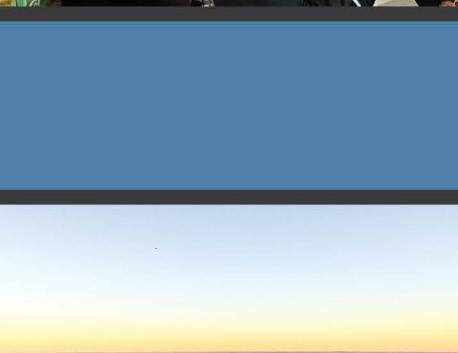
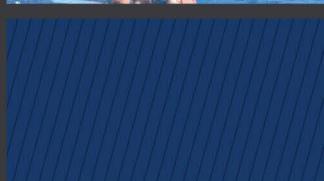


# FISCAL YEAR **2023**

## ANNUAL BUDGET



**CITY OF MOBILE  
ALABAMA**

**WILLIAM S. STIMPSON  
MAYOR**

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August 19, 2022

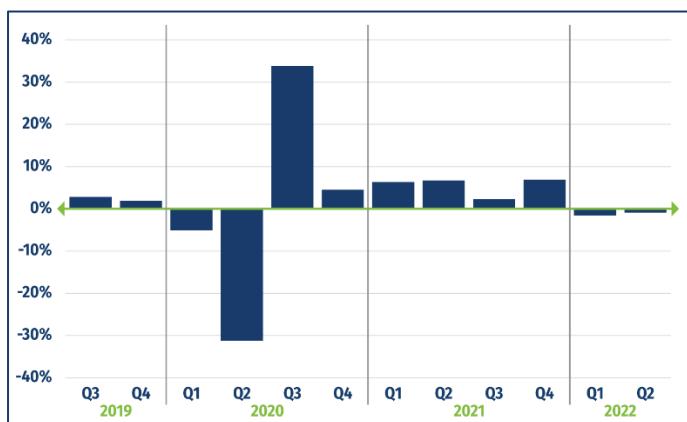
To the City Council  
Mobile, Alabama

Dear City Council Members,

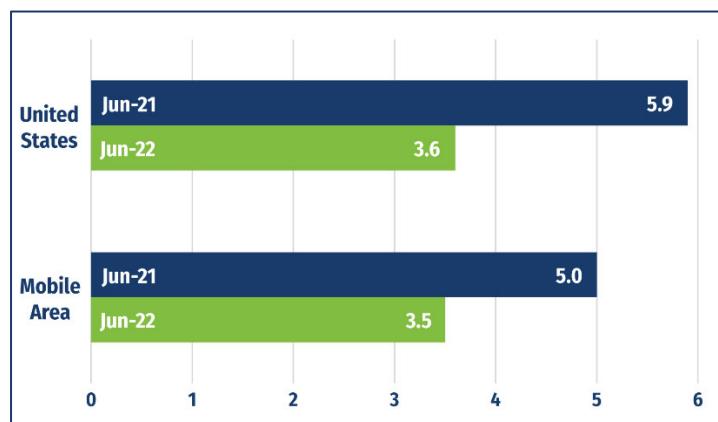
As I write this letter, I cannot help but think about all that has happened since August 20, 2021. At this time last year, we were seeing signs of COVID being brought under control. People were being vaccinated and we were becoming optimistic that the symptoms of the disease were moderating. Once again, I must thank all the dedicated employees and citizens who helped bring about this recovery in our City.

In 2021, we witnessed a year that continued to have strong growth. Except for the third quarter, Gross Domestic Product (GDP) grew in excess of 6% for the year. Inflation, however, also began to grow in the first quarter of 2021 - increasing throughout the year to an average of 4.7%. By the end of 2021, inflation had grown to 7%. Despite these changing economics, the City was performing at a record level. Revenue in FY 2021 had increased by \$42 million from the previous fiscal year due, in part, to citizens spending federal stimulus money. Our operating expenses were under control, debt and pension obligations continued to be reduced and our fund balance had grown to \$128 million. In January 2022, Standard and Poor's increased our credit rating to AA, which is a high-grade investment rating.

