# THE CITY OF MOBILE, ALABAMA POLICE AND FIREFIGHTERS RETIREMENT PLAN

PERFORMANCE REPORT PERIOD ENDING DECEMBER 31, 2013

Gray & Company Global Investment Solutions

3333 Piedmont Road, Suite 1250 Atlanta, GA 30305 (404) 883-2500

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This report was prepared by Gray & Company Global Investment Solutions using market index and universe data provided by the Wilshire Cooperative, as well as information provided by and received from the client. Past investment performance results are not indicative of future performance results. Gray & Co. does not warrant the accuracy of data provided to us by others, although we do take reasonable care to obtain and utilize only reliable information. All investment results are shown Gross of all fees unless otherwise noted. Gray & Company is a Registered Investment Advisor. A copy of our most recent ADV will be sent to you upon request. Please call us at 404-883-2500 to request one and it will be sent to you free of charge.



# **CAPITAL MARKET REVIEW**

**Fourth Quarter 2013** 

#### **CAPITAL MARKET HEADLINES**

#### Bernanke's Legacy

"We did the right thing, I hope." Ben Bernanke

When Ben Bernanke took the helm of the Fed in 2006, the Dow Jones Industrial Average had broken through the 11,000 mark and the economy was on a tear. Within three years, the Dow had fallen below 7,000 for the first time in more than 11 years. We needn't rehash the story of the *Great Recession*. Suffice it to say that we have closed the chapter on Bernanke's leadership of the Federal Reserve, but the story continues on the policies implemented under his guidance.

The world is still struggling to digest Alan Greenspan's mixed legacy as Chairman of the US Federal Reserve Board from 1987 to 2006. So it is too soon to assess where departing successor, Ben Bernanke, is headed in the history books.

Mr. Bernanke's academic background (a leading expert on the *Great Depression*) and his views informed from his scholarly work, led to the central bank's innovation during the financial crisis. Standard & Poor's economist, Beth Ann Bovino, said "You're looking at one of the most creative chairman in history...each time markets felt that the Fed was out of bullets, he'd pull out a bazooka."

One bazooka was Quantitative Easing ("QE"). The Fed bought billions of dollars in bonds to keep interest rates low and spur consumer demand. Regardless of the impact of QE on the U.S. economy, it would seem its impact on the rest of the world has been, on balance, generally benign. The first round of QE was unambiguously beneficial, because it minimized, or even eliminated, the tail risk of a global depression after the collapse of Lehman Brothers in September 2008.

Under Chairman Bernanke, the Fed has been mindful of its international responsibilities, playing a constructive role by increasing dollar liquidity in times of extreme financial stress. It provided dollar liquidity (via swap lines) to the central banks of Brazil, Mexico, Singapore, and South Korea in the aftermath of the Lehman failure. It also provided nearly unlimited amounts of similar liquidity to central banks in Europe and the Bank of Japan. These actions, in our view, contributed to easing extremely tight financial conditions and corresponding market volatility.

Finally, in the midst of the global financial crises and corresponding creation of new and innovative fiscal tools, he broke with convention to change the culture of the notoriously cryptic Fed, making it more transparent. Bernanke held regular press conferences and tried to explain Fed policy. And those policies had plenty of critics.

Publicly, Bernanke has handled the pressure with calm and occasional humor, like in this year's graduation speech at Princeton, where he defined the field of economics in this way: "A highly sophisticated field of thought... that is superb at explaining to policy makers precisely why the choices they made in the past were wrong. The future, not so much."<sup>2</sup>

- 1. NPR, November 27, 2013
- 2. Princeton University Speech, June 2, 2013

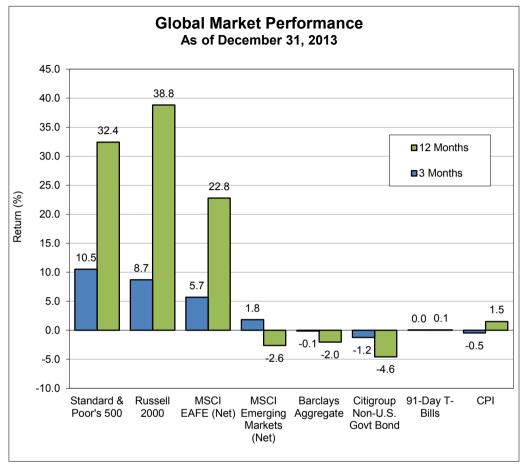
#### **CAPITAL MARKET REVIEW**

**Equities Rule, Bonds Drool:** The global economic recovery continued to gather strength during the fourth quarter; the U.S. posted impressive 3Q Gross Domestic Product results and Europe trended upward. Central banks have depressed yields and stimulated risk taking by investors. Equities ruled the markets for the quarter and year, led by the major developed markets.

Germany and the United States generated double digit performance for the quarter, returning 11.3% and 10.1% respectively. Japanese equities rose nearly 10% in local terms (unhedged results were much lower for foreign investors). Other developed markets also provided solid returns. The emerging markets managed a positive return for the quarter with results varying greatly by country. For the year the developed markets rose by over 20% - Finland and Ireland returned over 40% in 2013 (in US\$ and local terms). The emerging markets failed to participate in the equity rally due to liquidity concerns and declining commodity prices; the MSCI EM (Net) Index declined 2.6% for the year.

The Federal Reserve announced the first reduction in their asset purchases (tapering) in December, sending yields higher in the U.S. Yields also trended higher in the other "safe haven" markets. Spreads tended to contract between the higher and lower credit qualities. Within the U.S. the broad investment grade fixed income market suffered a loss for the quarter and year; High Yield was the lone segment with positive returns (quarter and year). International fixed income provided similar results - lower quality securities generated positive returns and higher quality issues declined in value. EM Debt was marginally higher for the quarter, but lost over 6% during the year.

The U.S. Dollar weakened versus most of the European currencies and advanced versus most Asian currencies. The Pound Sterling was one of the best performing currencies for the second consecutive quarter. The Yen depreciated almost 7% during the quarter, reverting back to its downward trend from the first half of the year.



Source: Wilshire 12/31/2013

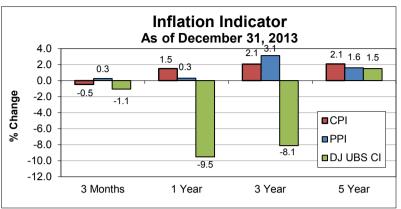
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#### **CAPITAL MARKET REVIEW**

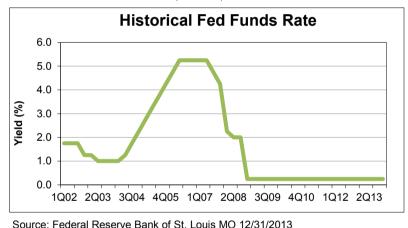
Successful Progression: The U.S. economy continued its successful progression in 2013. The steady economic progress amidst a low inflationary environment prompted the Fed to officially announce the implementation of its tapering strategy. Third quarter gross domestic product (GDP), as reported in the fourth quarter, came in at an impressive 4.1%, following a respectable second quarter growth rate of 2.5%. Consumer spending (accounts for approximately 70% of GDP) has been one of the more consistent contributors to GDP growth. In particular, historically low interest rates have driven increases in durable goods orders such as automobile purchases. Interest rates, though steadily rising, are expected to continue to hold below historical averages with the Fed maintaining an accommodative monetary policy. The unemployment rate continues to trend downward, although skeptics point to the decrease in workforce participation and the prevalence of part-time / lowwage jobs as the primary drivers of the decline.

Inflation continues to remain a non-factor, ending the year at 1.5%. CPI remains below average primarily due to modest increases in housing prices and declining commodity prices. The DJ UBS Commodity Index finished the year down 9.5%. Only 8 of 22 commodities in the index finished the year in positive territory. Precious metals led the way down with gold and silver declining 28% and 37%, respectively.

The yield curve continued its steepening ways during the quarter as the economy continued its recovery. The yields on the 5-Year, 10-Year, and 30-Year U.S. Treasuries increased between 27 to 40 basis points; the rates on the short end of the curve remained relatively flat, anchored by the near zero Fed Funds Rate. The yield on the 10-Year U.S. Treasury finished 2013 at 3.04%; a 126 basis point rise since the beginning of the year. The increase in rates has not created meaningful headwinds for economic growth (yet).



Source: Bureau of Labor Statistics, Wilshire, and Dow Jones 12/31/2013



Yield Curve - U.S. Treasuries 4.5 4.0 3.5 3.0 2.5 Yield (%) 2.0 1.5 ----- Dec-12 1.0 Sep-13 0.5 Dec-13 0.0 15 5 10 20 25 30

Source: Federal Reserve Bank of St. Louis, MO 12/31/2013

Years

## **U.S. EQUITY MARKET**

| Total Returns (%) - Periods Ending December 31, 2013  |  |  |  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|--|--|--|
|   | 3 Months   | 1 Year   | 3 Years  | 5 Years  |  |  |  |  |  |
|   |  | l<br>I   |  | !<br>!   |  |  |  |  |  |
| Standard & Poor's 500   | 10.52  | 32.41  | 16.18  | 17.93  |  |  |  |  |  |
| Russell 1000  | 10.23  | 33.11  | 16.30  | 18.59  |  |  |  |  |  |
| Russell 1000 Growth   | 10.44  | 33.49  | 16.45  | 20.39  |  |  |  |  |  |
| Russell 1000 Value  | 10.01  | 32.54  | 16.06  | 16.67  |  |  |  |  |  |
| S&P MidCap 400  | 8.34   | 33.51  | 15.64  | 21.89  |  |  |  |  |  |
| Russell Midcap  | 8.39   | 34.76  | 15.87  | 22.35  |  |  |  |  |  |
| S&P SmallCap 600  | 9.83   | 41.30  | 18.41  | 21.37  |  |  |  |  |  |
| Russell 2000  | 8.72   | 38.82  | 15.67  | 20.08  |  |  |  |  |  |
| Russell 2000 Growth   | 8.18   | 43.29  | 16.81  | 22.57  |  |  |  |  |  |
| Russell 2000 Value  | 9.29   | 34.50  | 14.48  | 17.63  |  |  |  |  |  |
|   |  |  |  | I<br>-   |  |  |  |  |  |
| S&P 500 Sector Performance  |  |  |  |  |  |  |  |  |  |
| Se  | &P 500 Secto   | r Performan  | се   |  |  |  |  |  |  |
| S   | &P 500 Sectors 3 Months  | r Performan<br>1 Year  | ce<br>3 Years  | 5 Years  |  |  |  |  |  |
| S   |  |  |  | 5 Years  |  |  |  |  |  |
| Energy  | <b>3 Months</b><br>8.38  |  |  | <b>5 Years</b><br>13.60  |  |  |  |  |  |
|   | 3 Months   | 1 Year   | 3 Years<br>11.01<br>9.39   | I  |  |  |  |  |  |
| Energy  | <b>3 Months</b><br>8.38  | 1 Year<br>25.08  | <b>3 Years</b><br>11.01  | 13.60  |  |  |  |  |  |
| Energy<br>Materials<br>Industrials<br>Con. Discretionary  | 3 Months<br>8.38<br>10.66  | 1 Year<br>25.08<br>25.60   | 3 Years<br>11.01<br>9.39   | 13.60<br>18.83   |  |  |  |  |  |
| Energy<br>Materials<br>Industrials<br>Con. Discretionary<br>Con. Staples                            | 8.38<br>10.66<br>13.54   | 25.08<br>25.60<br>40.69  | 3 Years<br>11.01<br>9.39<br>17.30  | 13.60<br>18.83<br>19.88  |  |  |  |  |  |
| Energy<br>Materials<br>Industrials<br>Con. Discretionary<br>Con. Staples<br>Health Care             | 8.38<br>10.66<br>13.54<br>10.86  | 25.08<br>25.60<br>40.69<br>43.47                                     | 3 Years<br>11.01<br>9.39<br>17.30<br>23.70                                   | 13.60<br>18.83<br>19.88<br>27.80                                     |  |  |  |  |  |
| Energy Materials Industrials Con. Discretionary Con. Staples Health Care Financials                 | 8.38<br>10.66<br>13.54<br>10.86<br>8.67<br>10.13<br>10.32                  | 25.08<br>25.60<br>40.69<br>43.47<br>26.18                            | 3 Years<br>11.01<br>9.39<br>17.30<br>23.70<br>16.65                          | 13.60<br>18.83<br>19.88<br>27.80<br>15.78                            |  |  |  |  |  |
| Energy<br>Materials<br>Industrials<br>Con. Discretionary<br>Con. Staples<br>Health Care             | 8.38<br>10.66<br>13.54<br>10.86<br>8.67<br>10.13                           | 25.08<br>25.60<br>40.69<br>43.47<br>26.18<br>41.08                   | 3 Years  11.01 9.39 17.30 23.70 16.65 23.31                                  | 13.60<br>18.83<br>19.88<br>27.80<br>15.78<br>18.16                   |  |  |  |  |  |
| Energy Materials Industrials Con. Discretionary Con. Staples Health Care Financials                 | 8.38<br>10.66<br>13.54<br>10.86<br>8.67<br>10.13<br>10.32<br>13.39<br>5.47 | 25.08<br>25.60<br>40.69<br>43.47<br>26.18<br>41.08<br>35.73          | 11.01<br>9.39<br>17.30<br>23.70<br>16.65<br>23.31<br>13.12<br>14.90<br>12.03 | 13.60<br>18.83<br>19.88<br>27.80<br>15.78<br>18.16<br>13.82          |  |  |  |  |  |
| Energy Materials Industrials Con. Discretionary Con. Staples Health Care Financials Info Technology | 8.38<br>10.66<br>13.54<br>10.86<br>8.67<br>10.13<br>10.32<br>13.39         | 25.08<br>25.60<br>40.69<br>43.47<br>26.18<br>41.08<br>35.73<br>28.62 | 11.01<br>9.39<br>17.30<br>23.70<br>16.65<br>23.31<br>13.12<br>14.90          | 13.60<br>18.83<br>19.88<br>27.80<br>15.78<br>18.16<br>13.82<br>22.03 |  |  |  |  |  |

Returns are annualized for periods greater than one year.

Source: Wilshire 12/31/2013

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**Strong Finish:** The U.S. equity market finished the year strong; the S&P 500 returned 10.5% for the quarter, generating a cumulative return of 32.4% for the year. Indices reached all-time highs as the markets were undeterred by equity valuations, modest growth prospects, rising interest rates, or the Fed's tapering news.

Large Cap led the way in the final quarter, but it was Small Cap that reigned supreme in 2013 with the S&P 600 returning 41.3% for the year. As major macro economic headlines subsided, investors flocked to small cap companies with healthy earnings growth. Over the year, the returns on higher quality stocks were on par with lower quality stocks in Small Cap; in Large Cap lower quality stocks beat the returns of high quality stocks.

For the quarter Growth led the way in Large Cap, behind the performance of the Industrials and Technology sectors. But it was Value holding court within Small Cap as the heavily weighted Financials sector generated solid returns. For the year, it was Growth over Value across the market cap spectrum, driven primarily by the outstanding returns in growth oriented sectors like Industrials, Consumer Discretionary, and Health Care.

