,905,847
	<b>Operating</b>	131,779	138,721	145,012	177,700	244,154
<b>Engineering Total</b>		<b>2,131,413</b>	<b>2,391,945</b>	<b>2,437,930</b>	<b>2,733,968</b>	<b>2,150,001</b>
Traffic Engineering	<b>Personnel</b>	1,216,224	1,194,313	1,178,174	1,463,483	1,486,306
	<b>Operating</b>	(61,252)	530,259	132,501	229,629	268,749
<b>Traffic Engineering Total</b>		<b>1,154,972</b>	<b>1,724,572</b>	<b>1,310,675</b>	<b>1,693,112</b>	<b>1,755,055</b>
Electrical	<b>Personnel</b>	1,569,706	1,598,597	1,685,662	1,926,788	1,850,105
	<b>Operating</b>	366,034	463,087	452,396	468,097	536,161
<b>Electrical Total</b>		<b>1,935,740</b>	<b>2,061,684</b>	<b>2,138,058</b>	<b>2,394,885</b>	<b>2,386,266</b>
<b>ENGINEERING GRAND TOTAL</b>		<b>5,514,009</b>	<b>6,474,225</b>	<b>6,174,058</b>	<b>7,348,238</b>	<b>6,291,322</b>

# General Fund

## Expenditures by Department & Cost Center



Department	Category	FY 2016 Actual Expenses	FY 2017 Actual Expenses	FY 2018 Actual Expenses	FY 2019 Adopted Budget	FY2020 Proposed Budget
<b>PUBLIC WORKS (CONTINUED)</b>						
<b>PUBLIC SERVICES</b>						
Public Services Administration	Personnel	\$ 689,185	\$ 624,627	\$ 913,110	\$ 529,984	\$ 1,141,592
	Operating	225,164	220,093	216,963	226,890	1,429,798
<b>Public Services Administration Total</b>		<b>914,349</b>	<b>844,720</b>	<b>1,130,073</b>	<b>756,874</b>	<b>2,571,390</b>
<b>TRASH AND GARBAGE (COMBINED FY2020)</b>						
Solid Waste	Personnel	3,177,389	3,121,234	2,998,425	2,485,884	-
	Operating	473,054	867,799	928,712	932,660	-
<b>Solid Waste Total</b>		<b>3,650,443</b>	<b>3,989,033</b>	<b>3,927,137</b>	<b>3,418,544</b>	<b>-</b>
Trash	Personnel	2,238,766	2,437,510	2,149,469	2,479,598	-
	Operating	980,425	1,102,034	1,284,144	1,213,030	-
<b>Trash Total</b>		<b>3,219,191</b>	<b>3,539,544</b>	<b>3,433,613</b>	<b>3,692,628</b>	<b>-</b>
Trash/Solid Waste (Combined FY2020)	Personnel	-	-	-	-	5,701,816
	Operating	-	-	-	-	3,228,535
<b>Trash and Garbage Combined Total</b>		<b>6,869,634</b>	<b>7,528,577</b>	<b>7,360,750</b>	<b>7,111,172</b>	<b>8,930,351</b>
<b>PUBLIC SERVICES MAINTENANCE (COMBINED STORM, ST, &amp; LITTER)</b>						
Flood Control *	Personnel	1,364,458	1,411,701	-	-	-
	Operating	500,926	536,765	-	-	-
<b>Flood Control Total</b>		<b>1,865,384</b>	<b>1,948,466</b>	<b>-</b>	<b>-</b>	<b>-</b>
Dredge*	Personnel	518,557	555,151	-	-	-
	Operating	94,195	95,094	-	-	-
<b>Dredge total</b>		<b>612,752</b>	<b>650,245</b>	<b>-</b>	<b>-</b>	<b>-</b>
Storm Drainage Maint Dept*	Personnel	829,852	769,627	2,290,481	2,215,249	-
	Operating	199,059	279,995	1,232,243	698,711	-
<b>Storm Drain &amp; Heavy Equipment Total</b>		<b>1,028,911</b>	<b>1,049,622</b>	<b>3,522,724</b>	<b>2,913,960</b>	<b>-</b>
<b>Storm Drainage Maintenance Total</b>		<b>3,507,047</b>	<b>3,648,333</b>	<b>3,522,724</b>	<b>2,913,960</b>	<b>-</b>
Concrete & Sidewalk^	Personnel	1,085,577	-	-	-	-
	Operating	159,508	-	-	-	-
<b>Concrete &amp; Sidewalk Total</b>		<b>1,245,085</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Right of Way Maintenance ^	Personnel	429,058	-	-	-	-
	Operating	109,761	-	-	-	-
<b>Right of Way Maintenance Total</b>		<b>538,819</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Asphalt Street Repair^	Personnel	505,476	-	-	-	-
	Operating	143,495	-	-	-	-
<b>Asphalt Street Repair Total</b>		<b>648,971</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Street Sweeping^	Personnel	404,468	2,469,060	2,475,515	2,358,653	-
	Operating	126,323	699,490	723,613	631,466	-
<b>Street Sweeping Total</b>		<b>530,791</b>	<b>3,168,550</b>	<b>3,199,128</b>	<b>2,990,119</b>	<b>-</b>
<b>Street Department (Total^)</b>		<b>2,963,666</b>	<b>3,168,550</b>	<b>3,199,128</b>	<b>2,990,119</b>	<b>-</b>
*Storm Drain & Heavy Equip, Flood Control, and Dredge were merged in FY2018 and renamed Storm Drainage Maint Dept.						
^Concrete & Sidewalk, ROW Maint, Asphalt Street Rep, and Street Sweeping were merged in FY2018 and renamed Street Dept.						
Litter & Recycling (formerly KMB)	Personnel	239,532	211,342	462,463	800,039	-
	Operating	54,301	79,533	239,261	735,818	-
<b>Litter &amp; Recycling Total</b>		<b>293,833</b>	<b>290,875</b>	<b>701,724</b>	<b>1,535,857</b>	<b>-</b>
Public Services Maintenance (Combined Storm Drains, Streets and Litter & Recycling in FY2020)	Personnel	-	-	-	-	7,970,188
	Operating	-	-	-	-	2,935,849
<b>Public Services Maintenance Total</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>10,906,037</b>
<b>PUBLIC SERVICES MAINTENANCE COMBINED TOTAL</b>		<b>6,764,546</b>	<b>7,107,758</b>	<b>7,423,576</b>	<b>7,439,936</b>	<b>10,906,037</b>