**United States Real GDP**  
**Percent Change From Preceding Quarter**



**Unemployment Rate**



Source: U.S. Bureau of Economic Analysis, Real Gross Domestic Product and Related Measures: Percent Change from Preceding Period

Source: U.S. Bureau of Labor Statistics, Current Employment Statistics

In FY 2022, the year began with a strong 1st and 2nd quarter with impressive growth in the General Fund surplus. By the end of February, our General Fund surplus had grown to \$159 million despite having transferred \$30 million to our capital plan to support the construction of a new airport terminal at Brookley Field.



In March 2022, we began to see our first signs of change in our financial performance. Losses were incurred in March and April due to higher expenses and flat or lower revenues. In May, the City made another contribution to capital from the General Fund surplus of \$16 million for various city projects, to include a \$5 million investment in the County's new soccer and aquatic park. In June and July, we once again reported small losses. For the remainder of the year, our outlook is cautious.

Despite the challenges that have developed since late 2021 and throughout 2022, there are still many positive outcomes for the year. To date sales tax revenues have exceeded our budget by \$10 million. Other taxes such as hotel room tax and business licenses have increased by \$3.1 million and \$5.5 million, respectively. Total revenue for the year through June is ahead of plan by \$18.7 million for a total of \$247.3 million vs. a plan of \$228.6 million. At the same time the City reduced its spending within the General Fund. Due primarily to the difficulty in attracting and hiring new employees, our year-to-date General Fund expenses have been \$242.6 million vs. a budget of \$262 million. This occurred as a result of a rapidly changing economic environment that included higher than expected inflation and a slowing economy.

### GENERAL FUND FY 2023

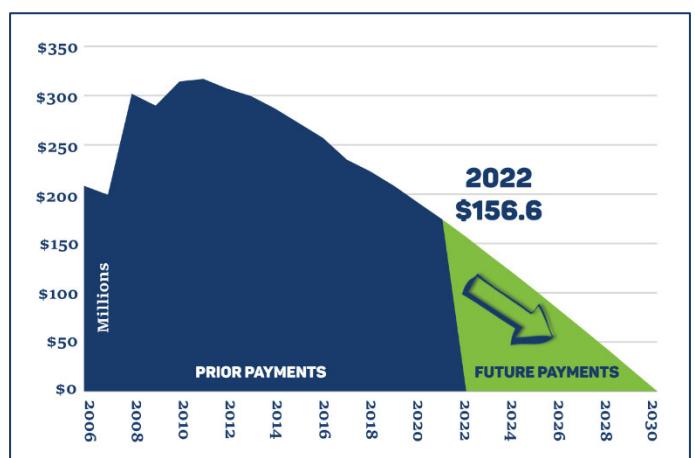
Today, the outlook for the City is more uncertain than at the start of the current fiscal year. Inflation, now above 9%, is at the highest level since 1982. Interest rates have begun to rise from historic lows as the Federal Reserve tries to slow down inflation. Finally, at the end of July, the government agencies announced a second quarter of negative GDP, which is often considered a confirmation of a recession.

As previously mentioned, we have seen record revenue growth for the City over the past three years. However, in FY 2023, General Fund revenues are expected to be flat or decline slightly from 2022, putting pressure on operations to manage their costs. Factored into our calculation is the negative consequence of not having a cruise ship. In FY 2023, we will need to monitor our spending and revenues closely and be prepared to adjust our plan if conditions worsen.

Our General Fund budget reflects modest growth in FY 2023, which includes the 2.5% Cost of Living Adjustment (COLA) awarded in the spring of 2022, and raising the minimum pay rate to \$15.22. There has also been an incentive change for the police department to help mitigate attrition from the department and enable us to return to more efficient staffing and a stronger police force. We have also included in this year's budget an additional 2.5% merit raise to help attract and retain employees throughout the city.

It is our goal again this year to continue to reduce debt levels and strengthen our Police and Fire Pension Fund. We have four years remaining in our long-term plan to fully fund the pension, making it sustainable for the next generation of police and firefighters. It is also our goal to continue to pay down our current debt while maintaining a healthy surplus that has been accumulated over the past several years. This will provide us with the flexibility to weather an uncertain year while maintaining essential city services.

