



**FISCAL YEAR**

**2024**

**PROPOSED ANNUAL BUDGET**

**MAYOR WILLIAM S. STIMPSON**

# **The FY2024 Budget is comprised of**

- **General Fund**
- **Capital Improvements**
- **Convention Center**
- **Select data for the Internal Service and Enterprise Funds subsidized by the General Fund**

# General Fund Budget Summary

	FY 2020 Actual Rev/Exp	FY 2021 Actual Rev/Exp	FY 2022 Actual Rev/Exp	FY 2023 Adopted Budget	FY 2024 Proposed Budget
<b>Revenues and Transfers In</b>					
Taxes	\$ 205,438,702	\$ 244,562,494	\$ 258,484,376	\$ 250,291,680	\$ 266,355,808
Licenses & Permits	38,904,089	36,770,689	45,037,549	42,918,239	47,238,699
Intergovernmental	100,882	5,787,420	25,460	92,164	121,079
Charges for Services	7,238,459	7,922,116	7,591,829	8,054,098	8,531,292
Fines & Forfeitures	1,868,578	1,986,668	1,571,773	1,534,655	1,479,950
Interest and Investment Income	1,326,777	649,303	587,734	441,429	6,347,415
Miscellaneous Revenues	119,637	127,253	125,960	159,006	656,695
Recycling Fees	14,240	5,987	1,600	-	1,705
Sale of Assets	25,284	62,877	17,872	67,794	143,474
Transfers In	8,743,321	8,684,153	687,403	683,397	1,578,620
Total Revenues and Transfers In	263,779,969	306,558,960	314,131,556	304,242,462	332,454,737
Carryover (to)/from reserve surplus	(22,076,226)	(39,040,880)	2,621,101	-	5,365,402
Total Resources	241,703,743	267,518,080	316,752,657	304,242,462	337,820,139
<b>Expenditures and Transfers Out</b>					
Mayor	6,803,086	7,113,564	9,112,464	11,404,713	12,233,813
City Clerk/Council	1,639,481	1,652,998	1,698,019	2,282,966	2,331,889
Public Safety	91,354,143	91,511,238	99,038,799	109,328,362	117,895,506
Finance	4,583,808	5,190,221	5,165,915	6,318,308	7,063,781
Administrative Services	8,042,088	8,268,521	10,204,648	12,320,179	14,283,153
Public Works/Services	49,131,006	53,385,721	56,154,856	67,394,526	73,359,262
City Hall Overhead	2,923,519	5,156,037	4,303,068	4,426,152	4,947,507
Reserve for Retirements	1,818,422	1,762,304	2,404,067	2,050,000	2,200,000
Other Cost Centers	57,636,183	58,142,332	63,036,814	62,063,961	69,275,353
Transfers Out	17,772,007	35,335,144	65,634,007	20,568,444	27,580,778
Total Exp and Transfers Out	241,703,743	267,518,080	316,752,657	298,157,611	331,171,042
Budgeted Reserve	-	-	-	6,084,851	6,649,097
<b>Ending Balance</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>

# General Fund Budget Process



# **Category Changes FY2023 to FY2024**

## **Finance & Administrative Services**

To align with the Zoghby Act, Purchasing (which was previously under Administrative Services) is now included under Finance for FY2024.

# Category Changes FY2023 to FY2024

## Performance Contracts included in the General Fund

### New Performance Contracts:

- Mobile Area Chamber of Commerce (Workforce Transportation Pilot) **\$100,000**
- Opportunity for Entertainers & Performing Arts **\$30,000**

### Increases in Existing Performance Contracts:

- Events Mobile **+\$140,000**
- McKemie Place **+\$7,760**
- Mobile Botanical Gardens (previously funded by CIP) **+\$150,000**
- Mobile Sports Authority **+\$50,000**
- Ransom Ministries **+\$100,000**
- HBCU **+\$150,000**
- Port City Classic **+\$175,000**

### Decreases in Existing Performance Contracts:

- The Public Park & Recreation Board of the City of Mobile (Ladd-Peebles Stadium) **-\$200,000**



# FY2024 General Fund Budget Highlights

Revenues are projected using monthly actuals between July 2022 and June 2023 with adjustments for known differences and annexation.

5%

COLA Raise for  
City Employees

No  
Increase in  
Healthcare  
Costs

Motor Pool budget  
rental rates  
increased from  
\$17.9M in FY2023  
to \$19.9M in  
FY2024.

Budgeted interest  
income increased  
\$5.8M over  
FY2023 due to  
higher interest  
rates.



Canopy  
Contracts  
\$1.56M

Fuel will now be  
managed by  
Motor Pool.  
Previously fuel  
has been  
managed in Fleet.