# General Fund

## Expenditures by Department & Cost Center



Department	Category	FY 2016 Actual Expenses	FY 2017 Actual Expenses	FY 2018 Actual Expenses	FY 2019 Adopted Budget	FY2020 Proposed Budget
<b>PUBLIC WORKS (CONTINUED)</b>						
Public Works Special Operations	Personnel	\$ -	\$ -	\$ -	\$ 1,641,989	\$ -
	Operating	-	-	-	124,937	-
<b>Public Works Special Operations Total</b>		-	-	-	1,766,926	-
Bates Field	Personnel	-	-	-	-	-
	Operating	39,481	31,101	47,544	47,880	-
<b>Bates Field Total</b>		39,481	31,101	47,544	47,880	-
<b>FLEET MANAGEMENT</b>						
Equipment Services/Garage	Personnel	2,783,052	2,742,248	2,311,716	2,454,992	-
	Operating	4,105,135	4,316,930	4,948,415	5,856,716	-
<b>Equipment Services/Garage Total</b>		6,888,187	7,059,178	7,260,131	8,311,708	-
Inventory Control	Personnel	337,924	306,760	273,526	327,800	-
	Operating	7,795	12,973	11,711	20,340	-
<b>Inventory Control Total</b>		345,719	319,733	285,237	348,140	-
Fleet Management (Combined FY2020)	Personnel	-	-	-	-	2,980,128
	Operating	-	-	-	-	874,771
<b>Fleet Management Total</b>		-	-	-	-	3,854,899
<b>FLEET MANAGEMENT COMBINED TOTAL</b>		7,233,906	7,378,911	7,545,368	8,659,848	3,854,899
Urban Forestry	Personnel	402,929	381,499	331,992	641,188	592,282
	Operating	134,261	141,780	157,939	148,662	781,468
<b>Urban Forestry Total</b>		537,190	523,279	489,931	789,850	1,373,750
Mowing	Personnel	1,228,919	-	-	-	-
	Operating	552,855	642	-	-	-
<b>Mowing Total</b>		1,781,774	642	-	-	-
Landscape Services	Personnel	550,947	-	-	-	-
	Operating	47,429	7,300	-	-	-
<b>Landscape Services Total</b>		598,376	7,300	-	-	-
<b>PUBLIC SERVICES GRAND TOTAL</b>		24,739,256	23,422,288	23,997,242	26,572,486	27,636,427
<b>PUBLIC WORKS TOTAL</b>		44,705,552	46,827,518	45,616,981	52,513,117	53,625,509
City Hall Overhead	Operating	5,344,429	5,233,502	3,141,280	3,932,100	3,808,000
Reserve for retirements	Operating	1,511,241	2,320,004	2,172,738	2,000,000	2,000,000
<b>GRAND TOTAL DEPARTMENTS</b>		146,663,666	159,133,689	155,548,529	172,864,902	185,231,234