### Bonds, Leases & Notes Principal Repayment



### CAPITAL IMPROVEMENTS FUND BUDGET FY 2023

This year's Capital Improvements Fund Budget will be \$63.8 million. It is primarily funded by the One-Cent Sales Tax. Other major revenue sources are gasoline taxes, lease/rental and room taxes, business license fees and transfers from the Convention Center. The largest expense category is debt service and transfers. Debt service and transfers total approximately \$24.0 million, leaving \$39.7 million to be applied to capital projects.

On July 10, 2018, the City Council adopted Ordinance 34-017. This ordinance earmarked \$3 million to each of the City's seven Districts. The collective \$21 million is referred to as the Capital Improvements Plan (CIP). The top 2 areas of focus for FY2022 were \$9.8 million for street improvements, sidewalks, and traffic lighting and \$8.1 million for parks and recreation. We are committed to continuing to improve our quality of life through the CIP program with its focus on infrastructure, neighborhoods and parks.

Also, within the \$39.7 million balance, the City Council dedicates \$4,000,000 for municipal buildings, infrastructure studies and other capital projects. The remaining \$14.7 million after the CIP program and the \$4 million in other capital projects, is dedicated to economic development, IT upgrades, annual costs for the Tyler financial software system and the Police's Hexagon software system. It is also funding other departmental capital equipment and other needs to include the cruise terminal improvements.

### CONCLUSION

We believe the City will end 2022 on a strong financial footing. Although our revenues have slowed slightly, the year overall has been a good one. In the coming year, we intend to build on the success we have had in 2022.

FY 2023 will certainly have challenges as we move into the new fiscal year. We are fortunate to have had several strong years in the recent past that have enabled us to reward our employees for their exceptional work, while making ongoing improvements to our City's infrastructure.

Going forward, our challenge will be to maintain our efforts to keep our financial position strong while supporting our City's many needs. This year will be more challenging than in the recent past due to the changing economic conditions. However, with close monitoring of our spending, the continuation of debt reduction and the close collaboration with the City Council, we will continue to improve our City even in uncertain times.

I want to thank the City Council, city employees and all the citizens of Mobile for all their many contributions and continued support. With your help we will continue to progress toward our goal of "One Mobile".

Respectfully submitted,



William S. Stimpson  
Mayor





# GENERAL FUND

2023

Mobile





## GENERAL FUND BUDGET SUMMARY



	FY 2019 Actual Rev/Exp	FY 2020 Actual Rev/Exp	FY 2021 Actual Rev/Exp	FY 2022 Adopted Budget	FY 2023 Proposed Budget	Amendments	FY 2023 Adopted Budget
<b>Revenues and Transfers In</b>							
Taxes	\$ 196,557,066	\$ 205,438,702	\$ 244,562,494	\$ 231,917,674	\$ 250,291,680	\$ -	\$ 250,291,680
Licenses & Permits	37,711,380	38,904,089	36,770,689	38,504,795	42,918,239	-	42,918,239
Intergovernmental	151,782	100,882	5,787,420	54,547	92,164	-	92,164
Charges for Services	7,758,384	7,238,459	7,922,116	7,264,390	8,054,098	-	8,054,098
Fines & Forfeitures	2,654,914	1,868,578	1,986,668	1,746,198	1,534,655	-	1,534,655
Interest and Investment Income	1,675,826	1,326,777	649,303	737,104	441,429	-	441,429
Miscellaneous Revenues	98,618	119,637	127,253	121,374	159,006	-	159,006
Recycling Fees	18,799	14,240	5,987	9,118	-	-	-
Sale of Assets	7,959	25,284	62,877	42,303	67,794	-	67,794
Transfers In	9,145,815	8,743,321	8,684,153	3,694,667	683,397	-	683,397
Total Revenues and Transfers In	255,780,543	263,779,969	306,558,960	284,092,170	304,242,462	-	304,242,462
Carryover to reserve surplus	(24,329,842)	(22,076,226)	(39,040,880)	-	-	-	-
<b>Total Resources</b>	<b>231,450,701</b>	<b>241,703,743</b>	<b>267,518,080</b>	<b>284,092,170</b>	<b>304,242,462</b>	-	<b>304,242,462</b>
<b>Expenditures and Transfers Out</b>							
Mayor	6,579,074	6,803,086	7,113,564	9,817,804	11,494,438	(89,725)	11,404,713
City Clerk/Council	1,519,076	1,639,481	1,652,998	2,133,496	2,282,966	-	2,282,966
Public Safety	82,419,170	91,354,143	91,511,238	103,534,432	109,338,362	(10,000)	109,328,362
Finance	3,853,803	3,891,762	4,437,153	5,047,455	5,486,610	(61,608)	5,425,002
Administrative Services	9,127,552	8,734,134	9,021,589	10,717,105	13,243,485	(30,000)	13,213,485
Public Works/Services	49,488,777	49,131,006	53,385,721	60,177,130	66,419,526	975,000	67,394,526
City Hall Overhead	3,171,336	2,923,519	5,156,037	4,858,561	4,451,152	(25,000)	4,426,152
Reserve for Retirements	1,794,778	1,818,422	1,762,304	1,900,000	2,100,000	(50,000)	2,050,000
Other Cost Centers	54,313,054	57,636,183	58,142,332	61,162,648	61,638,961	425,000	62,063,961
Transfers Out	19,184,081	17,772,007	35,335,144	19,061,694	21,702,111	(1,133,667)	20,568,444
<b>Total Exp and Transfers Out</b>	<b>231,450,701</b>	<b>241,703,743</b>	<b>267,518,080</b>	<b>278,410,325</b>	<b>298,157,611</b>	-	<b>298,157,611</b>
Budgeted Reserve	-	-	-	5,681,845	6,084,851	-	6,084,851
<b>Ending Balance</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>				