Cruise  
Terminal  
projected to be  
self-sufficient  
in FY 2024

Mowing & Ditch  
Maintenance  
Contracts \$3.78M.  
This is in addition  
to crews available  
for mowing & ditch  
maintenance.

# Annexation Amounts

## Added into the Budget

	General Fund	Capital Fund	Total
<b>Revenues est for annexed area</b>			
Sales tax	\$ 4,242,719	\$ 2,828,479	\$ 7,071,198
Lease/Rental	570,834	142,708	713,542
Lease/Rental-PJ	(356,771)	-	(356,771)
Room	54,248	-	54,248
Room - PJ	(20,343)	-	(20,343)
Liquor	35,452	-	35,452
Liquor - PJ	(17,726)	-	(17,726)
Business License	208,007	-	208,007
Business License - PJ	(520,018)	-	(520,018)
Revenues added	<u>\$ 4,196,402</u>	<u>\$ 2,971,187</u>	<u>\$ 7,167,589</u>
<b>Expenditures added for annexed area</b>			
Sanitation contract	\$ 1,051,262	\$ -	\$ 1,051,262
EMS overtime	100,000	-	100,000
Traffic Engineering-Electrician Reg pay, FICA & Benefits	99,400	-	99,400
Traffic Engineering - Operating	151,281	-	151,281
Public Service Maintenance-EO II & PSWI	94,766	-	94,766
Public Service Maintenance-DITCH MOWING	80,000	-	80,000
Forestry-Canoppy Contract	60,000	-	60,000
Special Ops - 8 CRO's for schools in annexed area	207,606	-	207,606
Expenditures added for annexed area	<u>\$ 1,844,315</u>	<u>\$ -</u>	<u>\$ 1,844,315</u>



# Motor Pool Funding

COST CENTER	OVERHEAD & CONTINGENCY	ACQUISITION	TOTAL CONTRIBUTION
Office of Professional Responsibility	2,221	6,779	9,000
Community Affairs/Council Liaison	1,616	4,932	6,548
Municipal Enforcement	17,765	54,235	72,000
Mail Room	1,898	5,794	7,692
Public Safety Administration	4,557	13,912	18,469
Police Department	1,529,723	4,670,001	6,199,724
Fire Department	1,174,932	3,586,881	4,761,813
Revenue	10,430	31,842	42,272
Animal Services	41,452	126,548	168,000
Museum of Art	2,532	7,728	10,260
MIT	12,340	37,672	50,012
GIS	1,579	4,821	6,400
Public Works Executive Admin	1,546	4,718	6,264
Programs & Project Management	2,056	6,278	8,334
Engineering	30,473	93,031	123,504
Traffic Engineering	88,827	271,173	360,000
Public Services Administration	4,774	14,574	19,348
Sanitation	850,934	2,597,766	3,448,700
Public Services Maintenance	489,768	1,495,182	1,984,950
Forestry	30,071	91,801	121,872
Fleet Management	32,049	97,841	129,890

COST CENTER	OVERHEAD & CONTINGENCY	ACQUISITION	TOTAL CONTRIBUTION
Real Estate Asset Management	1,622	4,952	6,574
Architectural Engineering	1,720	5,252	6,972
Facilities Maintenance	74,022	225,978	300,000
Building Services	4,145	12,655	16,800
Recreation Administration	12,960	39,564	52,524
Operations	1,335	4,074	5,409
Athletics	1,700	5,191	6,891
Community Centers	13,687	41,784	55,471
Seniors and Therapeutics	10,316	31,493	41,809
Events	11,444	34,936	46,380
Parks Maintenance	91,059	277,988	369,047
Inspection Services	24,907	76,037	100,944
Historic Development	1,335	4,077	5,412
Planning & Zoning	5,519	16,849	22,368
Tennis Center	1,007	3,073	4,080
EMS (Firemedics)	320,775	979,275	1,300,050
Azalea City Golf Course	2,796	8,534	11,330
Civic Center	3,456	10,549	14,005
Library	4,935	15,067	20,002
Contingency	(250,000)	250,000	-
<b>Totals</b>	<b>4,670,283</b>	<b>15,270,837</b>	<b>19,941,120</b>

# General Fund

## Fund Balance Projection

Fund Balance as of July 31, 2023	\$ 137,534,461
Budgeted August-September Activity	<u>(7,237,573)</u>
Projected Fund Balance as of September 30, 2023	<u>\$ 130,296,888</u>
Projected Beginning Fund Balance	\$ 130,296,888
Mandated 2% Reserve FY2024 Budget	6,649,097
Carryover from Unassigned Fund Balance	(5,365,402)
Estimated Assigned & Nonspendable	(7,500,000)
Estimated 2 Months Reserve for FY2024	<u>(55,195,174)</u>
Projected Unassigned Fund Balance as of September 30, 2024	<u>\$ 68,885,409</u>