Industrials was the best performing sector during the quarter, returning 13.54%. Performance was driven by solid returns in names like Boeing, 3M, and UPS. The sector, in general, benefitted from declining commodity prices. The worst performing sector was the defensive Utilities sector. The sector, which includes companies well known for their dividend payouts, was negatively impacted by rising interest rates. For the year, the best performing sector was the Consumer Discretionary sector with a return of 43.5%. Returns within the sector were reflective of the bifurcation in consumer spending. The two worst performing sectors over the year were Telecom and Utilities. In a year that witnessed very strong equity returns, it comes as no surprise that these two defensive sectors were the laggards in 2013.

#### **U.S. FIXED INCOME MARKET**

The Beginning of the End: On December 18th, the Federal Reserve finally announced their plans to taper their quantitative easing program. Initially the Fed will reduce their monthly asset purchases from \$85 billion to \$75 billion; the reduction is equally split between Treasuries and Mortgage Backed Securities (\$5 billion each). This action is a signal from the central bank that they believe the economy is strengthening (and possibly that Washington will not hamper future economic growth with political posturing).

Yields experienced minor upward pressure during the first two months of the quarter before rising more quickly in December. At quarter-end, the 2-Year Treasury Notes yielded 0.38% (up 5 basis points from 9/30/13), 10-Year Treasury Bonds yielded 3.04% (up 40 basis points from 9/30/13), and 30-Year Treasury Bonds yielded 3.96% (up 27 basis points from 9/30/13). During 2013 interest rates for Treasury securities with maturities of 5 years and longer increased by over 100 basis points.

With rates rising Treasuries struggled and spread sectors out performed on a relative basis. Within the investment grade category, Credit was the only segment to post a positive return as spreads tightened during the quarter. Mortgages suffered losses due in part to the pending reduction in MBS purchases by the Fed. Government securities were the weakest performer. High Yield continued to generate strong results during the quarter and was the clear winner in 2013.

For the third time in the past thirty years, the fixed income market (as measured by the Barclays Aggregate) suffered a loss for the calendar year (1994 and 1999 were the other two). With the Federal Reserve withdrawing their liquidity from the fixed income market, weak performance may persist into 2014.

| Total Returns (%) - Periods Ending December 31, 2013 |          |         |         |         |  |  |  |  |
|--|----------|---------|---------|---------|--|--|--|--|
|  | 3 Months | 1 Year  | 3 Years | 5 Years |  |  |  |  |
|  |          |         | <br>    | l<br>I  |  |  |  |  |
| Barclays 1-3 Yr. Govt                                | 0.07     | 0.37    | 0.81    | 1.25    |  |  |  |  |
| Barclays Intm G/C                                    | (0.02)   | (0.86)  | 2.91    | 3.96    |  |  |  |  |
| Barclays Aggregate                                   | (0.14)   | (2.02)  | 3.26    | 4.44    |  |  |  |  |
| Barclays G/C   | (0.03)   | (2.35)  | 3.63    | 4.40    |  |  |  |  |
| Barclays Long Govt                                   | (2.97)   | (12.48) | 5.46    | 2.43    |  |  |  |  |
| Barclays Govt  | (0.69)   | (2.60)  | 2.70    | 2.26    |  |  |  |  |
| Barclays Credit                                      | 0.92     | (2.01)  | 5.11    | 7.89    |  |  |  |  |
| Barclays Mortgage                                    | (0.42)   | (1.41)  | 2.42    | 3.69    |  |  |  |  |
| Barclays High Yield                                  | 3.58     | 7.44    | 9.31    | 18.93   |  |  |  |  |
| Barclays U.S TIPS                                    | (2.00)   | (8.61)  | 3.55    | 5.63    |  |  |  |  |

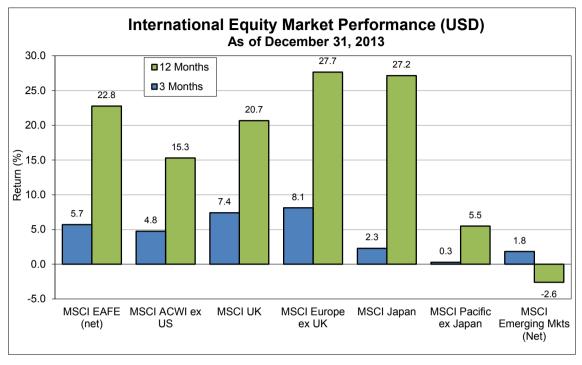
Returns are annualized for periods greater than one year.

| Credit Spreads (in basis points) |          |        |          |            |  |  |  |  |
|----------------------------------|----------|--------|----------|------------|--|--|--|--|
|                                  | Sep-13   | Dec-13 | Change   | 10-Yr Avg. |  |  |  |  |
|                                  |          | 1      | 1        | 1          |  |  |  |  |
| Aaa                              | 75       | 59     | (16)     | 88         |  |  |  |  |
| Aa                               | 78       | 63     | (15)     | 89         |  |  |  |  |
| Α                                | 115      | 91     | (24)     | 126        |  |  |  |  |
| Baa                              | 187      | 154    | (33)     | 211        |  |  |  |  |
| Ва                               | 360      | 296    | (64)     | 429        |  |  |  |  |
| В                                | 486      | 412    | (74)     | 576        |  |  |  |  |
| Caa                              | 710      | 641    | (69)     | 912        |  |  |  |  |
| <b> </b>                         | <b>:</b> | i      | <u> </u> | <u>i</u>   |  |  |  |  |
| 10 Year Treasury                 | 2.64%    | 3.04%  | 0.40%    | <br> <br>  |  |  |  |  |

Source: Barclays Capital 12/31/2013

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## INTERNATIONAL EQUITY MARKET



# MSCI Country Indices (Net) Three Months Ending December 31, 2013

|                | Return<br>USD (%) | Return Local<br>Currency (%) | Currency<br>Effect (%) |
|----------------|-------------------|------------------------------|------------------------|
| France         | 6.0               | 4.2                          | 1.9                    |
| Germany        | 13.3              | 11.3                         | 2.0                    |
| Italy          | 10.7              | 8.7                          | 2.0                    |
| Spain          | 11.4              | 9.2                          | 2.2                    |
| Switzerland    | 4.3               | 2.6                          | 1.7                    |
| UK             | 7.4               | 5.0                          | 2.4                    |
| Europe Total   | 7.9               | 6.0                          | 1.9                    |
| Australia      | (0.9)             | 3.6                          | (4.5)                  |
| Hong Kong      | 3.4               | 3.3                          | 0.0                    |
| Japan          | 2.3               | 9.6                          | (7.3)                  |
| Pacific Total  | 1.6               | 7.2                          | (5.7)                  |
| China          | 3.8               | 3.8                          | 0.0                    |
| India          | 10.3              | 9.0                          | 1.3                    |
| Brazil         | (5.6)             | 0.1                          | (5.7)                  |
| Russia         | 0.3               | 1.5                          | (1.2)                  |
| Emerging Total | 1.8               | (1.0)                        | 2.8                    |

Source: MSCI 12/31/2013

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Tale of Two Markets: Equity markets in many of the developed countries ended 2013 with solid double digit returns for the year, as near-term risks dissipated. However, the same could not be said for emerging markets. The emerging markets returned 1.8% for the quarter, but declined by 2.6% over the year. Anemic growth in the Eurozone and the implications of the U.S. Fed tapering strategy were the primary issues aggravating liquidity and credit concerns in the emerging markets. In particular, banking and credit growth in Brazil, India, Turkey, and Indonesia have sparked investor concerns alongside that of China.

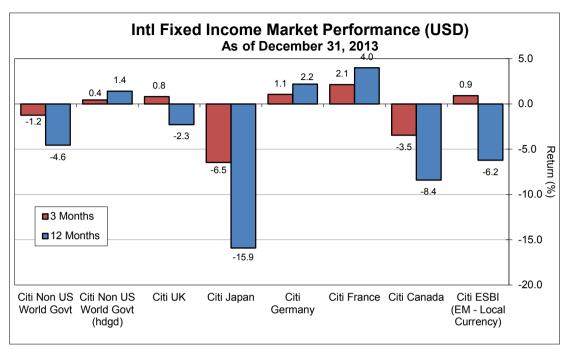
**Developed Markets:** Europe continued to crawl it's way out of recession and into positive GDP territory behind accommodative policies from the ECB. Macro headlines were generally quiet in Europe, enabling the region to return 8% in the quarter and 28% for the year. Germany led the way in the region for the quarter with a return of 13.3% on the continued strength of its exports. In the U.K., BOE monetary policy continued to benefit economic growth and a manufacturing uptrend.

king an investment decision.

In Asia, monetary policy continued to influence the performance of Japanese equities. Prime Minister Abe has been steadfast in his support of stimulus measures to drive Japanese economic growth forward. The Japanese equity market returned 27% for the year. So far equity markets have clearly been the beneficiary of stimulus efforts, but the measures raise valid concerns over the impacts of the increasing debt burden.

Emerging Markets: Emerging market equities generated positive returns in the quarter, but still ended in the red for the year. Recently, the emerging markets have suffered from the tepid pace of global recovery and its subsequent impact on commodity based exporting countries. Accommodative monetary policy around the globe led to capital inflows and credit expansion in many of the countries, but also sparked inflation. With slower growth prospects on the horizon, the capital inflows of the past appear to be reversing, particularly for those countries with significant current account trade deficits. As such, all eyes are on China to see how they continue to manage and engineer growth; their success will heavily influence the results in other emerging countries.

## INTERNATIONAL BOND MARKET



# Citigroup World Government Bond Indices Three Months Ending December31, 2013

| USD (%)         Currency (%)         Effe           France         2.1         0.3         1           Germany         1.1         (0.7)         1           Ireland         5.9         4.0         1           Italy         5.6         3.7         1           Netherlands         1.8         0.0         1           Spain         3.8         1.9         1           Sweden         0.2         0.2         0           Switzerland         1.5         (0.2)         1           UK         0.8         (1.4)         2 |            |              |            |
|--|------------|--------------|------------|
|  | Return     | Local        | Currency   |
| _  | USD (%)    | Currency (%) | Effect (%) |
| France   | 2.1        | 0.3          | 1.8        |
| Germany  | 1.1        | (0.7)        | 1.8        |
| Ireland  | 5.9        | 4.0          | 1.9        |
| Italy  | 5.6        | 3.7          | 1.9        |
| Netherlands  | 1.8        | 0.0          | 1.8        |
| Spain  | 3.8        | 1.9          | 1.8        |
| Sweden   | 0.2        | 0.2          | 0.0        |
| Switzerland  | 1.5        | (0.2)        | 1.7        |
| UK   | 8.0        | (1.4)        | 2.3        |
| European WGBI  | 2.6        | 0.7          | 1.9        |
| Japan  | (6.5)      | 0.2          | (6.7)      |
| Australia  | (4.7)      | (0.4)        | (4.3)      |
| Canada   | (3.5)      | (0.2)        | (3.3)      |
| Source: The Yield Book   | 12/31/2013 |              |            |

Indices are not investments, are not managed, and do not incur fees or expenses. It is not possible to invest in an index.

The inclusion of these indices is for informational purposes only and should not be used as the basis for making an investment decision.

**Returns for Risk Takers:** Increased optimism for the global economic recovery led the fixed income markets in divergent paths. Investors with exposures to countries with higher perceived risk (remember the PIIGS) and lower credit qualities were rewarded. More conservative investors generally suffered losses.

In Europe economic conditions appear to be improving (or at least stabilizing). The European Central Bank reduced rates by 25 basis points to 0.25%. Yields tended to rise in the fiscally responsible nations (Germany, Netherlands...), resulting in very weak returns. Their weaker counterparts (Ireland, Italy, Spain...) enjoyed stronger results as spreads between the two groups contracted again. The Euro appreciated versus the dollar for a third consecutive quarter, enhancing the performance for U.S. investors.

Interest rates advanced in the U.K. during the quarter generating losses for local investors. The Bank of England maintained their accommodative polices to spur economic growth and reduce unemployment. The Pound Sterling was again one of the strongest currencies during the quarter.

Abenomics appears to be winning the battle against deflation. The Bank of Japan's quantitative easing program has spurred economic growth and exports at the expense of the nation's currency. The fixed income market generated minor gains in local terms. The Yen depreciated versus the dollar during the quarter; Yen weakness was a trend in 2013 that was only broken during the third quarter.

Emerging markets posted a second consecutive positive quarter; however, these good results were unable to overcome the sharp declines during the first six months of the year. Emerging market debt will benefit from an improving global economy, although the results may vary greatly from country to country.