# General Fund

## Expenditures by Department & Cost Center

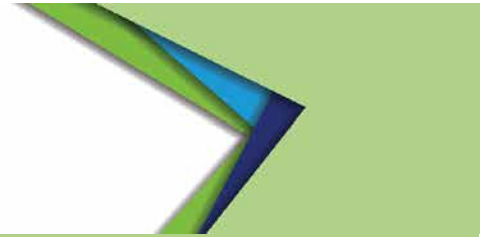


Department	Category	FY 2016 Actual Expenses	FY 2017 Actual Expenses	FY 2018 Actual Expenses	FY 2019 Adopted Budget	FY2020 Proposed Budget
<b>OTHER COST CENTERS</b>						
Mobile Metro Jail		\$ 8,321,809	\$ 8,469,826	\$ 9,198,145	\$ 8,800,000	\$ 9,600,000
13th Circuit Judicial		-	-	-	-	500,000
Personnel Board		1,360,585	1,436,331	1,351,891	1,520,650	1,386,226
Board of Health		600,000	600,000	600,000	600,000	600,000
Juvenile Court		3,048,628	3,090,318	3,308,096	3,200,000	3,350,000
Board of Equalization		7,142	7,142	7,142	7,152	7,152
Parking		-	-	-	-	471,765
Emergency Management		479,718	503,704	536,293	648,037	648,037
Legislative Delegation		3,409	3,521	3,287	3,655	3,655
Library		6,831,022	7,025,259	7,025,259	7,021,420	7,021,420
Retirees Insurance		4,922,381	7,264,742	9,674,105	5,250,000	6,802,610
Employee Education		50,000	50,000	76,138	100,000	100,000
Worker's Compensation		3,728,702	2,888,240	3,420,077	3,370,780	3,370,780
Unemployment Compensation		91,221	50,141	60,544	80,725	80,725
Employees Pension		110,225	131,121	159,075	137,420	137,420
To General Municipal Employee Pension		8,911	8,843	8,963	10,000	10,000
Fire Insurance		1,376,343	1,200,550	1,312,455	1,800,000	1,800,000
Mayor's Discretionary Fund		25,000	5,000	4,541	25,000	25,000
City Council Discretionary Funds		253,459	254,904	253,707	444,500	444,500
Performance Contracts		3,780,584	3,933,096	3,293,234	4,686,256	3,936,256
Dues		373,150	564,038	605,173	491,655	519,768
Athletic Fund		-	-	-	-	-
South Alabama Regional		68,746	57,114	57,114	-	-
To Solid Waste Authority		2,351,074	2,123,583	2,297,322	2,371,435	2,371,435
To P & F Pension Fund		9,981,981	12,925,819	13,171,735	12,450,056	14,100,000
Lump Sum Retirement Supplement-RSA		-	-	-	-	-
Lump Sum Retirement Supplement-Police & Fire		-	-	-	-	-
Lump Sum Salary Supplement		-	-	-	-	-
General Miscellaneous		339,845	495,931	61,920	105,000	105,000
<b>OTHER COST CENTERS TOTAL</b>		<b>48,113,935</b>	<b>53,089,223</b>	<b>56,486,216</b>	<b>53,123,741</b>	<b>57,391,749</b>
<b>TRANSFERS</b>						
To Grants		\$ 500,000	\$ 647,451	\$ 880,401	\$ 310,000	\$ 310,000
To Capital		18,594,242	5,480,828	563,264	120,000	-
To the Convention Center Budget		367,000	-	-	187,000	-
To Civic Center		1,121,554	1,386,086	1,258,127	1,245,512	1,245,512
To ALS (Firemedics)		2,763,593	2,037,478	3,997,575	3,827,864	5,365,459
To Metro Transit		-	-	-	350,000	350,000
To WAVE Transit		8,838,470	6,898,406	6,517,325	5,318,477	5,318,477
To Motor Pool		-	-	-	-	-
To Tennis Center		503,716	552,556	667,461	841,463	866,455
To Saenger Theatre		134,596	84,198	102,031	100,000	100,000
To Seven Cent Gas Fund		902,567	993,762	870,393	900,000	900,000
To Golf Course		359,539	305,826	292,844	354,060	418,358
To Cruise Terminal		605,598	115,819	-	-	-
To Health Plan		6,523,172	588,552	-	-	-
To Liability Fund		2,800,000	2,800,000	2,375,856	2,050,000	2,375,856
<b>TRANSFERS TOTAL</b>		<b>44,014,047</b>	<b>21,890,962</b>	<b>17,525,277</b>	<b>15,604,376</b>	<b>17,250,117</b>
<b>TOTAL EXPENDITURES</b>		<b>\$ 238,791,648</b>	<b>\$ 234,113,874</b>	<b>\$ 229,560,022</b>	<b>\$ 241,593,019</b>	<b>\$ 259,873,100</b>