# Capital Improvements Fund

	FY2023 ADOPTED BUDGET	FY2024 PROPOSED BUDGET	VARIANCE
<b>Revenues</b>			
Sales Tax	\$ 47,382,881	\$ 53,288,886	\$ 5,906,005
Lease/Rental	1,717,765	1,717,765	-
Car Rental	397,549	397,549	-
Gas Tax	2,324,871	2,324,871	-
Room Tax--City	1,683,955	1,683,955	-
Room Tax--PJ	4,187	4,187	-
Business License	1,122,650	1,122,650	-
Interest Income	6,000	6,000	-
Property Rental	197,145	197,145	-
APT Business License	397,238	397,238	-
From General Fund	475,000	6,420,000	5,945,000
Prior Period Carryforward	-	554,000	554,000
From Convention Center	7,066,000	7,066,000	-
<b>Total Revenues and Transfers In</b>	<b>62,775,241</b>	<b>75,180,246</b>	<b>12,405,005</b>
Debt Service and Transfer Out (Exhibit 1)	<b>24,077,124</b>	<b>23,881,279</b>	<b>(195,845)</b>
<b>Amount Available for Allocation</b>	<b>38,698,117</b>	<b>51,298,967</b>	<b>12,600,850</b>

**Revenues & Transfers In: \$75.2M**

	FY2023 ADOPTED BUDGET	FY2024 PROPOSED BUDGET	VARIANCE
<b>Expenditures</b>			
District 1; Miscellaneous Capital Improvements	3,000,000	4,000,000	1,000,000
District 2; Miscellaneous Capital Improvements	3,000,000	4,000,000	1,000,000
District 3; Miscellaneous Capital Improvements	3,000,000	4,000,000	1,000,000
District 4; Miscellaneous Capital Improvements	3,000,000	4,000,000	1,000,000
District 5; Miscellaneous Capital Improvements	3,000,000	4,000,000	1,000,000
District 6; Miscellaneous Capital Improvements	3,000,000	4,000,000	1,000,000
District 7; Miscellaneous Capital Improvements	3,000,000	4,000,000	1,000,000
Muni Buildings, Infra Studies & Other Citywide Capital	4,000,000	4,000,000	-
Up to \$4M City Infra & Capital Exp (CBG Eligible Census Tracts)	-	4,000,000	4,000,000
Other Capital Expenses (Exhibit 2)	3,460,000	801,000	(2,659,000)
Economic Incentive	3,750,000	8,000,000	4,250,000
Economic Incentive-Chamber of Commerce	500,000	500,000	-
Public Service & Safety (Exhibit 3)	3,351,656	2,752,402	(599,254)
Stormwater Management MS4 Program	300,000	375,000	75,000
Move Mobile Youth Initiative	200,000	200,000	-
Munis/Tyler Software System	1,700,000	1,600,000	(100,000)
PW-Work Order Management	382,704	-	(382,704)
Civic Center-MELT Marketing	-	420,000	420,000
Hexagon	-	600,000	600,000
Consultant & Misc Expenses	50,000	50,000	-
<b>Total Expenditures</b>	<b>38,694,360</b>	<b>51,298,402</b>	<b>12,604,042</b>
<b>Unallocated Balance</b>	<b>3,757</b>	<b>565</b>	<b>(3,192)</b>

## Expenditures & Transfers Out: \$75.2M

\$23.9M Debt Service & Transfers Out  
 \$36M for CIP (\$28M Council Districts & \$4M CBG Eligible Census Tracts)  
 \$15.3M in Other Expenditures

# Capital Improvements Fund

## Revenues

### Sales Tax Revenue

Increased \$5.9M

FY2023 \$53,288,886 budgeted sales tax revenue is the 1-cent portion of audited FY2022 Sales Tax Receipts plus the estimated increase from the annexed area.

### Other Capital Funding

Total \$21.9M from:

\$6.4 million transferred from General Fund, \$7.1M transferred from Convention Center and \$554,000 carried over from prior years.