# **SELECTED INDEX RETURNS - PERIODS ENDING DECEMBER 31, 2013**

| Russel  Mid-Cap   8.4   34.8   15.9   22.4   |   | Quarter | One Year | Three Years | Five Years | Ten Years  |
|--|---|---------|----------|-------------|------------|------------|
| Standard & Poors 500   10.5   32.4   16.2   17.9   | US EQUITIES                               |         |          |             |            |            |
| Standard & Poors 500   10.5   32.4   16.2   17.9     Russell 3000   10.1   33.6   16.3   18.7     S&P MildCap 400   8.3   33.5   15.6   21.9     Russell 3000   9.8   41.3   16.4   21.4     Russell 2000   8.7   38.8   15.9   22.4     S&P SmallCap 600   8.7   38.8   15.7   20.1     Crowth Stocks - Russell 3000 Growth   10.3   34.2   16.5   20.6     Value Stocks - Russell 3000 Value   10.0   32.7   15.9   16.8      US FIXED INCOME   Barclays 1.3 Year Government   0.1 %   0.4   0.8   1.3     Barclays 1.3 Year Government   0.1 %   0.4   0.8   1.3     Barclays Aggregate   0.1   (2.0)   3.3   4.4     Barclays Gow/Credit   (0.0)   (2.4)   3.6   4.4     Barclays Gowrnment   (3.0)   (12.5)   5.5   2.4     Barclays Government   (0.7)   (2.6)   2.7   2.3     Barclays Government   (0.9)   (2.0)   5.1   7.9     Barclays Mortgage   (0.4)   (1.4)   2.4   3.7     Barclays Mortgage   (0.4)   (1.4)   2.4   3.7     Barclays U.S TIPS   (2.0)   (8.6)   3.6   5.6     M. All Investment Grade Convertible Index   (2.0)   (3.3   5.3   5.1   12.8     MSCI Pacific (Net)   4.8   15.3   5.1   12.8     MSCI Pacific (Net)   1.6   18.3   5.3   10.9     MSCI Energing Markets (Net)   1.8   (2.6)   (2.1)   14.8     MSCI Energing Markets (Net)   1.8   (2.6)   (2.1)   14.8     MRCI Energing Markets (Net)   1.9   (3.7)   (3.7)   (3.7)     MRCI Energing Markets (Net)   1.9   (3.7)   (3.7)   (3.7)   (3.7)   (3.7)   (3.7)   (3.7)   (3.7)   (3.7)   (3.7)   (3.7)   (3.7)   (3.7)   (3.7)   (3.7)   (3.7)   (3.7)   (3 | Dow Jones Industrial Average              | 10.2 %  | 29.6     | 15.7        | 16.7       | 7.5        |
| SAP MidCap 400   8.3   33.5   15.6   21.9  |   | 10.5    | 32.4     | 16.2        | 17.9       | 7.4        |
| Russell Mid-Cap   8.4   34.8   15.9   22.4   | Russell 3000                              | 10.1    | 33.6     | 16.3        | 18.7       | 7.9        |
| Russell Mid-Cap   8.4   34.8   15.9   22.4   |   | 8.3     |          |             | 21.9       | 10.4       |
| S&P SmallCap 600       9.8       41.3       18.4       21.4         Russell 2000       8.7       38.8       15.7       20.1         Growth Stocks - Russell 3000 Growth       10.3       34.2       16.5       20.6         Value Stocks - Russell 3000 Value       10.0       32.7       15.9       16.8         US FIXED INCOME         Barclays 1 - 3 Year Government       0.1       0.4       0.8       1.3         Barclays Aggregate       (0.0)       (0.9)       2.9       4.0         Barclays GovtCredit       (0.0)       (2.4)       3.6       4.4         Barclays Government       (3.0)       (12.5)       5.5       2.4         Barclays Government       (0.7)       (2.6)       2.7       2.3         Barclays Mortgage       (0.4)       (1.4)       2.4       3.7         Barclays Wortgage       (0.4)       (1.4)       2.4       3.7         Barclays U.S TIPS       (2.0)       (8  |   |         |          |             |            | 10.2       |
| Russell 2000   8.7   38.8   15.7   20.1  | S&P SmallCap 600                          | 9.8     | 41.3     | 18.4        | 21.4       | 10.7       |
| Value Stocks - Russell 3000 Value  |   | 8.7     | 38.8     | 15.7        | 20.1       | 9.1        |
| Second   S | Growth Stocks - Russell 3000 Growth       | 10.3    | 34.2     | 16.5        | 20.6       | 8.0        |
| Barclays 1 - 3 Year Government   0.1 %   |   |         |          |             |            | 7.7        |
| Barclays 1 - 3 Year Government   0.1 %   | HS FIVED INCOME                           |         |          |             |            |            |
| Barclays Intm Govt/Credit   (0.0)   (0.9)   2.9   4.0     Barclays Aggregate   (0.1)   (2.0)   3.3   4.4     Barclays ConvCrredit   (0.0)   (2.4)   3.6   4.4     Barclays Long Government   (3.0)   (12.5)   5.5   2.4     Barclays Government   (0.7)   (2.6)   2.7   2.3     Barclays Credit   (0.9)   (2.0)   5.1   7.9     Barclays Mortgage   (0.4)   (1.4)   2.4   3.7     Barclays High Yield   3.6   7.4   9.3   18.9     Barclays U.S TIPS   (2.0)   (8.6)   3.6   5.6     ML All Investment Grade Convertible Index   (2.0)   (8.6)   3.6   5.6     MSCI EAFE (Net)   5.7 %   22.8   8.2   12.4     MSCI EAFE (Net)   4.8   15.3   5.1   12.8     MSCI Europe (Net)   7.9   25.2   9.9   13.4     MSCI Pacific (Net)   1.6   18.3   5.3   10.9     MSCI Europe (Net)   1.8   (2.6)   (2.1)   14.8     Citigroup Non-U.S. Govt Bond   (1.2)   (4.6)   0.6   2.3      OTHER   NOREI Froperty Index   2.5 %   11.0   11.9   5.7      OTHER   91-Day T-Bills   0.0 %   0.1   0.1  |   | 0.4 0/  | 0.4      | 0.0         | 4.0        | 2.7        |
| Barclays Aggregate   |   |         |          |             |            | 4.1        |
| Barclays Govt/Credit   (0.0)   (2.4)   3.6   4.4     Barclays Long Government   (3.0)   (12.5)   5.5   2.4     Barclays Government   (0.7)   (2.6)   2.7   2.3     Barclays Credit   0.9   (2.0)   5.1   7.9     Barclays Mortgage   (0.4)   (1.4)   2.4   3.7     Barclays High Yield   3.6   7.4   9.3   18.9     Barclays U.S. TIPS   (2.0)   (8.6)   3.6   5.6     ML All Investment Grade Convertible Index                   INTERNATIONAL (Measured in US Dollars)  |   |         |          |             |            | 4.1        |
| Barclays Long Government   (3.0)   (12.5)   5.5   2.4     Barclays Government   (0.7)   (2.6)   2.7   2.3     Barclays Credit   0.9   (2.0)   5.1   7.9     Barclays Mortgage   (0.4)   (1.4)   2.4   3.7     Barclays High Yield   3.6   7.4   9.3   18.9     Barclays U.S TIPS   (2.0)   (8.6)   3.6   5.6     ML All Investment Grade Convertible Index   |   |         |          |             |            |            |
| Barclays Government   (0.7)   (2.6)   2.7   2.3  |   | ` ,     | . ,      |             |            | 4.5        |
| Barclays Credit   0.9   (2.0)   5.1   7.9  |   | \ /     |          |             |            | 6.0        |
| Barclays Mortgage  |   | \ /     |          |             |            | 4.1<br>5.2 |
| Barclays High Yield         3.6         7.4         9.3         18.9           Barclays U.S TIPS         (2.0)         (8.6)         3.6         5.6           ML All Investment Grade Convertible Index         INTERNATIONAL (Measured in US Dollars)           MSCI EAFE (Net)         5.7 %         22.8         8.2         12.4           MSCI ACWI ex U.S. (Net)         4.8         15.3         5.1         12.8           MSCI Europe (Net)         7.9         25.2         9.9         13.4           MSCI Pacific (Net)         1.6         18.3         5.3         10.9           MSCI Emerging Markets (Net)         1.8         (2.6)         (2.1)         14.8           Citigroup Non-U.S. Govt Bond         (1.2)         (4.6)         0.6         2.3           REAL ESTATE           NAREIT Index         0.3 %         3.2         10.0         16.7           NCREIF Property Index         2.5 %         11.0         11.9         5.7           OTHER           91-Day T-Bills         0.0 %         0.1         0.1         0.1   |   |         | ( - /    | _           |            |            |
| Barclays U.S TIPS   (2.0)   (8.6)   3.6   5.6  |   |         |          |             |            | 4.6        |
| ML All Investment Grade Convertible Index           INTERNATIONAL (Measured in US Dollars)           MSCI EAFE (Net)         5.7 %         22.8         8.2         12.4           MSCI ACWI ex U.S. (Net)         4.8         15.3         5.1         12.8           MSCI Europe (Net)         7.9         25.2         9.9         13.4           MSCI Pacific (Net)         1.6         18.3         5.3         10.9           MSCI Emerging Markets (Net)         1.8         (2.6)         (2.1)         14.8           Citigroup Non-U.S. Govt Bond         (1.2)         (4.6)         0.6         2.3           REAL ESTATE           NAREIT Index         0.3 %         3.2         10.0         16.7           NCREIF Property Index         2.5 %         11.0         11.9         5.7           OTHER           91-Day T-Bills         0.0 %         0.1         0.1         0.1  |   |         |          |             |            | 8.6        |
| INTERNATIONAL (Measured in US Dollars)   |   | (2.0)   | (8.6)    | 3.6         | 5.6        | 4.9        |
| MSCI EAFE (Net)       5.7 %       22.8       8.2       12.4         MSCI ACWI ex U.S. (Net)       4.8       15.3       5.1       12.8         MSCI Europe (Net)       7.9       25.2       9.9       13.4         MSCI Pacific (Net)       1.6       18.3       5.3       10.9         MSCI Emerging Markets (Net)       1.8       (2.6)       (2.1)       14.8         Citigroup Non-U.S. Govt Bond       (1.2)       (4.6)       0.6       2.3         REAL ESTATE         NAREIT Index       0.3 %       3.2       10.0       16.7         NCREIF Property Index       2.5 %       11.0       11.9       5.7         OTHER         91-Day T-Bills       0.0 %       0.1       0.1       0.1   | ML All Investment Grade Convertible Index |         |          |             |            |            |
| MSCI ACWI ex U.S. (Net)     4.8     15.3     5.1     12.8       MSCI Europe (Net)     7.9     25.2     9.9     13.4       MSCI Pacific (Net)     1.6     18.3     5.3     10.9       MSCI Emerging Markets (Net)     1.8     (2.6)     (2.1)     14.8       Citigroup Non-U.S. Govt Bond     (1.2)     (4.6)     0.6     2.3       REAL ESTATE       NAREIT Index     0.3 %     3.2     10.0     16.7       NCREIF Property Index     2.5 %     11.0     11.9     5.7       OTHER       91-Day T-Bills     0.0 %     0.1     0.1     0.1   | INTERNATIONAL (Measured in US Dollars)    |         |          |             |            |            |
| MSCI Europe (Net)       7.9       25.2       9.9       13.4         MSCI Pacific (Net)       1.6       18.3       5.3       10.9         MSCI Emerging Markets (Net)       1.8       (2.6)       (2.1)       14.8         Citigroup Non-U.S. Govt Bond       (1.2)       (4.6)       0.6       2.3         REAL ESTATE         NAREIT Index       0.3 %       3.2       10.0       16.7         NCREIF Property Index       2.5 %       11.0       11.9       5.7         OTHER         91-Day T-Bills       0.0 %       0.1       0.1       0.1   | MSCI EAFE (Net)                           | 5.7 %   | 22.8     | 8.2         | 12.4       | 6.9        |
| MSCI Pacific (Net)       1.6       18.3       5.3       10.9         MSCI Emerging Markets (Net)       1.8       (2.6)       (2.1)       14.8         Citigroup Non-U.S. Govt Bond       (1.2)       (4.6)       0.6       2.3         REAL ESTATE         NAREIT Index       0.3 %       3.2       10.0       16.7         NCREIF Property Index       2.5 %       11.0       11.9       5.7         OTHER         91-Day T-Bills       0.0 %       0.1       0.1       0.1   | MSCI ACWI ex U.S. (Net)                   | 4.8     | 15.3     | 5.1         | 12.8       | 7.6        |
| MSCI Pacific (Net)       1.6       18.3       5.3       10.9         MSCI Emerging Markets (Net)       1.8       (2.6)       (2.1)       14.8         Citigroup Non-U.S. Govt Bond       (1.2)       (4.6)       0.6       2.3         REAL ESTATE         NAREIT Index       0.3 %       3.2       10.0       16.7         NCREIF Property Index       2.5 %       11.0       11.9       5.7         OTHER         91-Day T-Bills       0.0 %       0.1       0.1       0.1   | MSCI Europe (Net)                         | 7.9     | 25.2     | 9.9         | 13.4       | 7.3        |
| Citigroup Non-U.S. Govt Bond         (1.2)         (4.6)         0.6         2.3           REAL ESTATE         NAREIT Index         0.3 %         3.2         10.0         16.7           NCREIF Property Index         2.5 %         11.0         11.9         5.7           OTHER         91-Day T-Bills         0.0 %         0.1         0.1         0.1   |   | 1.6     | 18.3     | 5.3         | 10.9       | 6.3        |
| REAL ESTATE         0.3 %         3.2         10.0         16.7           NCREIF Property Index         2.5 %         11.0         11.9         5.7           OTHER           91-Day T-Bills         0.0 %         0.1         0.1         0.1   | MSCI Emerging Markets (Net)               | 1.8     | (2.6)    | (2.1)       | 14.8       | 11.2       |
| NAREIT Index       0.3 %       3.2       10.0       16.7         NCREIF Property Index       2.5 %       11.0       11.9       5.7             OTHER       91-Day T-Bills       0.0 %       0.1       0.1       0.1  |   | (1.2)   | (4.6)    | 0.6         | 2.3        | 4.1        |
| NAREIT Index     0.3 %     3.2     10.0     16.7       NCREIF Property Index     2.5 %     11.0     11.9     5.7         OTHER     91-Day T-Bills     0.0 %     0.1     0.1     0.1  | REAL ESTATE                               |         |          |             |            |            |
| NCREIF Property Index         2.5 %         11.0         11.9         5.7           OTHER         91-Day T-Bills         0.0 %         0.1         0.1         0.1   |   | 0.3 %   | 3.2      | 10.0        | 16.7       | 7.8        |
| 91-Day T-Bills 0.0 % 0.1 0.1 0.1   |   |         |          |             |            | 8.6        |
| 91-Day T-Bills 0.0 % 0.1 0.1 0.1   | OTHER                                     |         |          |             |            |            |
| ער בייט אויט איז איז אויט אויט א פווויט טוויט איז א טייט א דער אוויט אוויט איז איז א טוויט אוויט איז א טוויט א   |   | 0.0 %   | 0.1      | 0.1         | 0.1        | 1.7        |
| Consumer Price Index (percent change) (0.5) 1.5 2.1 2.1  |   |         |          |             |            | 2.4        |
| Producer Price Index (percent change)  0.3  3.1  1.6   |   |         |          |             |            | 3.2        |

Note: Returns for periods longer than 12 months are annualized. Indicies are not investments, are not managed and do not incur fees or expenses. It is not possible to invest in an index.

The inclusion of these indices is for informational purposes only and should not be used as the basis for making an investment decision.

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#### Definitions:

BC (Barclays Capital) Treasury provides a measure of riskless return.

The **Dow Jones Industrial Averages** contains the stocks of 30 companies that are all major factors in their industries, and their stocks are widely held by individuals and institutional investors. As of December 31, 2008, The Dow® represented 27% of the float-adjusted market capitalization of the Dow Jones U.S. TSM Index, which provides near complete coverage of the U.S. stock market. The DJIA serves the same purpose today for which it was created in 1896 – to provide a clear, straightforward view of the stock market and, by extension, the U.S. economy.

The **S&P 500 Index** is a capitalization weighted index of the 500 largest publicly traded companies in the US and is widely accepted as the overall market proxy. It consists of 400 industrials, 40 utilities, 20 transportation, stocks and 40 financial institutions issues when totaled covers approximately 75% of the US equities market.

The Russell 3000 Index measures the performance of the largest 3000 U.S. companies representing approximately 98% of the investable U.S. equity market.

The **Russell 2000 Index** measures the performance of the small-cap segment of the U.S. equity universe. The Russell 2000 Index is a subset of the Russell 3000® Index representing approximately 8% of the total market capitalization of that index. It includes approximately 2,000 of the smallest securities based on a combination of their market cap and current index membership.

The **Russell 1000 Index** is composed of the 1000 largest companies in the Russell 3000 Index, which represents approximately 92% of the total market capitalization of the Russell 3000 Index. The average capitalization was approximately \$1.1 billion; the median market capitalization was approximately \$3.8 billion. The smallest company in the index had an approxaimate market capitalization of \$1350.8 million.

The **S&P MidCap 400** provides investors with a benchmark for mid-sized companies. The index covers over 7% of the U.S. equity market, and seeks to remain an accurate measure of mid-sized companies, reflecting the risk and return characteristics of the broader mid-cap universe on an on-going basis

The **S&P SmallCap 600** covers approximately 3% of the domestic equities market. Measuring the small cap segment of the market that is typically renowned for poor trading liquidity and financial instability, the index is designed to be an efficient portfolio of companies that meet specific inclusion criteria to ensure that they are investable and financially viable.

The Russell 3000 Growth Index measures the performance of the broad growth segment of the U.S. equity universe. It includes those Russell 3000 companies with higher price-to-book ratios and higher forecasted growth values.

The Russell 3000 Value Index measures the performance of the broad value segment of the U.S. equity universe. It includes those Russell 3000 companies with lower price-to-book ratios and lower forecasted growth values.