## GENERAL FUND REVENUES



	FY 2019 Actual Revenues	FY 2020 Actual Revenues	FY 2021 Actual Revenues	FY2022 Adopted Budget	FY 2023 Proposed Budget	Amendments	FY 2023 Adopted Budget
<b>Other Financing Sources</b>							
<b>Transfers In</b>							
Strategic Plan/Capital Fund	\$ 1,244	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cruise Terminal	2,900,000	1,600,000	-	-	-	-	-
Health Fund	3,000,000	6,000,000	8,000,000	3,000,000	-	-	-
Fuel Inspection	85,295	81,048	84,153	87,723	83,397	-	83,397
WAVE Transit	1,603,039	-	-	-	-	-	-
Parking Garage	600,000	300,000	-	-	-	-	-
7-Cent Roadway	356,237	162,273	-	6,944	-	-	-
5-Cent Gas	600,000	600,000	600,000	600,000	600,000	-	600,000
<b>Total Transfers</b>	<b>9,145,815</b>	<b>8,743,321</b>	<b>8,684,153</b>	<b>3,694,667</b>	<b>683,397</b>	-	<b>683,397</b>
<b>TOTAL REVENUES &amp; TRANSFERS IN</b>	<b>\$ 255,780,543</b>	<b>\$ 263,779,969</b>	<b>\$ 306,558,960</b>	<b>\$ 284,092,170</b>	<b>\$ 304,242,462</b>	-	<b>\$ 304,242,462</b>

















FISCAL YEAR  
**2023****GENERAL FUND****DUES & TRANSFERS TO GRANTS DETAIL**

	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	Amendments	FY 2023
	Actual	Actual	Actual	Adopted	Proposed		Adopted
	Expenses	Expenses	Expenses	Budget	Budget		Budget
<b>DUES</b>							
Alabama League of Municipalities	\$ 26,085	\$ 26,163	\$ 27,263	\$ 27,000	\$ 27,000	-	\$ 27,000
National League of Cities	11,885	-	12,107	12,200	12,200	-	12,200
Sister Cities International	1,000	-	-	1,000	1,000	-	1,000
Downtown Mobile District Mgmt. (BID) Baseline Agmt.	-	-	259,430	130,232	130,232	-	130,232
South Alabama Regional Planning	329,393	330,793	330,792	350,002	350,002	-	350,002
<b>DUES TOTAL</b>	<b>\$ 368,363</b>	<b>\$ 356,956</b>	<b>\$ 629,592</b>	<b>\$ 520,434</b>	<b>\$ 520,434</b>	<b>-</b>	<b>\$ 520,434</b>
<b>TRANSFERS TO GRANTS</b>							
Fire Department	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ -	-	\$ -
Port Security Grant	110,000	110,000	-	-	-	-	-
Cruise Terminal	-	-	-	-	7,700	-	7,700
Other Match	-	-	-	50,000	10,430	-	10,430
<b>TRANSFERS TO GRANTS TOTAL</b>	<b>\$ 310,000</b>	<b>\$ 310,000</b>	<b>\$ 200,000</b>	<b>\$ 250,000</b>	<b>\$ 18,130</b>	<b>-</b>	<b>\$ 18,130</b>