# General Fund

## Dues & Transfer to Grants Detail



	FY 2016 Actual Expenses	FY 2017 Actual Expenses	FY 2018 Actual Expenses	FY 2019 Adopted Budget	FY2020 Proposed Budget
<b>DUES</b>					
Alabama League of Municipalities	\$ 26,285	\$ 24,951	\$ 25,574	\$ 26,285	\$ 27,000
National League of Cities	11,535	11,535	11,535	11,535	11,535
Sister Cities International	970	990	-	970	1,000
Downtown Mobile District Mgmt (BID)					
Baseline Agreement	-	120,157	240,314	120,157	130,233
South Alabama Regional Planning	322,118	406,405	327,750	332,708	350,000
<b>DUES TOTAL</b>	<b>\$ 373,150</b>	<b>\$ 564,038</b>	<b>\$ 605,173</b>	<b>\$ 491,655</b>	<b>\$ 519,768</b>
<b>TRANSFER TO GRANTS</b>					
HOME Match	\$ 125,000	\$ 125,000	\$ -	\$ -	\$ -
Fire Department	200,000	200,000	200,000	200,000	200,000
Port Security Grant	-	-	167,274	110,000	110,000
Other Match	-	71,430	52,479	-	-
Mobile Terrace Match	-	1,021	-	-	-
Bloomberg Grant Match	175,000	250,000	460,648	-	-
<b>TRANSFER TO GRANTS TOTAL</b>	<b>\$ 500,000</b>	<b>\$ 647,451</b>	<b>\$ 880,401</b>	<b>\$ 310,000</b>	<b>\$ 310,000</b>