The Russell 2000 Growth Index measures the performance of the small-cap growth segment of the U.S. equity universe. It includes those Russell 2000 companies with higher price-to-book ratios and higher forecasted growth values.

The Russell 2000 Value Index measures the performance of small-cap value segment of the U.S. equity universe. It includes those Russell 2000 companies with lower price-to-book ratios and lower forecasted growth values.

The **Russell1000 Growth Index** is composed of those stocks in the Russell 1000 Index with greater than average growth orientation. The Russell Growth Index represents the universe of stocks from which most growth style money managers typically select.

The Russell 1000 Value Index is composed of those stocks in the Russell 1000 Index with less than average growth orientation. The Russell Value Index represents the universe of stocks from which most value style money managers typically select.

The **Barclays U.S. Aggregate Bond Index** is a broad-based benchmark that measures the investment grade, U.S. dollar-denominated, fixed-rate taxable bond market, including Treasuries, government-related and corporate securities, MBS (agency fixed-rate and hybrid ARM passthroughs), ABS, and CMBS. The U.S. Aggregate rolls up into other Barclays Capital flagship indices such as the multi-currency Global Aggregate Index and the U.S. Universal Index, which includes high yield and emerging markets debt. The U.S. Aggregate Index was created in 1986, with index history backfilled to January 1, 1976.

The **Barclays Govt/Credit Index** is the non-securitized component of the U.S. Aggregate Index and was the first macro index launched by Barclays Capital. The U.S. Government/Credit Index includes Treasuries (i.e., public obligations of the U.S. Treasury that have remaining maturities of more than one year), government-related issues (i.e., agency, sovereign, supranational, and local authority debt), and corporates. The U.S. Government/Credit Index was launched on January 1, 1979, with index history backfilled to 1973, and is a subset of the U.S. Aggregate Index.

The **Barclays U.S. Government Index** is comprised of the U.S. Treasury and U.S. Agency Indices. The U.S. Government Index includes Treasuries (public obligations of the U.S. Treasury that have remaining maturities of more than one year) and U.S. agency debentures (publicly issued debt of U.S. Government agencies, quasi-federal corporations, and corporate or foreign debt guaranteed by the U.S. Government). The U.S. Government Index is a component of the U.S. Government/Credit Index and the U.S. Aggregate Index.

#### **DISCLOSURE**

The **Barclays US Credit Index** comprises the US Corporate Index and a non-corporate component that includes foreign agencies, sovereigns, supranationals and local authorities. The US Credit Index was called the US Corporate Investment Grade Index until July 2000, when it was renamed to reflect its inclusion of both corporate and non-corporate issuers. Index history is available back to 1973. The US Credit Index is a subset of the US Government/Credit Index and the US Aggregate Index.

The **Barclays Capital U.S. MBS (Mortgage) Index** measures the performance of investment grade fixed-rate mortgage-backed pass-through securities of GNMA, FNMA, and FHLMC. The **Barclays U.S. Corporate High-Yield Index** measures the market of USD-denominated, non-investment grade, fixed-rate, taxable corporate bonds. Securities are classified as high yield if the middle rating of Moody's, Fitch, and S&P is Ba1/BB+/BB+ or below. The index excludes emerging market debt. It was created in 1986, with history backfilled to July 1, 1983. The U.S. Corporate High-Yield Index is part of the U.S. Universal and Global High-Yield Indices.

The **Barclays U.S. TIPS** is a part of the Barclays Capital family of global inflation linked bond indices, the Barclays Capital US Government Inflation-linked bond index (US TIPS) measures the performance of the TIPS market. TIPS form the largest component of the Barclays Capital Global Inflation-Linked Bond Index. Inflation-linked indices include only capital indexed bonds with a remaining maturity of one year or more.

The Barclays US Treasury 1-3yr term index™ measures the performance of short term government bonds issued the US Treasury. The index includes 2-Year and 3-Notes. Term Indices are a new concept in bond indexing developed by Barclays Capital. They have very similar yield, duration and risk/return characteristics to standard maturity based indices but are more compact and more liquid. Term indices use a standard market capitalisation weighting methodology but include only bonds near to their original term rather than selecting all bonds in a maturity range.

The Barclays Capital Long Government/Credit Index measures the investment return of all medium and larger public issues of U.S. Treasury, agency, investment-grade corporate, and investment-grade international dollar-denominated bonds with maturities longer than 10 years. The average maturity is approximately 20 years.

The MSCI EAFE Index(net) (Europe, Australasia, Far East) is a free float-adjusted market capitalization index that is designed to measure the equity market performance of developed markets, excluding the US & Canada. As of May 27, 2010 the MSCI EAFE Index consisted of the following 22 developed market country indices: Australia, Austria, Belgium, Denmark, Finland, France, Germany, Greece, Hong Kong, Ireland, Israel, Italy, Japan, the Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, and the United Kingdom.

The MSCI ACWI ex U.S. (net) (All Country World Index excluding the United States) is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets. As of May 27, 2010 the MSCI ACWI ex. US consisted of 44 country indices comprising 23 developed and 21 emerging market country indices. The developed market country indices included are: Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Greece, Hong Kong, Ireland, Israel, Italy, Japan, Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland and the United Kingdom. The emerging market country indices included are: Brazil, Chile, China, Colombia, Czech Republic, Egypt, Hungary, India, Indonesia, Korea, Malaysia, Mexico, Morocco, Peru, Philippines, Poland, Russia, South Africa, Taiwan, Thailand, and Turkey.

The MSCI United Kingdom Index is a free float adjusted market capitalization index that is designed to measure large and mid cap United Kingdom equity market performance. The MSCI United Kingdom Index is member of the MSCI international equity index series and represents the United Kingdom's equity portion of the global benchmark MSCI ACWI (All Country World Index) Index.

The MSCI Europe Index (net) is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of the developed markets in Europe. As of June 2007, the MSCI Europe Index consisted of the following 16 developed market country indices: Austria, Belgium, Denmark, Finland, France, Germany, Greece, Ireland, Italy, the Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, and the United Kingdom.

MSCI Europe ex UK Index (net) is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of the developed markets in Europe excluding the Un ited Kingdom. As of June 2007, the MSCI Europe Index consisted of the following 15 developed market country indices: Austria, Belgium, Denmark, Finland, France, Germany, Greece, Ireland, Italy, the Netherlands, Norway, Portugal, Spain, Sweden and Switzerland.

The **MSCI Pacific Index** is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of the developed markets in the Pacific region. As of June 2007, the MSCI Pacific Index consisted of the following 5 Developed Market countries: Australia, Hong Kong, Japan, New Zealand, and Singapore

MSCI Pacific ex Japan Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of the Far East, excluding Japan. As of March 2008 the MSCI Pacific ex Japan Index consisted of the following 9 developed and emerging market country indices: China, Hong Kong, Indonesia, Korea, Malaysia, Philippines, Singapore, Taiwan, and Thailand.

The **MSCI Japan Index** is a free float adjusted market capitalization index that is designed to measure large and mid cap Japanese equity market performance. The MSCI Japan Index is member of the MSCI international equity index series and represents the Japanese equity portion of the global benchmark MSCI ACWI (All Country World Index) Index.

The **MSCI Emerging Markets Index (net)** is a free float-adjusted market capitalization index that is designed to measure equity market performance of emerging markets. As of May 27, 2010 the MSCI Emerging Markets Index consisted of the following 21 emerging market country indices: Brazil, Chile, China, Colombia, Czech Republic, Egypt, Hungary, India, Indonesia, Korea, Malaysia, Mexico, Morocco, Peru, Philippines, Poland, Russia, South Africa, Taiwan, Thailand, and Turkey.

The Citigroup World Government Bond Ex-US Index measures the performance of developed countries' global fixed-income markets invested in debt issues of non-US governmental entities. The World Government Bond Index (WGBI) includes the 23 government bond markets of Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Greece, Ireland, Italy, Japan, Malaysia, the Netherlands, Norway, Poland, Portugal, Singapore, Spain, Sweden, Switzerland, the United Kingdom, and the United States prior to its exclusion.

Citigroup World Government Bond Ex-US Index hedged measures the performance of The Citigroup World Government Bond Ex-US Index and computing the monthly currency-hedged return by using a rolling one-month forward exchange contract as a hedging instrument.

Citigroup UK Bond Index includes the government bond markets of the United Kingdom and satisfies size, credit, and barriers-to-entry requirements.

Citigroup Japan Bond Index consists of the government bond market of Japan and satisfies size, credit, and barriers-to-entry requirements.

Citigroup Germany Bond Index consists of the government bond market of Germany and satisfies size, credit, and barriers-to-entry requirements.

Citigroup France Bond Index consists of the government bond market of France and satisfies size, credit, and barriers-to-entry requirements.

Citigroup Canada Bond Index consists of the government bond market of Canada and satisfies size, credit, and barriers-to-entry requirements.

#### **DISCLOSURE**

The FTSE NAREIT US Real Estate Index is calculated by FTSE International Limited (FTSE).

The NCREIF Property Index reports quarterly and annual returns consisting of income and appreciation components. The index is based on data collected from the voting members of NCREIF. Specific property-type indices include apartment, office, retail, R&D/Office and Warehouse.

91-Day T-Bills provide a measure of riskless return.

Consumer Price Index is a government-issued index of the retail prices of basic household goods and services.

Producer Price Index is an index maintained by the U.S. Bureau of Labor Statistics that tracks the price of wholesale goods and commodities.

The **Dow Jones UBS Commodity Index** measures collateralized returns from a diversified basket of 19 commodity futures contracts from sectors spanning energy, precious metals, industrial metals, grains and livestock.

Moody's Long-Term Obligation Ratings:

Aaa Obligations rated Aaa are judged to be of the highest quality, with minimal credit risk.

Aa Obligations rated Aa are judged to be of high quality and are subject to very low credit risk.

A Obligations rated A are considered upper-medium grade and are subject to low credit risk.

Baa Obligations rated Baa are subject to moderate credit risk. They are considered medium grade and as such may possess certain speculative characteristics.

Ba Obligations rated Ba are judged to have speculative elements and are subject to substantial credit risk.

**B** Obligations rated **B** are considered speculative and are subject to high credit risk.

Caa Obligations rated Caa are judged to be of poor standing and are subject to very high credit risk.

Ca Obligations rated Ca are highly speculative and are likely in, or very near, default, with some prospect of recovery of principal and interest.

C Obligations rated C are the lowest rated class of bonds and are typically in default, with little prospect for recovery of principal or interest.

Standard Deviation is often used by investors to measure the risk of a stock or a stock portfolio. The basic idea is that the standard deviation is a measure of volatility: the more a stock's returns vary from the stock's average return, the more volatile the stock.

Treasuries: Treasury Securities are debt financed securities issued by the U.S. government. There are three primary types of treasury securities. They are Treasury Bills, Treasury Bills, Treasury Bills (a.k.a. T-bill) mature in one year or less. Treasury Bills are commonly issued with maturities dates of 91 days, 6 months, or 1 year. 91-Day T-Bills provide a measure of riskless return. Treasury Notes (a.k.a. T-Note) mature between one and ten years. Treasury notes are commonly issued with maturities dates of 2, 3, 5 or 7 years. Treasury Bonds (a.k.a. T-Bond) are commonly issued with maturity dates of ten and thirty years.

The **federal funds target rate** is determined by a meeting of the members of the Federal Open Market Committee. The **federal funds rate** is the interest rate at which private depository institutions (mostly banks) lend balances (federal funds) at the Federal Reserve to other depository institutions, usually overnight. It is the interest rate banks charge each other for loans.

The **European Central Bank** (ECB) is the institution of the European Union (EU) which administers the monetary policy of the 17 EU Eurozone member states. It is thus one of the world's most important central banks. The bank was established by the Treaty of Amsterdam in 1998, and is headquartered in Frankfurt, Germany.

The **eurozone**, **o**fficially the **euro area**, is an economic and monetary union (EMU) of 17 European Union (EU) member states that have adopted the euro currency as their sole legal tender. It currently consists of Austria, Belgium, Cyprus, Estonia, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, Malta, the Netherlands, Portugal, Slovakia, Slovenia, and Spain.

The **euro** (sign: €) is the official currency of the eurozone.

The **pound sterling** (sign: £), commonly called the **pound**, is the official currency of the United Kingdom.

#### **OVERVIEW**

#### PORTFOLIO EVALUATION

- The fund's total market value as of December 31, 2013 was \$136.77 million.
- The Fund had a return of 5.79% for the quarter and a return of 19.54% for the last twelve months.

#### **INVESTMENT POLICY AND OBJECTIVES**

- To be actuarially sound to assure that its obligations to Fund members and others will be honored in a timely way.
- To achieve earnings at a sufficient level that, together with employee, city, and other periodic contributions, will enable it to meet its present and future obligations.
- To earn the highest total return on invested funds consistent with safety and in accordance with generally accepted investment practices to the extent permitted by law.
- To achieve a level of performance equal to or greater than the actuarial assumption so that benefits may be increased or enhanced or that contributions may be reduced.
- To meet all Statutory requirements of the State of Alabama.

#### **PLAN RECONCILIATION**

|                          | Quarter     |
|--------------------------|-------------|
| Beginning Market Value   | 129,404,806 |
| Cash Flow In             | 0           |
| Intrafund Transfers      | 0           |
| Cash Flow Out            | -126,381    |
| Net Cash Flow            | -126,381    |
| Investment Performance   |             |
| Income                   | 419,654     |
| Asset Value Changes      | 7,070,851   |
| <b>Gross Performance</b> | 7,490,505   |
| Ending Market Value      | 136,768,931 |