2023

# CAPITAL IMPROVEMENTS FUND

*Mobile*











## CAPITAL IMPROVEMENTS FUND

### ANALYSIS OF OBLIGATIONS FIVE YEAR BUDGET PLAN

20  
23

FISCAL YEAR

DESCRIPTION	FY 2023	FY 2024	FY 2025	FY 2026	FY 2027
<b>PROJECTED</b>					
Revenues	\$ 55,234,241	\$ 55,234,241	\$ 55,234,241	\$ 55,234,241	\$ 55,234,241
From General Fund	1,475,000	-	-	-	-
From Convention Center	7,066,000	7,101,330	7,136,837	7,172,521	7,208,383
Debt Service and Transfers	24,077,124	23,381,279	23,396,041	23,392,031	22,748,195
Expenditures	<b>39,694,360</b>	<b>38,951,047</b>	<b>38,971,347</b>	<b>39,007,347</b>	<b>39,692,421</b>
BALANCE	\$ 3,757	\$ 3,244	\$ 3,689	\$ 7,383	\$ 2,009

# CONVENTION CENTER FUND

2023

Mobile





## CONVENTION CENTER FUND BUDGET



	FY 2022 Adopted Budget	FY 2023 Proposed Budget	Amendments	FY 2023 Adopted Budget	Variance
<b>Revenues</b>					
Sales Tax	\$ 10,140,903	\$ 10,749,357	\$	- \$ 10,749,357	\$ 608,454
Room Tax	1,453,172	1,453,172	-	- 1,453,172	-
Prior Period Carryforward	600,000	-	-	- (600,000)	-
<b>Total Revenues</b>	<b>12,194,075</b>	<b>12,202,529</b>	-	<b>12,202,529</b>	<b>8,454</b>
<b>Expenditures</b>					
Transfer to Capital Improvements Fund	7,673,000	7,066,000	-	7,066,000	(607,000)
Convention Center Operations	1,350,000	1,350,000	-	1,350,000	-
Maintenance & Equipment Allowance	271,000	286,500	-	286,500	15,500
Mobile Bay Convention & Visitors Bureau	2,650,000	3,250,000	-	3,250,000	600,000
Building Insurance	250,000	250,000	-	250,000	-
<b>Total Expenditures</b>	<b>12,194,000</b>	<b>12,202,500</b>	-	<b>12,202,500</b>	<b>8,500</b>
<b>Unallocated Balance</b>	<b>\$ 75</b>	<b>\$ 29</b>	-	<b>\$ 29</b>	<b>\$ (46)</b>



## CONVENTION CENTER FUND

### ANALYSIS OF OBLIGATIONS FIVE YEAR BUDGET PLAN



DESCRIPTION	FY 2023	FY 2024	FY 2025	FY 2026	FY 2027
<b>PROJECTED</b>					
Revenues	\$ 12,202,529	\$ 12,263,542	\$ 12,324,859	\$ 12,386,484	\$ 12,386,484
To Capital Improvements Fund	7,066,000	7,099,564	7,135,061	7,170,737	7,673,000
Expenditures	<u>5,136,500</u>	<u>5,162,183</u>	<u>5,187,993</u>	<u>5,213,933</u>	<u>4,521,000</u>
BALANCE	<u>\$ 29</u>	<u>\$ 1,796</u>	<u>\$ 1,805</u>	<u>\$ 1,814</u>	<u>\$ 192,484</u>