# General Fund

## Performance Contract Detail



	FY 2016 Actual Expenses	FY 2017 Actual Expenses	FY 2018 Actual Expenses	FY 2019 Adopted Budget	FY 2020 Proposed Budget
<b>PERFORMANCE CONTRACTS</b>					
Altapointe Health Systems, Inc.	\$ 600,000	\$ 600,000	\$ 600,000	\$ 600,000	\$ 600,000
Bay Area Food Bank/Feeding the Gulf Coast	20,000	20,000	20,000	20,000	20,000
Boys & Girls Clubs of South Alabama, Inc.	374,000	304,000	304,000	304,000	304,000
Ala Contemporary Arts Center/ Center for Living Arts	100,000	100,000	100,000	100,000	100,000
The Child Advocacy Center	104,000	109,000	109,000	109,000	109,000
CBRE, Inc.	-	6,000	-	-	-
Dearborn YMCA	8,000	8,000	8,000	8,000	8,000
Distinguished Young Women (America's Junior Miss)	45,000	45,000	45,000	45,000	45,000
Downtown Mobile District Management (BID)	73,500	73,500	73,500	73,500	73,500
Drug Education Council	8,500	8,500	8,500	8,500	8,500
Foreign Trade Zone	18,000	18,000	16,500	18,000	18,000
Goodwill Easter Seals	10,000	10,000	10,000	10,000	10,000
Oakleigh Mansion	30,000	30,000	30,000	30,000	30,000
History Museum Board	1,150,000	1,150,000	575,000	1,150,000	1,150,000
Independent Living Center	40,000	40,000	40,000	40,000	40,000
Innovation Portal/Mobile Area Chamber of Commerce	-	100,000	100,000	100,000	100,000
The Public Park & Recreation Board of the City of Mobile (Ladd-Peebles Stadium)	200,000	200,000	200,000	950,000	200,000
Magnolia Cemetery	188,640	188,640	188,640	188,640	188,640
McKemie Place	17,240	17,240	17,240	17,240	17,240
Mobile Area Education Foundation	73,500	73,500	73,500	73,500	73,500
Mobile Area Tennis Association	95,000	95,000	95,000	95,000	95,000
Mobile Arts Council	35,000	35,000	35,000	35,000	35,000
Mobile Bay National Estuary Program/Marine Environ	20,000	20,000	20,000	50,100	50,100
Mobile Ballet	-	10,000	10,000	10,000	10,000
Mobile Bay Area Veteran's Day Commission	4,000	4,000	4,000	4,000	4,000
Mobile Botanical Gardens	5,000	5,000	5,000	5,000	5,000
Mobile International Festival	10,000	10,000	10,000	10,000	10,000
Mobile Opera, Inc.	10,000	10,000	10,000	10,000	10,000
Mobile Pops Band	4,000	4,000	4,000	4,000	4,000
Mobile Sports Authority	-	51,000	-	-	-
Mobile Symphony	20,000	20,000	20,000	20,000	20,000
Mobile City Youth Athletic	116,204	111,716	105,354	116,776	116,776
Mobile United	10,000	10,000	10,000	10,000	10,000
National African American Archives	20,000	-	-	-	-
Ozanam Charitable Pharmacy	13,000	13,000	13,000	13,000	13,000
Penelope House	90,000	90,000	90,000	90,000	90,000
People United to Advance the Dream	-	5,000	5,000	5,000	5,000
SARPC - Area Agency on Aging	53,000	53,000	53,000	53,000	53,000
South Alabama Workforce Development/SAWDC	50,000	50,000	50,000	50,000	50,000
Sickle Cell Disease Association of America	5,000	5,000	5,000	5,000	5,000
Summer youth program Florence Howard Elementary School	-	35,000	35,000	35,000	35,000
Summer youth program Dr. Robert W Gilliard Elem. School	-	35,000	35,000	35,000	35,000
Senior Citizens Services, Inc.	160,000	160,000	160,000	185,000	185,000
<b>GENERAL FUND PERFORMANCE CONTRACT TOTAL</b>	<b>\$ 3,780,584</b>	<b>\$ 3,933,096</b>	<b>\$ 3,293,234</b>	<b>\$ 4,686,256</b>	<b>\$ 3,936,256</b>