#### **RECOMMENDATIONS**

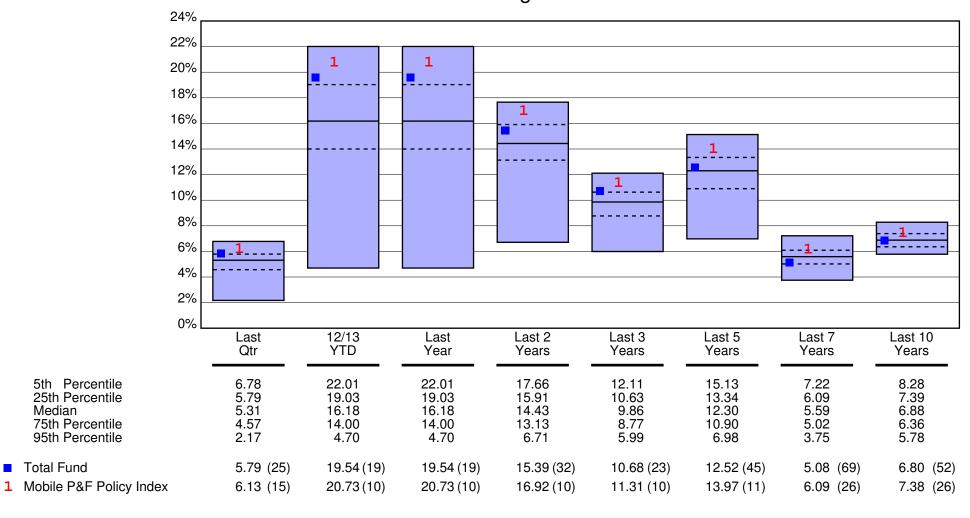
|                                      | Value   | % of  |         |       | Periods | Ending 1 | 2/31/13 |       |        |
|--------------------------------------|---------|-------|---------|-------|---------|----------|---------|-------|--------|
| Name                                 | \$(000) | Fund  | Cur Qtr | FYTD  | 1 Year  | 3 Yrs    | 5 Yrs   | 7 Yrs | 10 Yrs |
| Total Fund                           | 136,769 | 100.0 | 5.79    | 5.79  | 19.54   | 10.68    | 12.52   | 5.08  | 6.80   |
| Net of Fee                           |         |       | 5.72    | 5.72  | 19.23   | 10.31    | 12.14   | 4.77  | 6.58   |
| Mobile P&F Policy Index              |         |       | 6.13    | 6.13  | 20.73   | 11.31    | 13.97   | 6.09  | 7.38   |
|                                      |         |       |         |       |         |          |         |       |        |
| Total Fund Excluding Alternatives    | 124,868 | 91.3  | 6.26    | 6.26  | 21.14   | 10.98    | 13.58   |       |        |
| Net of Fee                           |         |       | 6.19    | 6.19  | 20.88   | 10.68    | 13.28   |       |        |
| Policy Index excluding Alts          |         |       | 6.60    | 6.60  | 21.70   | 11.48    | 14.51   |       |        |
|                                      |         |       |         |       |         |          |         |       |        |
| Total Opportunistic Equity Composite | 6,907   | 5.1   | 2.56    | 2.56  | 26.69   |          |         |       |        |
| Net of Fee                           |         |       | 2.31    | 2.31  | 25.19   |          |         |       |        |
| MSCI ACWI (Net)                      |         |       | 7.31    | 7.31  | 22.80   |          |         |       |        |
| Energy Opportunities Capital         | 6,907   | 5.1   | 2.56    | 2.56  | 26.69   |          |         |       |        |
| Net of Fee                           |         |       | 2.31    | 2.31  | 25.19   |          |         |       |        |
| OIH_XLE Blended Index                |         |       | 5.55    | 5.55  | 26.50   |          |         |       |        |
|                                      |         |       |         |       |         |          |         |       |        |
| Total Domestic Equity Composite      | 75,457  | 55.2  | 9.52    | 9.52  | 33.36   | 15.59    | 19.30   | 6.42  | 8.66   |
| Net of Fee                           |         |       | 9.45    | 9.45  | 33.08   | 15.22    | 18.94   |       |        |
| Domestic Equity Index                |         |       | 9.61    | 9.61  | 33.94   | 16.13    | 19.80   | 7.03  | 8.26   |
| SSgA Russell 1000 Index Fund         | 44,778  | 32.7  | 10.23   | 10.23 | 33.14   | 16.32    | 18.62   | 6.48  | 7.84   |
| Net of Fee                           |         |       | 10.21   | 10.21 | 33.04   | 16.24    | 18.56   | 6.43  |        |
| Russell 1000                         |         |       | 10.23   | 10.23 | 33.11   | 16.30    | 18.59   | 6.44  | 7.78   |
| SSgA S&P 400 MidCap Index Fund       | 14,763  | 10.8  | 8.35    | 8.35  |         |          |         |       |        |
| Net of Fee                           |         |       | 8.34    | 8.34  |         |          |         |       |        |
| S&P Midcap 400                       |         |       | 8.34    | 8.34  |         |          |         |       |        |
|                                      |         |       |         |       |         |          |         |       |        |
|                                      |         |       |         |       |         |          |         |       |        |
|                                      |         |       |         |       |         |          |         |       |        |

|                                      | Value   | % of |         |       | Periods | Ending 1 | 2/31/13 |       |        |
|--------------------------------------|---------|------|---------|-------|---------|----------|---------|-------|--------|
| Name                                 | \$(000) | Fund | Cur Qtr | FYTD  | 1 Year  | 3 Yrs    | 5 Yrs   | 7 Yrs | 10 Yrs |
| Morgan Dempsey SCV                   | 7,918   | 5.8  | 8.74    | 8.74  |         |          |         |       |        |
| Net of Fee                           |         |      | 8.46    | 8.46  |         |          |         |       |        |
| Russell 2000 Value                   |         |      | 9.29    | 9.29  |         |          |         |       |        |
| SouthernSun SCC                      | 7,997   | 5.8  | 8.50    | 8.50  |         |          |         |       |        |
| Net of Fee                           |         |      | 8.24    | 8.24  |         |          |         |       |        |
| Russell 2000                         |         |      | 8.72    | 8.72  |         |          |         |       |        |
|                                      |         |      |         |       |         |          |         |       |        |
| Total International Equity Composite | 12,806  | 9.4  | 3.90    | 3.90  | 12.53   | 4.34     | 8.85    | 0.04  | 6.05   |
| Net of Fee                           |         |      | 3.90    | 3.90  | 12.53   | 4.11     | 8.46    |       |        |
| MSCI ACWI ex US (Net)                |         |      | 4.76    | 4.76  | 15.29   | 5.14     | 12.81   | 2.16  | 7.56   |
| Allianz Global Investors             | 12,806  | 9.4  | 3.90    | 3.90  | 12.53   |          |         |       |        |
| Net of Fee                           |         |      | 3.90    | 3.90  | 12.53   |          |         |       |        |
| MSCI ACWI ex US (Net)                |         |      | 4.76    | 4.76  | 15.29   |          |         |       |        |
|                                      |         |      |         |       |         |          |         |       |        |
| Total Fixed Income Composite         | 29,699  | 21.7 | 0.48    | 0.48  | 0.14    | 3.42     | 5.71    | 5.35  | 4.80   |
| Net of Fee                           |         |      | 0.45    | 0.45  | 0.02    | 3.30     | 5.59    |       |        |
| Barclays Int Govt/Credit             |         |      | -0.02   | -0.02 | -0.86   | 2.91     | 3.96    | 4.61  | 4.09   |
| Orleans                              | 29,699  | 21.7 | 0.48    | 0.48  | 0.14    | 3.42     | 5.71    | 5.35  | 4.80   |
| Net of Fee                           |         |      | 0.45    | 0.45  | 0.02    | 3.30     | 5.59    | 5.23  |        |
| Barclays Int Govt/Credit             |         |      | -0.02   | -0.02 | -0.86   | 2.91     | 3.96    | 4.61  | 4.09   |
|                                      |         |      |         |       |         |          |         |       |        |
| Real Estate Composite                | 4,855   | 3.5  | 2.25    | 2.25  | 11.27   | 11.32    | 2.29    | -1.34 | 8.11   |
| Net of Fee                           |         |      | 2.01    | 2.01  | 10.07   | 10.24    | 1.27    | -2.25 | 7.17   |
| NCREIF ODCE Fund Index               |         |      | 3.19    | 3.19  | 13.96   | 13.61    | 3.69    | 3.25  | 7.16   |
|                                      |         |      |         |       |         |          |         |       |        |
|                                      |         |      |         |       |         |          |         |       |        |
|                                      |         |      |         |       |         |          |         |       |        |

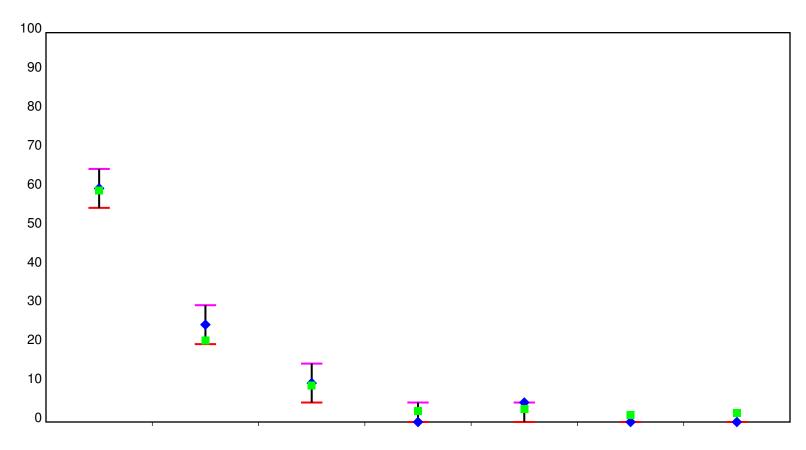
|                              | Value   | % of | Periods Ending 12/31/13 |      |        |       |       |        |        |
|------------------------------|---------|------|-------------------------|------|--------|-------|-------|--------|--------|
| Name                         | \$(000) | Fund | Cur Qtr                 | FYTD | 1 Year | 3 Yrs | 5 Yrs | 7 Yrs  | 10 Yrs |
| Guggenheim                   | 2,245   | 1.6  | 2.65                    | 2.65 | 15.13  | 14.95 | 5.26  | -0.45  |        |
| Net of Fee                   |         |      | 2.40                    | 2.40 | 14.02  | 13.85 | 4.25  | -1.33  |        |
| 70% NCREIF / 30% NAREIT      |         |      | 2.33                    | 2.33 | 10.77  | 12.77 | 8.30  | 3.58   |        |
| Westbrook                    | 64      | 0.0  | 0.00                    | 0.00 | -5.40  | -6.10 | -6.97 | -11.82 | -5.47  |
| Net of Fee                   |         |      | 0.00                    | 0.00 | -5.40  | -6.15 | -7.08 | -11.89 | -5.55  |
| NCREIF ODCE Fund Index       |         |      | 3.19                    | 3.19 | 13.96  | 13.61 | 3.69  | 3.25   | 7.16   |
| DLJ                          | 478     | 0.3  | 0.00                    | 0.00 | 2.95   | 4.28  | 0.51  | 1.97   | 13.30  |
| Net of Fee                   |         |      | 0.00                    | 0.00 | 1.03   | 3.35  | -0.41 | 0.96   | 12.12  |
| NCREIF ODCE Fund Index       |         |      | 3.19                    | 3.19 | 13.96  | 13.61 | 3.69  |        |        |
| TIAA-CREF                    | 2,068   | 1.5  | 2.42                    | 2.42 | 10.07  | 11.49 | 1.05  |        |        |
| Net of Fee                   |         |      | 2.14                    | 2.14 | 8.87   | 10.29 | -0.07 |        |        |
| NCREIF ODCE Fund Index       |         |      | 3.19                    | 3.19 | 13.96  | 13.61 | 3.69  |        |        |
|                              |         |      |                         |      |        |       |       |        |        |
| Private Equity Composite     | 4,626   | 3.4  | 0.61                    | 0.61 | 2.27   | 7.51  | 8.18  | 7.59   | 7.77   |
| Net of Fee                   |         |      | 0.57                    | 0.57 | 2.17   | 6.74  | 7.30  | 6.56   | 5.63   |
| Russell 2500                 |         |      | 9.67                    | 9.67 | 40.82  | 20.28 | 25.77 | 12.02  | 13.81  |
| Hicks, Muse, Tate & Furst IV | 266     | 0.2  | 0.00                    | 0.00 | 11.54  | 12.37 | 10.82 | 1.55   | -0.69  |
| Net of Fee                   |         |      | 0.00                    | 0.00 | 11.54  | 12.37 | 10.82 | 1.55   | -0.69  |
| Russell 2500                 |         |      | 9.67                    | 9.67 | 40.82  | 20.28 | 25.77 | 12.02  |        |
| Ripplewood Partners II, L.P. | 882     | 0.6  | 0.00                    | 0.00 | -4.02  | 4.86  | 7.04  | 5.53   | 4.70   |
| Net of Fee                   |         |      | 0.00                    | 0.00 | -4.02  | 4.18  | 6.39  | 4.87   | 2.21   |
| Russell 2500                 |         |      | 9.67                    | 9.67 | 40.82  | 20.28 | 25.77 | 12.02  | 13.81  |
| Levine Leichtman Fund III    | 2,302   | 1.7  | 0.00                    | 0.00 | -1.12  | 7.48  | 7.97  | 8.69   | 13.62  |
| Net of Fee                   |         |      | 0.00                    | 0.00 | -1.12  | 6.58  | 6.87  | 7.38   | 10.13  |
| Russell 2500                 |         |      | 9.67                    | 9.67 | 40.82  | 20.28 | 25.77 | 12.02  |        |
|                              |         |      |                         |      |        |       |       |        |        |
|                              |         |      |                         |      |        |       |       |        |        |

|                                 | Value   | % of |         |      | Periods | Ending 1 | 2/31/13 |       |        |
|---------------------------------|---------|------|---------|------|---------|----------|---------|-------|--------|
| Name                            | \$(000) | Fund | Cur Qtr | FYTD | 1 Year  | 3 Yrs    | 5 Yrs   | 7 Yrs | 10 Yrs |
| Permal Capital Fund IV          | 1,176   | 0.9  | 2.45    | 2.45 | 13.89   | 9.73     | 8.10    | 4.50  |        |
| Net of Fee                      |         |      | 2.26    | 2.26 | 13.46   | 8.96     | 7.18    | 2.30  |        |
| Russell 2500                    |         |      | 9.67    | 9.67 | 40.82   | 20.28    | 25.77   | 12.02 |        |
| Timber Composite                | 2,420   | 1.8  | 0.00    | 0.00 | 0.17    | 1.60     | 3.41    |       |        |
| Net of Fee                      | _,      |      | 0.00    | 0.00 | -0.45   | 0.83     | 2.59    |       |        |
| Timberland Investment Resources | 2,420   | 1.8  | 0.00    | 0.00 | 0.17    | 1.60     | 3.41    |       |        |
| Net of Fee                      | ,       |      | 0.00    | 0.00 | -0.45   | 0.83     | 2.59    |       |        |
| NCREIF Timberland Index         |         |      | 5.92    | 5.92 | 9.68    | 6.28     | 2.68    |       |        |
|                                 |         |      |         |      |         |          |         |       |        |
|                                 |         |      |         |      |         |          |         |       |        |
|                                 |         |      |         |      |         |          |         |       |        |
|                                 |         |      |         |      |         |          |         |       |        |
|                                 |         |      |         |      |         |          |         |       |        |
|                                 |         |      |         |      |         |          |         |       |        |
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|                                 |         |      |         |      |         |          |         |       |        |
|                                 |         |      |         |      |         |          |         |       |        |
|                                 |         |      |         |      |         |          |         |       |        |
|                                 |         |      |         |      |         |          |         |       |        |
|                                 |         |      |         |      |         |          |         |       |        |
|                                 |         |      |         |      |         |          |         |       |        |
|                                 |         |      |         |      |         |          |         |       |        |
|                                 |         |      |         |      |         |          |         |       |        |

# Mobile Police & Firefighters Cumulative Performance Comparison Total Returns of Total Fund Public Sponsors Periods Ending 12/13



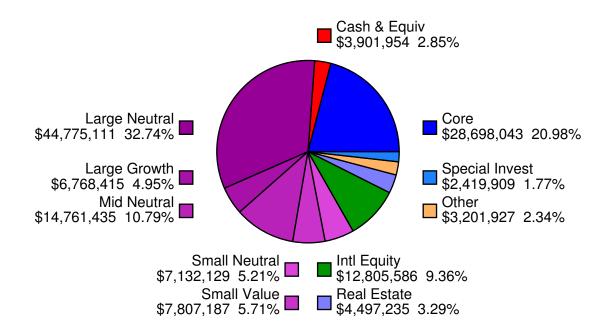
# Mobile Police & Firefighters Asset Allocation vs Policy Graph Total Fund As of December 31, 2013



|   |        | Domestic | Domestic | International |      | Real   | Special     |       |
|---|--------|----------|----------|---------------|------|--------|-------------|-------|
|   | Legend | Equities | Fixed    | Equities      | Cash | Estate | Investments | Other |
| • | Policy | 60.0     | 25.0     | 10.0          | 0.0  | 5.0    | 0.0         | 0.0   |
| _ | Min    | 55.0     | 20.0     | 5.0           | 0.0  | 0.0    | 0.0         | 0.0   |
| _ | Max    | 65.0     | 30.0     | 15.0          | 5.0  | 5.0    | 0.0         | 0.0   |
|   | Actual | 59.4     | 21.0     | 9.4           | 2.9  | 3.3    | 1.8         | 2.3   |