## Expenditures

### Debt Service

Decreased \$195,845

### CIP

Increased \$11M

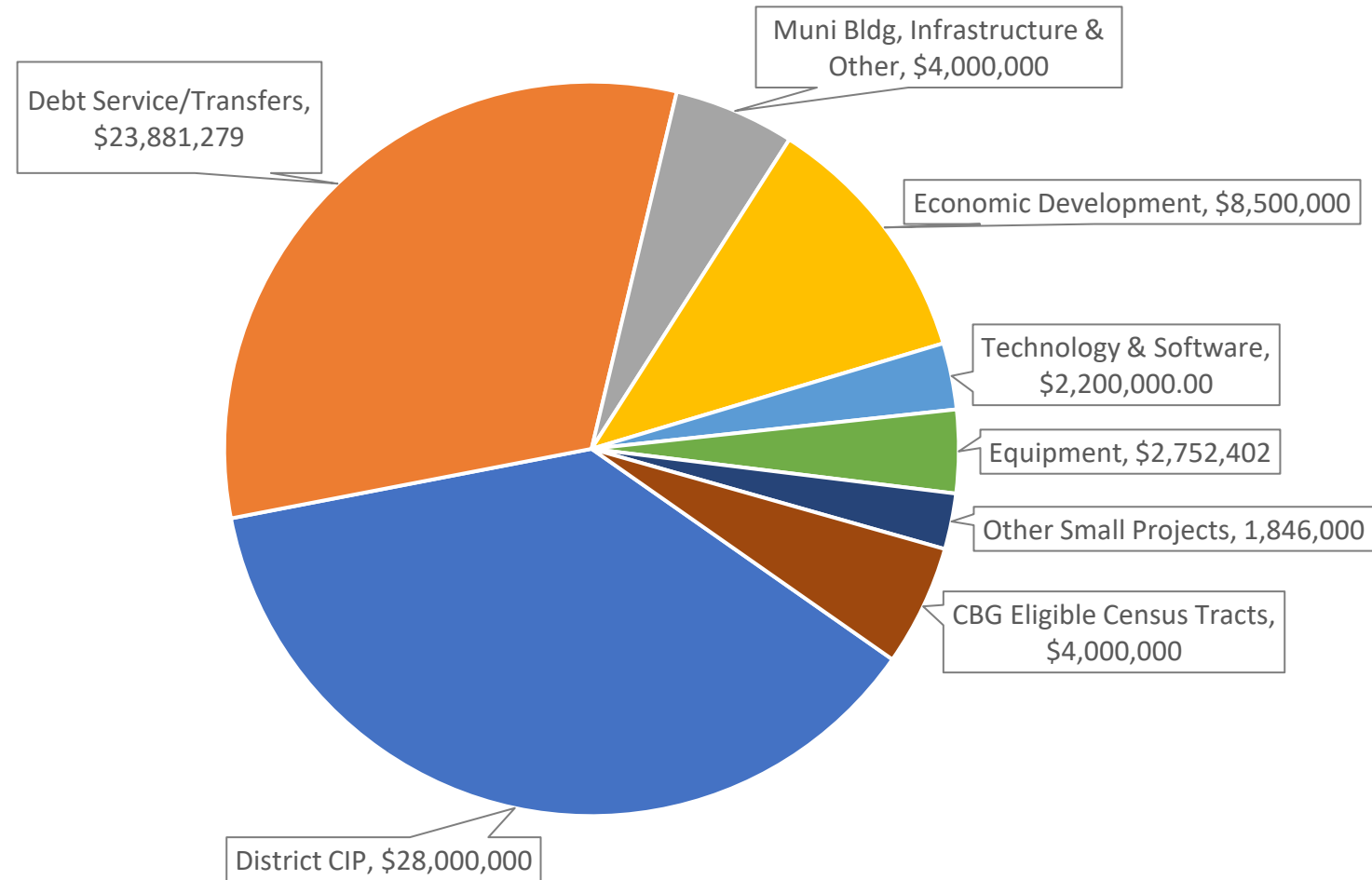
### Economic Development

Increased \$4,250,000

### Other Capital Expenses

Decreased \$2.6M

# Capital Expenditures by Category



# Convention Center Fund

	FY2023 ADOPTED BUDGET	FY2024 PROPOSED BUDGET	VARIANCE
<b>Revenues:</b>			
Sales Tax	\$ 10,749,357	\$ 10,749,357	\$ (0)
Room Tax	1,453,172	1,953,172	500,000
Prior Period Carryforward		463,500	463,500
<b>Total Budgeted Revenues:</b>	<b>\$ 12,202,529</b>	<b>\$ 13,166,029</b>	<b>\$ 963,500</b>
<b>Expenditures:</b>			
To Capital Improvements Fund	\$ 7,066,000	\$ 7,066,000	\$ -
Convention Center Operations	1,350,000	1,600,000	250,000
Maintenance & Equipment Allowance	286,500	400,000	113,500
Mobile Bay Convention & Visitors Bureau	3,250,000	3,750,000	500,000
Building Insurance	250,000	350,000	100,000
<b>Total Expenditures</b>	<b>\$ 12,202,500</b>	<b>\$ 13,166,000</b>	<b>963,500</b>
<b>Unallocated Balance</b>	<b>\$ 29</b>	<b>\$ 29</b>	<b>\$ (0)</b>

Majority of increase in Convention Center Budget due to increase in estimated amounts due Mobile Bay Convention & Visitors Bureau because of increased lodging revenues.