# General Fund

## Internal Service & Enterprise Funds Subsidized by the General Fund



	FY 2016 Actual Amounts	FY 2017 Actual Amounts	FY 2018 Actual Amounts	FY 2019 Adopted Budget	FY 2020 Proposed Budget	
<b>CITY DEPARTMENTS</b>						
<b>MOTOR POOL</b>						
Revenues	\$ 6,065,435	\$ 7,386,844	\$ 7,665,246	\$ 8,656,569	\$ 14,390,283	
Transfer from Cap	19,496,458	6,348,593	4,394,177	-	-	
Personnel Exp	129,436	151,952	144,652	273,994	242,311	
Operating Exp	7,579,290	8,394,194	8,595,720	7,698,317	10,603,083	
Capital Exp/Acq	15,301	1,648	-	5,100,000	9,500,000	
<b>Motor Pool Net</b>	<b>\$ 17,837,866</b>	<b>\$ 5,187,643</b>	<b>\$ 3,319,052</b>	<b>\$ (4,415,742)</b>	<b>\$ (5,955,111)</b>	
<b>MOBILE TENNIS CENTER</b>						
Revenues	\$ 260,707	\$ 246,033	\$ 201,260	\$ 248,000	\$ 217,000	
Transfer from GF	503,716	552,556	667,461	841,463	866,455	
Personnel Exp	481,668	452,056	545,759	698,963	690,891	
Operating Exp	280,152	341,739	319,390	390,500	392,564	
<b>Mobile Tennis Center Net</b>	<b>\$ 2,603</b>	<b>\$ 4,794</b>	<b>\$ 3,572</b>	<b>\$ -</b>	<b>\$ -</b>	
<b>ALS TRANSPORT</b>						
Revenues	\$ 7,325,616	\$ 9,654,332	\$ 9,974,678	\$ 8,000,000	\$ 7,200,000	
Transfer from GF	2,763,593	2,037,478	3,997,575	3,827,864	5,365,459	
Personnel Exp	5,251,633	4,869,507	6,531,641	6,769,620	6,218,273	
Operating Exp	3,035,676	6,252,284	6,920,370	5,058,244	6,347,186	
<b>ALS Transport Net</b>	<b>\$ 1,801,900</b>	<b>\$ 570,019</b>	<b>\$ 520,242</b>	<b>\$ -</b>	<b>\$ -</b>	
<b>AZALEA CITY GOLF</b>						
Revenues	\$ 1,402,920	\$ 1,446,978	\$ 1,363,294	\$ 1,399,547	\$ 1,399,548	
Transfer from GF	359,539	305,826	292,844	354,060	418,358	
Personnel Exp	830,239	893,116	906,588	976,939	1,023,994	
Operating Exp	909,430	853,384	875,210	776,668	793,912	
<b>Azalea City Golf Net</b>	<b>\$ 22,790</b>	<b>\$ 6,304</b>	<b>\$ (125,660)</b>	<b>\$ -</b>	<b>\$ -</b>	
<b>ALABAMA CRUISE TERMINAL</b>						
Revenues	\$ 141,063	\$ 5,312,115	\$ 6,307,190	\$ 6,280,756	\$ 6,374,628	
Transfer from GF	605,598	115,819	-	-	-	
Personnel Exp	195,982	526,413	572,405	622,795	639,414	
Operating Exp	896,771	2,083,786	2,356,607	2,959,024	3,105,416	
Transfer to Gen F	-	-	5,800,000	2,900,000	5,000,000	
Transfer to Capital	50,472	-	-	-	-	
<b>Alabama Cruise Term Net</b>	<b>\$ (346,092)</b>	<b>\$ 2,817,735</b>	<b>\$ (2,421,822)</b>	<b>\$ (201,063)</b>	<b>\$ (2,370,202)</b>	
<b>RUN BY MANAGEMENT COMPANIES</b>						
<b>CIVIC CENTER</b>	Transfer from GF	\$ 1,121,554	\$ 1,386,086	\$ 1,258,127	\$ 1,245,512	\$ 1,245,512
<b>CONVENTION CENTER</b>	Transfer from GF	367,000	-	-	-	-
<b>WAVE TRANSIT</b>	Transfer from GF	8,838,470	6,898,406	6,517,325	5,668,477	5,668,477
<b>WAVE TRANSIT</b>	Transfer to GF	3,315,161	1,279,929	898,849	-	-
<b>SAENGER THEATER</b>	Transfer from GF	134,596	84,198	102,031	100,000	100,000