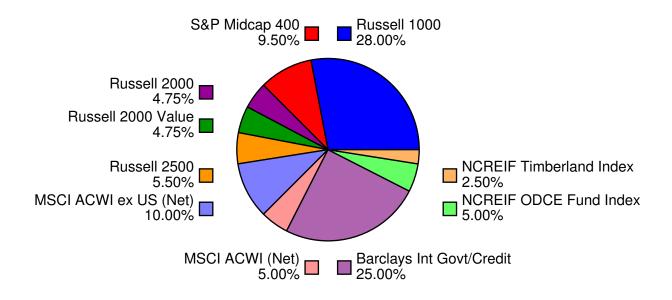
## Mobile Police & Firefighters Asset And Policy Allocation Total Fund

December 31, 2013 \$136,768,931



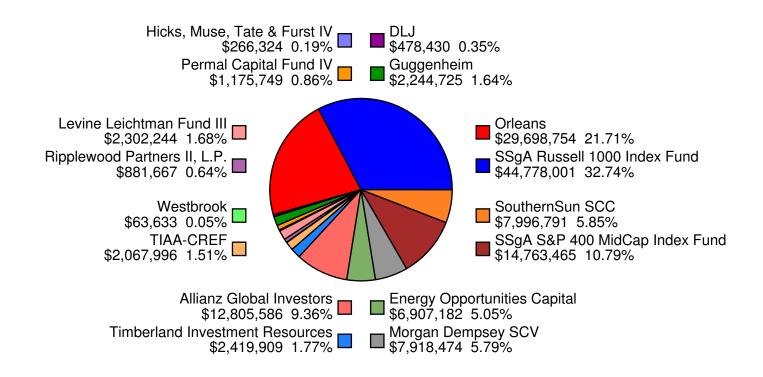
# Mobile Police & Firefighters Asset And Policy Allocation Total Fund

December 31, 2013 Mobile P&F Policy Index



# Mobile Police & Firefighters Total Fund Allocation By Manager Total Fund

December 31, 2013 \$136,768,931



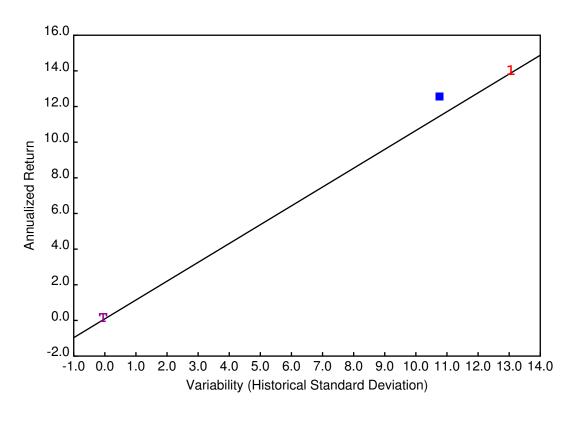
# Mobile Police & Firefighters Sources of Fund Growth Total Fund 9/30/13 - 12/31/13

|                                 | Beginning | Net     | Invest  | Invest    | Ending  | Gross of  | Net of    |
|---------------------------------|-----------|---------|---------|-----------|---------|-----------|-----------|
|                                 | Value     | Contrib | Fees    | Gain/Loss | Value   | Fees      | Fees      |
| Manager Name                    | \$(000)   | \$(000) | \$(000) | \$(000)   | \$(000) | Return(%) | Return(%) |
| SSgA Russell 1000 Index Fund    | 40,628    | 0       | 7       | 4,157     | 44,778  | 10.23     | 10.21     |
| Energy Opportunities Capital    | 6,751     | 0       | 17      | 173       | 6,907   | 2.56      | 2.31      |
| Morgan Dempsey SCV              | 7,301     | 0       | 20      | 638       | 7,918   | 8.74      | 8.46      |
| SSgA S&P 400 MidCap Index Fund  | 13,627    | 0       | 1       | 1,138     | 14,763  | 8.35      | 8.34      |
| SouthernSun SCC                 | 7,388     | 0       | 18      | 627       | 7,997   | 8.50      | 8.24      |
| Equity                          | 75,695    | 0       | 64      | 6,733     | 82,364  |           |           |
| Allianz Global Investors        | 12,350    | -26     | 0       | 482       | 12,806  | 3.90      | 3.90      |
| Int'l Equity                    | 12,350    | -26     | 0       | 482       | 12,806  |           |           |
| Orleans                         | 29,567    | 0       | 9       | 141       | 29,699  | 0.48      | 0.45      |
| Fixed Income                    | 29,567    | 0       | 9       | 141       | 29,699  |           |           |
| DLJ                             | 478       | 0       | 0       | 0         | 478     | 0.00      | 0.00      |
| Guggenheim                      | 2,192     | 0       | 5       | 58        | 2,245   | 2.65      | 2.40      |
| Westbrook                       | 64        | 0       | 0       | 0         | 64      | 0.00      | 0.00      |
| TIAA-CREF                       | 2,039     | -14     | 6       | 49        | 2,068   | 2.42      | 2.14      |
| Real Estate                     | 4,773     | -14     | 11      | 107       | 4,855   |           |           |
| Permal Capital Fund IV          | 1,150     | 0       | 2       | 28        | 1,176   | 2.45      | 2.26      |
| Hicks, Muse, Tate & Furst IV    | 266       | 0       | 0       | 0         | 266     | 0.00      | 0.00      |
| Ripplewood Partners II, L.P.    | 882       | 0       | 0       | 0         | 882     | 0.00      | 0.00      |
| Timberland Investment Resources | 2,420     | 0       | 0       | 0         | 2,420   | 0.00      | 0.00      |
| Special Investments             | 4,718     | 0       | 2       | 28        | 4,744   |           |           |
| Levine Leichtman Fund III       | 2,302     | 0       | 0       | 0         | 2,302   | 0.00      | 0.00      |

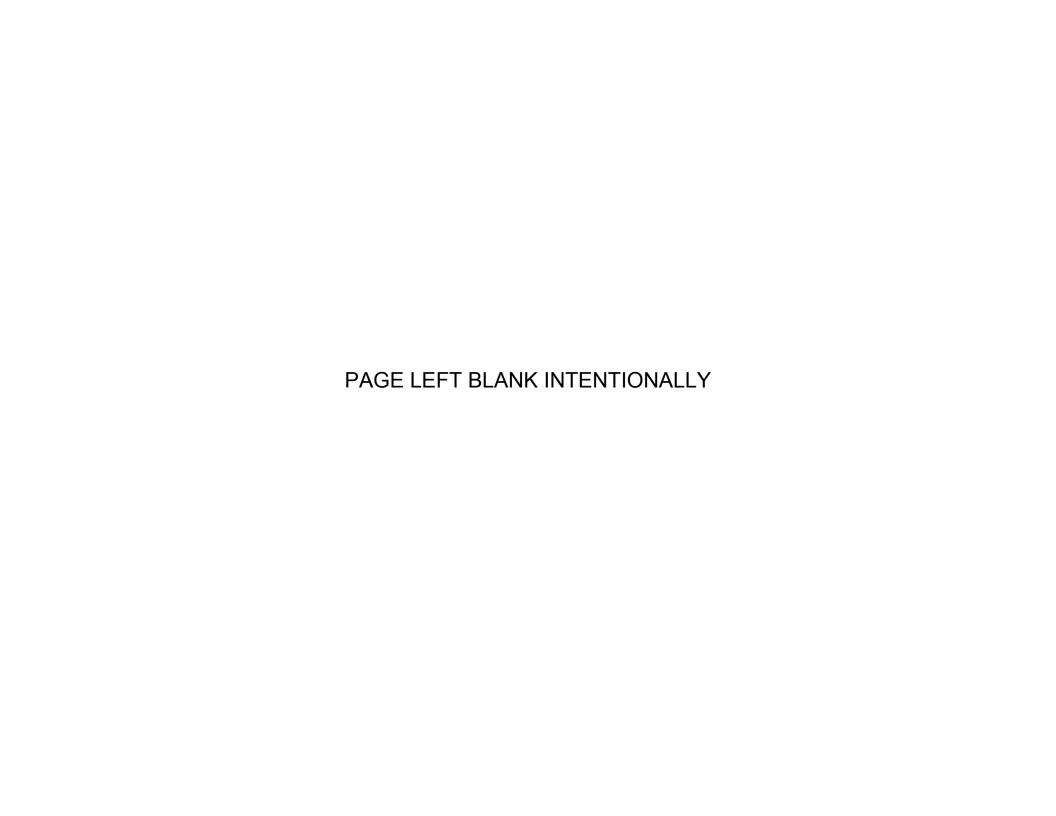
# Mobile Police & Firefighters Sources of Fund Growth Total Fund 9/30/13 - 12/31/13

| Manager Name | Beginning<br>Value<br>\$(000) | Net<br>Contrib<br>\$(000) | Invest<br>Fees<br>\$(000) | Invest<br>Gain/Loss<br>\$(000) | Ending<br>Value<br>\$(000) | Gross of<br>Fees<br>Return(%) | Net of<br>Fees<br>Return(%) |
|--------------|-------------------------------|---------------------------|---------------------------|--------------------------------|----------------------------|-------------------------------|-----------------------------|
| Other        | 2,302                         | 0                         | 0                         | 0                              | 2,302                      |                               |                             |
| Total Fund   | 129,405                       | -41                       | 86                        | 7,491                          | 136,769                    | 5.79                          | 5.72                        |
|              |                               |                           |                           |                                |                            |                               |                             |
|              |                               |                           |                           |                                |                            |                               |                             |
|              |                               |                           |                           |                                |                            |                               |                             |
|              |                               |                           |                           |                                |                            |                               |                             |
|              |                               |                           |                           |                                |                            |                               |                             |
|              |                               |                           |                           |                                |                            |                               |                             |
|              |                               |                           |                           |                                |                            |                               |                             |

# Mobile Police & Firefighters Quarterly Total Return Market Line Analysis Periods from 12/08 to 12/13



|                           | Annualized |             |        | Sharpe |
|---------------------------|------------|-------------|--------|--------|
|                           | Return     | Variability | Reward | Ratio  |
| Total Fund                | 12.52      | 10.87       | 12.40  | 1.14   |
| 1 Mobile P&F Policy Index | 13.97      | 13.14       | 13.85  | 1.05   |
| ▼ 91-Day Treasury Bill    | 0.12       | 0.03        | 0.00   | 0.00   |



# City of Mobile Police & Firefighters December 31, 2013

#### Performance Summary Table Periods Ending 12/31/13

| Manager                      | 1 Qtr | YTD   | 1 Year | 2 Yrs | 3 Yrs | 5 Yrs | 10 Yrs |
|------------------------------|-------|-------|--------|-------|-------|-------|--------|
| SSgA Russell 1000 Index Fund |       |       |        |       |       |       |        |
| Total Return                 | 10.23 | 33.14 | 33.14  | 24.53 | 16.32 | 18.62 | 7.84   |
| Total Return (Net of Fees)   | 10.21 | 33.04 | 33.04  | 24.43 | 16.24 | 18.56 |        |
| Russell 1000                 | 10.23 | 33.11 | 33.11  | 24.49 | 16.30 | 18.59 | 7.78   |
| Variance                     | 0.00  | 0.02  | 0.02   | 0.04  | 0.02  | 0.03  | 0.06   |
|                              |       |       |        |       |       |       |        |
|                              |       |       |        |       |       |       |        |

#### SSGA

#### Russell 1000 Index Fund (Commingled Fund)

#### **OBJECTIVE:**

Track the return of the Russell 1000 Index.

#### STRATEGY:

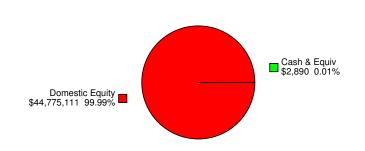
The Fund is managed using a "passive" or "indexing" investment approach, by which SSgA attempts to match, before expenses, the performance of the Index. SSgA will typically attempt to invest in the securities comprising the Index in the same proportions as they are represented in the Index. In some cases, it may not be possible or practical to purchase all of the securities comprising the Index, or to hold them in the same weightings as they represent in the Index. In those circumstances, SSgA may employ a sampling or optimization technique to construct the portfolio in question. The Fund's returns may vary from the returns of the Index.

#### **FEE SCHEDULE**

- 6 bps on first \$50MM
- 4 bps on next \$50MM
- 3 bps thereafter

#### Asset Allocation SSgA Russell 1000 Index Fund

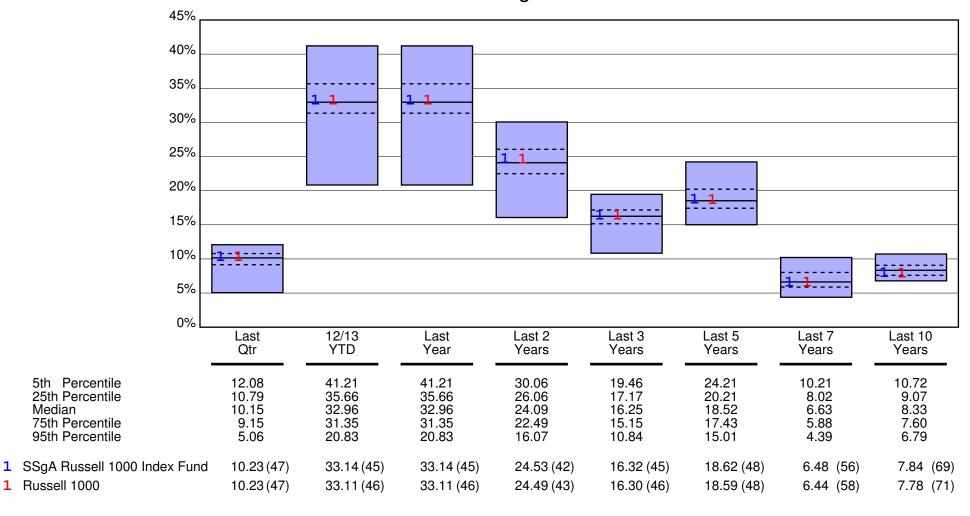
December 31, 2013 \$44,778,001



#### CONCLUSIONS/RECOMMENDATIONS

The SSgA Fund performed in-line with the Russell 1000 Index during the quarter.

# City of Mobile Police & Firefighters All Large Cap Cumulative Performance Comparisons Total Returns of Equity Portfolios Periods Ending 12/13



# City of Mobile Police & Firefighters December 31, 2013

#### Performance Summary Table Periods Ending 12/31/13

| Manager                      | 1 Qtr | YTD   | 1 Year | 2 Yrs | 3 Yrs | 5 Yrs | 10 Yrs |
|------------------------------|-------|-------|--------|-------|-------|-------|--------|
| Energy Opportunities Capital |       |       |        |       |       |       |        |
| Total Return                 | 2.56  | 26.69 | 26.69  |       |       |       |        |
| Total Return (Net of Fees)   | 2.31  | 25.19 | 25.19  |       |       |       |        |
| OIH_XLE Blended Index        | 5.55  | 26.50 | 26.50  |       |       |       |        |
| Variance                     | -2.99 | 0.19  | 0.19   |       |       |       |        |

# ENERGY OPPORTUNITIES CAPITAL Large Cap Growth Equity (Separately Managed)

#### **OBJECTIVE**

Manager is expected to rank in the top 50% versus their peer group over a minimum three year period.

Investment Performance is expected to exceed the OIH\_XLE Blended Benchmark over a market cycle. (3-5 years)

#### **STRATEGY**

The fundamental goal is to produce returns superior to energy related benchmarks and broad market equity indices by investing in a diversified portfolio of energy company equities designed to capitalize on existing energy supply and demand fundamentals.

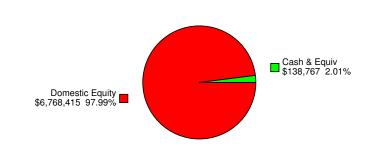
The primary thrust of the strategy is to capitalize on the ongoing positive supply and demand fundamentals that exist in energy markets. Among other things, the manager emphasizes those sectors and companies that are beneficiaries of the necessary capital expenditures that will be required to generate the supply required to maintain and support increasing global energy demand and global economic growth.

#### **FEE SCHEDULE**

1.00% on all assets

#### Asset Allocation Energy Opportunities Capital

December 31, 2013 \$6,907,182



#### CONCLUSIONS/RECOMMENDATIONS

Energy Opportunities Capital under performed the blended benchmark by 299 basis points during the 4th Quarter 2013.

# City of Mobile Police & Firefighters December 31, 2013

#### Performance Summary Table Periods Ending 12/31/13

| Manager                        | 1 Qtr | YTD | 1 Year | 2 Yrs | 3 Yrs | 5 Yrs | 10 Yrs |
|--------------------------------|-------|-----|--------|-------|-------|-------|--------|
| SSgA S&P 400 MidCap Index Fund |       |     |        |       |       |       |        |
| Total Return                   | 8.35  |     |        |       |       |       |        |
| Total Return (Net of Fees)     | 8.34  |     |        |       |       |       |        |
| S&P Midcap 400                 | 8.34  |     |        |       |       |       |        |
| Variance                       | 0.01  |     |        |       |       |       |        |
|                                |       |     |        |       |       |       |        |
|                                |       |     |        |       |       |       |        |

# SSGA S&P 400 MIDCAP INDEX FUND (Commingled Fund)

#### **OBJECTIVE:**

Track the return of the S&P 400 MidCap Index.

#### STRATEGY:

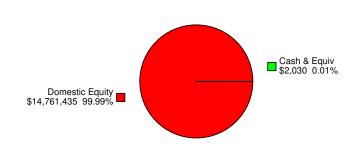
The Fund is managed using a "passive" or "indexing" investment approach, by which SSgA attempts to match, before expenses, the performance of the Index. SSgA will typically attempt to invest in the securities comprising the Index in the same proportions as they are represented in the Index. In some cases, it may not be possible or practical to purchase all of the securities comprising the Index, or to hold them in the same weightings as they represent in the Index. In those circumstances, SSgA may employ a sampling or optimization technique to construct the portfolio in question. The Fund's returns may vary from the returns of the Index.

#### **FEE SCHEDULE**

7 bps on first \$50MM 5 bps on next \$50MM 3 bps thereafter

#### Asset Allocation SSgA S&P 400 MidCap Index Fund

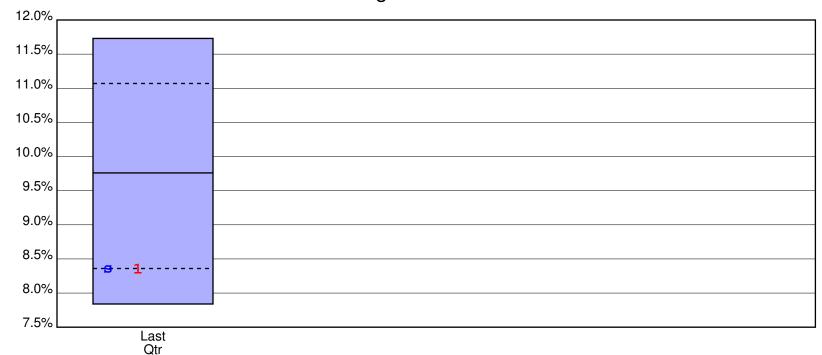
December 31, 2013 \$14,763,465



#### CONCLUSIONS/RECOMMENDATIONS

The SSgA S&P 400 MidCap Index Fund performed in-line with the S&P 400 MidCap Index during the quarter.

# City of Mobile Police & Firefighters Midcap Neutral Cumulative Performance Comparisons Total Returns of Equity Portfolios Periods Ending 12/13



|   | 5th Percentile<br>25th Percentile<br>Median<br>75th Percentile<br>95th Percentile | 11.73<br>11.07<br>9.76<br>8.36<br>7.84 |
|---|---|--|
| s | SSgA S&P 400 MidCap Index Fund  | 8.35 (75)                              |
| 1 | S&P Midcap 400  | 8.34 (79)                              |

# City of Mobile Police & Firefighters December 31, 2013

#### Performance Summary Table Periods Ending 12/31/13

| Manager                    | 1 Qtr | YTD | 1 Year | 2 Yrs | 3 Yrs | 5 Yrs | 10 Yrs |
|----------------------------|-------|-----|--------|-------|-------|-------|--------|
| Morgan Dempsey SCV         |       |     |        |       |       |       |        |
| Total Return               | 8.74  |     |        |       |       |       |        |
| Total Return (Net of Fees) | 8.46  |     |        |       |       |       |        |
| Russell 2000 Value         | 9.29  |     |        |       |       |       |        |
| Variance                   | -0.55 |     |        |       |       |       |        |

# Morgan Dempsey Capital Management, LLC Small Cap Value Equity Separately Managed Account

#### **OBJECTIVE**

**M**anager is expected to rank in the top 50% versus their peer group over a minimum three year period. Investment performance is expected to exceed the Russell 2000 Value Index over a market cycle. (3-5 years)

#### STRATEGY

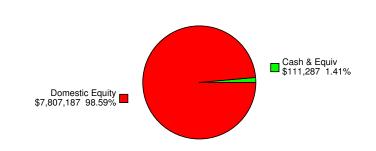
Morgan Dempsey focuses on the area of the market where they can gain a significant advantage through bottom-up fundamental research. Their ability to pursue micro-cap companies in addition to small-cap stocks provides them with opportunities that are off limits to many larger institutional strategies. The firm pursues companies with strong competitive characteristics and equally strong balance sheets that are selling at a big discount to estimated intrinsic value. As a buy-and-hold investor, the firm wants to be a long-term partner with great companies. While they consider themselves value investors, growth is one of the many factors they take into consideration when computing intrinsic value estimates. Morgan Dempsey's value style fosters a capital preservation and risk control philosophy. Their contrarian bias affords them the freedom to be agnostic to benchmark weightings and to instead focus on the best companies in the most promising areas of the market. The portfolio will typically hold between 55-75 companies with diversification across industry sectors.

#### FEE SCHEDULE

1.10% on all assets

#### Asset Allocation Morgan Dempsey SCV

December 31, 2013 \$7,918,474



#### CONCLUSIONS/RECOMMENDATIONS

Morgan Dempsey under performed the Russell 2000 Value Index by 55 basis points during the 4th Quarter 2013 and ranked in the 75th percentile of the Small Cap Value Universe. Overall stock selection contributed to the under performance.

# City of Mobile Police & Firefighters **Equity Summary Statistics** Morgan Dempsey SCV Period Ending 12/13

|                                | Portfolio | Russell 2000 Value | Ten Largest Holdings | Mkt Value | % of Port | Quarterly Ret |
|--------------------------------|-----------|--------------------|----------------------|-----------|-----------|---------------|
| Total Number Of Securities     | 72        | <br>1,393          | Sturm Ruger & Co Inc | 399,437   | 5.12      | 17.62         |
| Equity Market Value            | 7,807,187 |                    | Granite Constr Inc   | 387,578   | 4.97      | 14.74         |
| Average Capitalization \$(000) | 1,344,309 | 1,537,332          | Gorman Rupp Co       | 384,779   | 4.93      | 4.39          |
| Median Capitalization \$(000)  | 574,419   | 617,904            | J & J Snack Foods Co | 379,608   | 4.87      | 10.15         |
| Equity Segment Yield           | 1.21      | 1.93               | Unit Corp            | 345,854   | 4.43      | 11.03         |
| Equity Segment P/E - Average   | 23.32     | 37.77              | Aptargroup Inc       | 324,403   | 4.16      | 13.21         |
| Equity Segment P/E - Median    | 22.19     | 16.06              | Jos A Bank Clothiers | 318,255   | 4.08      | 24.50         |
| Equity Segment Beta            | 1.00      | 1.33               | Utah Med Prods Inc   | 258,649   | 3.31      | -3.36         |
| Price/Book Ratio               | 2.24      | 1.59               | Foster L B Co        | 213,798   | 2.74      | 3.46          |
| Debt/Equity Ratio              | 16.59     | 48.96              | Weis Mkts Inc        | 176,864   | 2.27      | 8.03          |
| Five Year Earnings Growth      | 3.37      | 3.91               |                      |           |           |               |

|                        | We        | ight   | Ret       | urn   |       | Selection |       |
|------------------------|-----------|--------|-----------|-------|-------|-----------|-------|
| GICS Sectors           | Portfolio | Index  | Portfolio | Index | Stock | Sector    | Total |
| Energy                 | 13.22     | 7.54   | 4.35      | 5.57  | -0.16 | -0.21     | -0.37 |
| Materials              | 10.03     | 4.62   | 5.23      | 12.99 | -0.78 | 0.20      | -0.58 |
| Industrials            | 34.83     | 13.53  | 10.13     | 11.65 | -0.53 | 0.51      | -0.02 |
| Consumer Discretionary | 17.14     | 10.87  | 11.99     | 9.62  | 0.41  | 0.02      | 0.43  |
| Consumer Staples       | 12.36     | 2.77   | 10.33     | 5.86  | 0.55  | -0.33     | 0.23  |
| Health Care            | 8.48      | 4.54   | 1.23      | 12.23 | -0.93 | 0.12      | -0.82 |
| Financials             | 1.71      | 38.47  | 8.15      | 9.32  | -0.02 | -0.02     | -0.04 |
| Information Technology | 2.23      | 10.93  | 16.42     | 8.79  | 0.17  | 0.04      | 0.21  |
| Telecom. Services      | 0.00      | 0.65   |           | -4.40 | 0.00  | 0.09      | 0.09  |
| Utilities              | 0.00      | 6.08   |           | 6.33  | 0.00  | 0.18      | 0.18  |
|                        |           |        |           |       |       |           |       |
|                        | 100.00    | 100.00 | 8.57      | 9.26  | -1.29 | 0.60      | -0.69 |

Stock Selection Return Attribution [Portfolio Market Value Sector Percentage] \* [Portfolio Sector Return - Index Sector Return ]

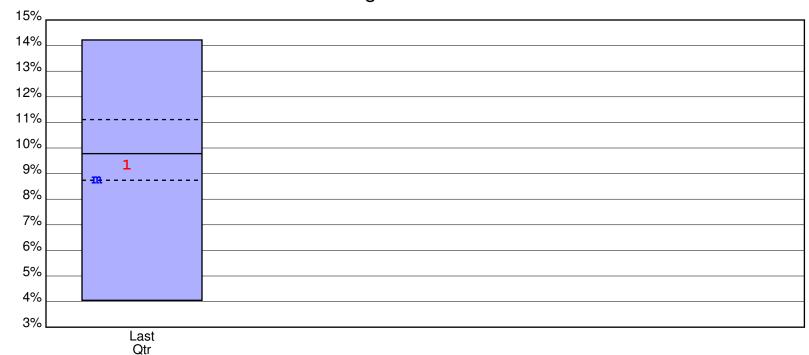
Sector Selection Return Attribution

[ Portfolio Sector Percentage - Index Sector Percentage ] \* [ Index Sector Return - Index Total Return ]

Trading Effect 0.34%

[ Actual Return 8.90% ] - [ Buy Hold Return 8.57% ]

# City of Mobile Police & Firefighters Small Value Cumulative Performance Comparisons Total Returns of Equity Portfolios Periods Ending 12/13



|   | 5th Percentile<br>25th Percentile<br>Median<br>75th Percentile<br>95th Percentile | 14.22<br>11.11<br>9.78<br>8.74<br>4.05 |
|---|---|--|
| m | Morgan Dempsey SCV  | 8.74 (75)                              |
| 1 | Russell 2000 Value  | 9.29 (56)                              |

## Performance Summary Table Periods Ending 12/31/13

| Manager                    | 1 Qtr | YTD | 1 Year | 2 Yrs | 3 Yrs | 5 Yrs | 10 Yrs |
|----------------------------|-------|-----|--------|-------|-------|-------|--------|
| SouthernSun SCC            |       |     |        |       |       |       |        |
| Total Return               | 8.50  |     |        |       |       |       |        |
| Total Return (Net of Fees) | 8.24  |     |        |       |       |       |        |
| Russell 2000               | 8.72  |     |        |       |       |       |        |
| Variance                   | -0.22 |     |        |       |       |       |        |

## SOUTHERNSUN ASSET MANAGEMENT Small Cap Core Equity Separately Managed Account

### **OBJECTIVE**

**M**anager is expected to rank in the top 50% versus their peer group over a minimum three year period. Investment performance is expected to exceed the Russell 2000 Index over a market cycle. (3-5 years)

### **STRATEGY**

Pinpoint attractively valued companies based on a proprietary calculation and analysis of a company's discretionary cash flow. Analyze company's enterprise value, P/E and P/B ratios, and "break-up" value; and focus on companies with at least a minimal rate of organic growth (3-6%).

Bottom-up analysis of niche-dominant businesses with financial flexibility and uniquely-suited management teams.

### **FEE SCHEDULE:**

1.00% on the first \$50,000,000

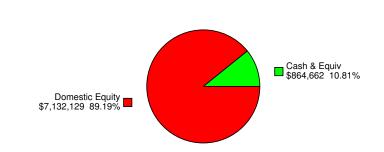
0.95% on the next \$50,000,000

0.90% on the next \$100,000,000

0.85% thereafter

### Asset Allocation SouthernSun SCC

December 31, 2013 \$7,996,791



### CONCLUSIONS/RECOMMENDATIONS

SouthernSun under performed the Russell 2000 Index by 22 basis points during the 4th Quarter 2013 and ranked in the 76th percentile of the Small Cap Core Universe. Stock selection in Materials, Health Care, and Utilities were the main contributors to the under performance.