2020



# Capital Fund

# Capital Improvements Fund Budget



	FY 2019 Adopted Budget	FY 2020 Proposed Budget	Variance
<b>Revenues</b>			
Net Sales Tax	\$ 35,405,699	\$ 36,326,247	\$ 920,548
Lease/Rental	1,717,765	1,717,765	-
Car Rental	397,549	397,549	-
Sales Tax Discount	4,083,875	4,190,056	106,181
Gas Tax Increase	2,324,871	2,324,871	-
Room Tax--City	2,183,955	2,183,955	-
Room Tax--PJ	4,187	4,187	-
Business License Increase	2,712,215	2,850,538	138,323
Interest Income	6,000	6,000	-
Property Rental	197,145	197,145	-
APT Business License	397,238	397,238	-
Receivable from College Bowl Game	200,000	-	(200,000)
From General Fund	120,000	-	(120,000)
From Convention Center	6,276,500	6,554,500	278,000
<b>Total Revenues and Transfers In</b>	<b>56,026,999</b>	<b>57,150,051</b>	<b>1,123,052</b>
Less: Debt Service and Transfers Out ( <a href="#">Exhibit 1</a> )	21,981,896	21,921,188	(60,708)
<b>Amount Available for Allocation</b>	<b>34,045,103</b>	<b>35,228,863</b>	<b>1,183,760</b>
<b>Expenditures</b>			
District 1; Miscellaneous Capital Improvements	3,000,000	3,000,000	-
District 2; Miscellaneous Capital Improvements	3,000,000	3,000,000	-
District 3; Miscellaneous Capital Improvements	3,000,000	3,000,000	-
District 4; Miscellaneous Capital Improvements	3,000,000	3,000,000	-
District 5; Miscellaneous Capital Improvements	3,000,000	3,000,000	-
District 6; Miscellaneous Capital Improvements	3,000,000	3,000,000	-
District 7; Miscellaneous Capital Improvements	3,000,000	3,000,000	-
Muni Buildings, Infra Studies & Other Citywide Capital	4,000,000	4,000,000	-
Other Capital Expenses ( <a href="#">Exhibit 2</a> )	773,000	2,045,000	1,272,000
Economic Incentive	2,500,000	2,500,000	-
Economic Incentive-Chamber of Commerce	375,000	375,000	-
Public Service & Safety ( <a href="#">Exhibit 3</a> )	1,634,674	1,513,802	(120,872)
Stormwater Management MS4 Program	330,000	345,000	15,000
Munis/Tyler Software System	2,000,000	2,000,000	-
USA Cancer Center	250,000	250,000	-
Consultant & Misc Expenses	25,000	50,000	25,000
College Football Bowl Game	1,150,000	1,150,000	-
<b>Total Expenditures</b>	<b>34,037,674</b>	<b>35,228,802</b>	<b>1,191,128</b>
<b>Unallocated Balance</b>	<b>\$ 7,429</b>	<b>\$ 61</b>	<b>\$ (7,368)</b>

**EXHIBIT 1**  
**DEBT SERVICE & TRANSFERS TO OTHER FUNDS**

Budget Detail	FY 2019 Adopted Budget	FY 2020 Proposed Budget	Variance
<b>Debt Service</b>			
Debt Service G. O. Warrants	\$ 20,173,837	\$ 19,119,551	\$ (1,054,286)
Debt Service Cruise Terminal	1,268,059	1,861,637	593,578
Gulf Quest Debt Service	-	400,000	400,000
Arbitrage Rebate Calculation	20,000	20,000	-
Bank Service Charges	20,000	20,000	-
<b>Total Debt Service</b>	<b>21,481,896</b>	<b>21,421,188</b>	<b>(60,708)</b>
<b>Transfers to Other Funds</b>			
To Mobile Metro Transit Service Fund	500,000	500,000	-
<b>Total Transfers to Other Funds</b>	<b>500,000</b>	<b>500,000</b>	<b>-</b>
<b>Total Debt Service &amp; Transfers</b>	<b>\$ 21,981,896</b>	<b>\$ 21,921,188</b>	<b>\$ (60,708)</b>

**EXHIBIT 2  
OTHER CAPITAL EXPENSES**

Budget Detail	FY 2019 Adopted Budget	FY 2020 Proposed Budget	Variance
<b>Other Capital Expenses</b>			
Building Demolitions	\$ 285,000	\$ 570,000	\$ 285,000
Finance Projects	8,000	-	(8,000)
Groundwork Grant Match	-	20,000	20,000
Engineering-ROW-Testing	-	200,000	200,000
MAWSS/Ziebach	-	300,000	300,000
eBuilder/Software	10,000	-	(10,000)
Grant Match-Goundswork	20,000	20,000	-
Grant Match-Port Security	50,000	-	(50,000)
Legal Projects	100,000	-	(100,000)
Engineering-Hillsdale Community Park	100,000	-	(100,000)
Zoning Contract-White & Smith	200,000	-	(200,000)
City Clerk Projects	-	120,000	120,000
Traf Eng-Airport Fiber Optic	-	250,000	250,000
I-65 and I-10 Light Improvements	-	500,000	500,000
Traffic Engineering	-	65,000	65,000
<b>Total Improvements &amp; Repairs</b>	<b>\$ 773,000</b>	<b>\$ 2,045,000</b>	<b>\$ 1,272,000</b>

**EXHIBIT 3  
PUBLIC SERVICE & SAFETY**

Budget Detail	FY 2019 Adopted Budget	FY 2020 Proposed Budget	Variance
<b>Public Service &amp; Safety</b>			
Equipment-Electrical	\$ 350,000	\$ -	\$ (350,000)
Equipment-Cruise	50,000	-	(50,000)
Equipment-Police	-	100,000	100,000
Equipment-City Clerk	62,000	-	(62,000)
Equipment-MIT	-	170,000	170,000
Equipment-Fire-Vehicles	1,100,000	-	(1,100,000)
Equipment-Tremmier Park Playground Equipment	20,000	-	(20,000)
Equipment-Tennis Center	37,674	-	(37,674)
Equipment-Parks/Community Service	15,000	297,000	282,000
Equipment-Facility Maintenance	-	6,802	6,802
Public Works Projects	-	565,000	565,000
Fire Training Building	-	275,000	275,000
Police Projects	-	100,000	100,000
<b>Total Public Service &amp; Safety</b>	<b>\$ 1,634,674</b>	<b>\$ 1,513,802</b>	<b>\$ (120,872)</b>



# Convention Center Fund Budget



	FY 2019 Adopted Budget	FY 2020 Proposed Budget	Variance
<b>Revenues</b>			
Sales Tax	\$ 9,874,297	\$ 10,140,903	\$ 266,606
Room Tax	1,903,676	1,953,172	49,496
Transfer from General Fund	187,000	-	(187,000)
<b>Total Revenues</b>	<b>11,964,973</b>	<b>12,094,075</b>	<b>129,102</b>
<b>Expenditures</b>			
Transfer to Capital Improvements Fund	6,276,500	6,554,500	278,000
Convention Center Operations	1,350,000	1,350,000	-
Maintenance & Equipment Allowance	500,000	271,000	(229,000)
Senior Bowl	152,300	152,300	-
Events Mobile	160,000	160,000	-
Mobile Sports Authority	204,000	204,000	-
Fishing Tournament	-	150,000	150,000
Gulf Coast Classic	152,000	152,000	-
Mobile Bay Convention & Visitors Bureau	2,650,000	2,650,000	-
Move Mobile Youth Initiative	200,000	200,000	-
Building Insurance	320,000	250,000	(70,000)
<b>Total Expenditures</b>	<b>11,964,800</b>	<b>12,093,800</b>	<b>129,000</b>
<b>Unallocated Balance</b>	<b>\$ 173</b>	<b>\$ 275</b>	<b>\$ 102</b>

# Capital Improvements Fund Analysis of Obligations Five Year Budget Plan



DESCRIPTION	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
<b>PROJECTED</b>					
Revenues	\$ 50,595,551	\$ 50,848,529	\$ 51,102,771	\$ 51,358,285	\$ 51,615,077
Prior Period Carryforward-Gen Fund	-	-	-	-	-
Prior Period Carryforward	-	-	-	-	-
From Convention Center	6,554,500	6,587,273	6,620,209	6,653,310	6,686,576
Debt Service and Transfers	21,921,188	22,740,289	23,409,768	24,207,388	24,411,545
Expenditures	35,228,802	34,680,000	34,295,000	33,790,000	33,875,000
<b>BALANCE</b>	<b>\$ 61</b>	<b>\$ 15,512</b>	<b>\$ 18,212</b>	<b>\$ 14,207</b>	<b>\$ 15,108</b>





# Convention Center Fund Analysis of Obligations Five Year Budget Plan



DESCRIPTION	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
<b>PROJECTED</b>					
Revenues	\$ 12,094,075	\$ 12,154,545	\$ 12,215,318	\$ 12,276,395	\$ 12,337,777
Prior Period Carryforward	-	-	-	-	-
To Capital Improvements Fund	6,554,500	6,587,273	6,620,209	6,653,310	6,686,576
Debt Service and Transfers	-	-	-	-	-
Expenditures	5,539,300	5,566,997	5,594,831	5,622,806	5,650,920
<b>BALANCE</b>	<b>\$ 275</b>	<b>\$ 276</b>	<b>\$ 278</b>	<b>\$ 279</b>	<b>\$ 281</b>