## City of Mobile Police & Firefighters Equity Summary Statistics SouthernSun SCC Period Ending 12/13

|                                | Portfolio | Russell 2000 | Ten Largest Holdings | Mkt Value | % of Port | Quarterly Ret |
|--------------------------------|-----------|--------------|----------------------|-----------|-----------|---------------|
| Total Number Of Securities     | 20        | 2,003        | Trinity Inds Inc     | 466,691   | 6.55      | 20.63         |
| Equity Market Value            | 7,132,129 |              | Darling Intl Inc     | 460,822   | 6.47      | -1.32         |
| Average Capitalization \$(000) | 3,815,538 | 1,782,616    | Chicago Bridge & Iro | 457,270   | 6.42      | 22.76         |
| Median Capitalization \$(000)  | 3,086,141 | 715,024      | Carbo Ceramics Inc   | 444,562   | 6.24      | 17.94         |
| Equity Segment Yield           | 1.02      | 1.23         | Iconix Brand Group I | 433,326   | 6.08      | 19.51         |
| Equity Segment P/E - Average   | 22.01     | 47.82        | URS Corp New         | 422,330   | 5.93      | -1.01         |
| Equity Segment P/E - Median    | 21.52     | 17.10        | AGCO Corp            | 403,084   | 5.66      | -1.87         |
| Equity Segment Beta            | 1.44      | 1.27         | Diebold Inc          | 383,576   | 5.38      | 13.49         |
| Price/Book Ratio               | 2.57      | 2.35         | Brinks Co            | 382,880   | 5.37      | 21.01         |
| Debt/Equity Ratio              | 45.97     | 42.04        | Centene Corp Del     | 360,185   | 5.05      | -7.83         |
| Five Year Earnings Growth      | 5.93      | 6.84         | ·                    |           |           |               |

|                        | We        | ight   | Ret       | urn   |       | Selection |       |
|------------------------|-----------|--------|-----------|-------|-------|-----------|-------|
| GICS Sectors           | Portfolio | Index  | Portfolio | Index | Stock | Sector    | Total |
| Energy                 | 6.20      | 5.66   | 17.94     | 5.98  | 0.74  | -0.01     | 0.73  |
| Materials              | 8.63      | 4.84   | 3.95      | 11.15 | -0.62 | 0.09      | -0.53 |
| Industrials            | 37.24     | 14.41  | 11.26     | 10.99 | 0.10  | 0.53      | 0.63  |
| Consumer Discretionary | 18.29     | 13.89  | 14.82     | 8.96  | 1.07  | 0.01      | 1.09  |
| Consumer Staples       | 10.02     | 3.96   | 3.25      | 5.91  | -0.27 | -0.17     | -0.43 |
| Health Care            | 10.60     | 12.97  | 2.45      | 8.39  | -0.63 | 0.01      | -0.62 |
| Financials             | 0.00      | 22.38  |           | 9.10  | 0.00  | -0.10     | -0.10 |
| Information Technology | 4.67      | 18.11  | 13.49     | 7.46  | 0.28  | 0.16      | 0.44  |
| Telecom. Services      | 0.00      | 0.76   |           | 5.28  | 0.00  | 0.03      | 0.03  |
| Utilities              | 4.35      | 3.02   | -5.51     | 6.36  | -0.52 | -0.03     | -0.55 |
|                        |           |        |           |       |       |           |       |
|                        | 100.00    | 100.00 | 9.33      | 8.65  | 0.16  | 0.52      | 0.68  |

Stock Selection Return Attribution [Portfolio Market Value Sector Percentage] \* [Portfolio Sector Return - Index Sector Return ]

Trading Effect 0.49% [Actual Return 9.82%] - [Buy Hold Return 9.33%]

Sector Selection Return Attribution

[Portfolio Sector Percentage - Index Sector Percentage] \* [Index Sector Return - Index Total Return]

## City of Mobile Police & Firefighters Small Neutral Cumulative Performance Comparisons Total Returns of Equity Portfolios Periods Ending 12/13



|   | 5th Percentile<br>25th Percentile<br>Median<br>75th Percentile<br>95th Percentile | 11.89<br>10.63<br>9.29<br>8.54<br>5.98 |
|---|---|--|
| S | SouthernSun SCC   | 8.50 (76)                              |
| 1 | Russell 2000  | 8.72 (67)                              |

## Performance Summary Table Periods Ending 12/31/13

| Manager                    | 1 Qtr | YTD   | 1 Year | 2 Yrs | 3 Yrs | 5 Yrs | 10 Yrs |
|----------------------------|-------|-------|--------|-------|-------|-------|--------|
| Allianz Global Investors   |       |       |        |       |       |       |        |
| Total Return               | 3.90  | 12.53 | 12.53  | 16.41 |       |       |        |
| Total Return (Net of Fees) | 3.90  | 12.53 | 12.53  | 16.41 |       |       |        |
| MSCI ACWI ex US (Net)      | 4.76  | 15.29 | 15.29  | 16.05 |       |       |        |
| Variance                   | -0.86 | -2.76 | -2.76  | 0.35  |       |       |        |

# ALLIANZ GLOBAL INVESTORS (NFJ Int'l Value Fund) International Equity Portfolio (Mutual Fund)

### **OBJECTIVE:**

Manager is expected to rank in the top 50% versus their peer group over a minimum three year period. Investment performance is expected to exceed the MSCI ACWI ex US (Net) Index over a market cycle. (3-5 years)

#### STRATEGY:

Allianz's investment process enables them to identify stocks offering attractive valuations and growth potential. Manager believes a diversified portfolio of dividend-paying companies with low relative and absolute valuations will out perform over market cycles. Investment conviction must come from analysis of company fundamentals and disciplined adherence to their investment process. The portfolio is constructed of approximately 40-60 of the most attractive securities, diversified among 40-50 industries. Position sizes of 1% through 4% at market value are established based on assessment of price-to-earnings and price-to-book ratios, as well as dividend yield and positive price momentum.

### **FEE SCHEDULE**

0.85% annually on the first \$25 million

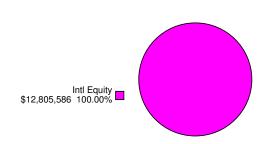
0.75% annually on the next \$25 million

0.60% annually on the next \$50 million

0.45% annually thereafter

## Asset Allocation Allianz Global Investors

December 31, 2013 \$12,805,586

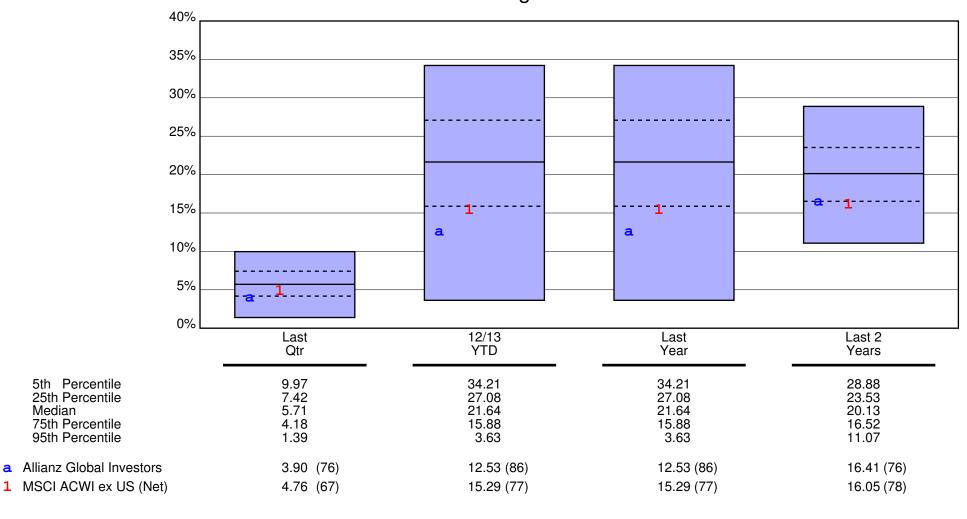


### CONCLUSIONS/RECOMMENDATIONS

Allianz Global Investors under performed the MSCI ACWI ex US (Net) during the 4th Quarter 2013 and ranked in the 76th percentile of the International Equity Universe.

Over a 2-year time period, Allianz Global Investors ranks in the 76th percentile of the International Equity Universe.

## City of Mobile Police & Firefighters Cumulative Performance Comparison Total Returns of International Equity Portfolios Periods Ending 12/13



## Performance Summary Table Periods Ending 12/31/13

| Manager                    | 1 Qtr | YTD   | 1 Year | 2 Yrs | 3 Yrs | 5 Yrs | 10 Yrs |
|----------------------------|-------|-------|--------|-------|-------|-------|--------|
| Orleans                    |       |       |        |       |       |       |        |
| Total Return               | 0.48  | 0.14  | 0.14   | 2.18  | 3.42  | 5.71  | 4.80   |
| Total Return (Net of Fees) | 0.45  | 0.02  | 0.02   | 2.06  | 3.30  | 5.59  |        |
| Barclays Int Govt/Credit   | -0.02 | -0.86 | -0.86  | 1.49  | 2.91  | 3.96  | 4.09   |
| Variance                   | 0.50  | 1.00  | 1.00   | 0.69  | 0.51  | 1.75  | 0.71   |
| Barclays U.S. Aggregate    | -0.14 | -2.02 | -2.02  | 1.05  | 3.26  | 4.44  | 4.55   |

### **ORLEANS**

# Intermediate Fixed Income Portfolio (Separately Managed)

#### **OBJECTIVE:**

The manager is expected to rank in the top 50% versus their respective peer group over a minimum three year period.

Manager is expected to exceed the Barclays Int Govt/Corp Index over a full market cycle. (3-5 years)

### STRATEGY:

Sector diversification is actively managed and sectors are significantly under or over weighted versus the benchmark. Consideration is given to supply and demand factors affecting future performance of the sectors as well as to yield relationships between the sectors.

Interest rate exposure is actively managed within a 15% band around the benchmark.

Yield curve exposure is generally kept neutral to the index and portfolios contain a full spectrum of maturities to achieve duration targets.

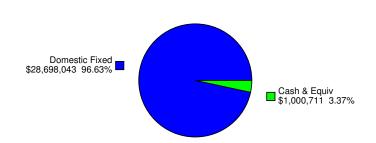
### **FEE SCHEDULE**

15 bps on first \$10MM

10 bps thereafter

### Asset Allocation Orleans

December 31, 2013 \$29,698,754

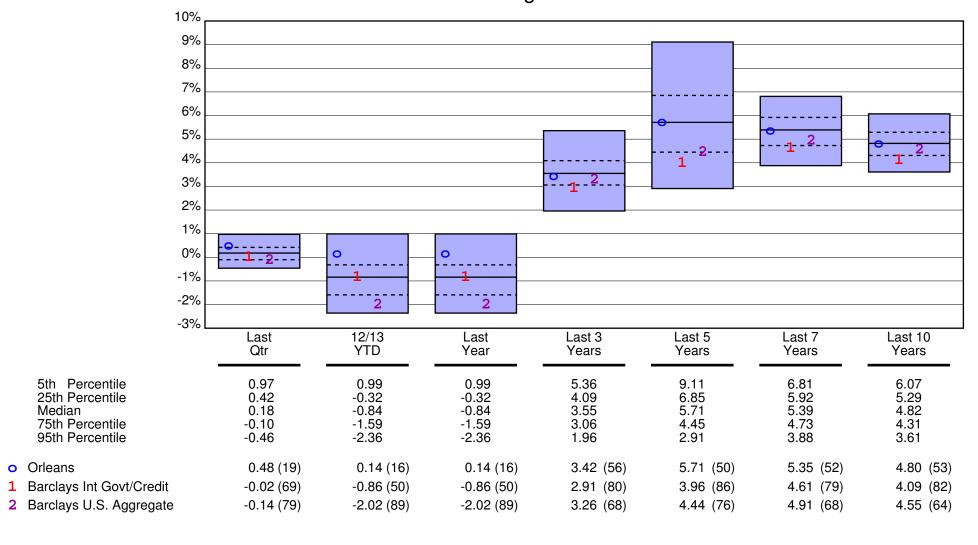


### CONCLUSIONS/RECOMMENDATIONS

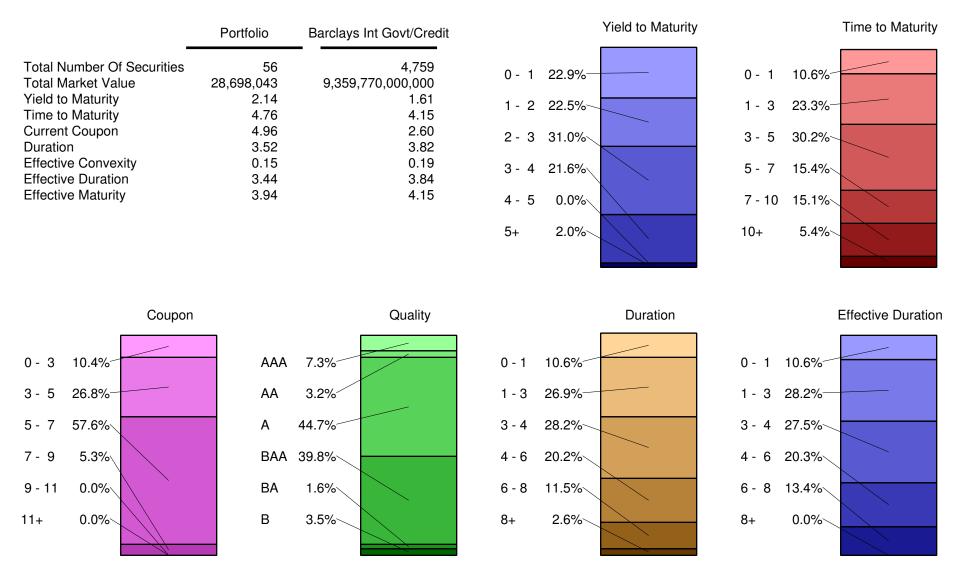
Orleans out performed the Barclays Int. Govt/Credit Index and the Barclays U.S. Aggregate Index. Manager ranked in the 19th percentile of the Fixed Income Universe during the quarter.

In all periods greater than one year, the manager has out performed the Barclays Int. Govt/Credit Index. Over the past seven years, manager ranks in the 52nd percentile of the Fixed Income Universe.

# City of Mobile Police & Firefighters Intermediate Term Cumulative Performance Comparisons Total Returns of Fixed Income Portfolios Periods Ending 12/13



# City of Mobile Police & Firefighters Fixed Income, Mortgage and Municipals Summary Statistics Orleans Quarter Ending 12/13



# GUGGENHEIM REAL ESTATE PLUS FUND Real Estate - Open-ended, Core/Core-Plus Style

### OBJECTIVE

Return that exceeds the Blended Benchmark (70% NCREIF and 30% NAREIT).

Return that averages in top half of a comparable manager universe.

Achieve performance objectives, comply with Plan investment guidelines, add value to Plan.

### STRATEGIES

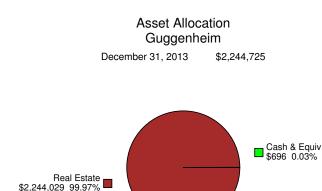
Invests in both public (approximately 30% of portfolio) and private (approximately 70% of portfolio real estate)

Public investments consist of 4 separate account REIT strategies (core, large cap, small cap, and absolute return) and an in-house public/private arbitrage portfolio.

Private investments consist of direct properties (31 investments), mezzanine financing (8 investments), and 7 fund investments (in order to take advantage of market pricing and portfolio diversification).

### **FEE SCHEDULE**

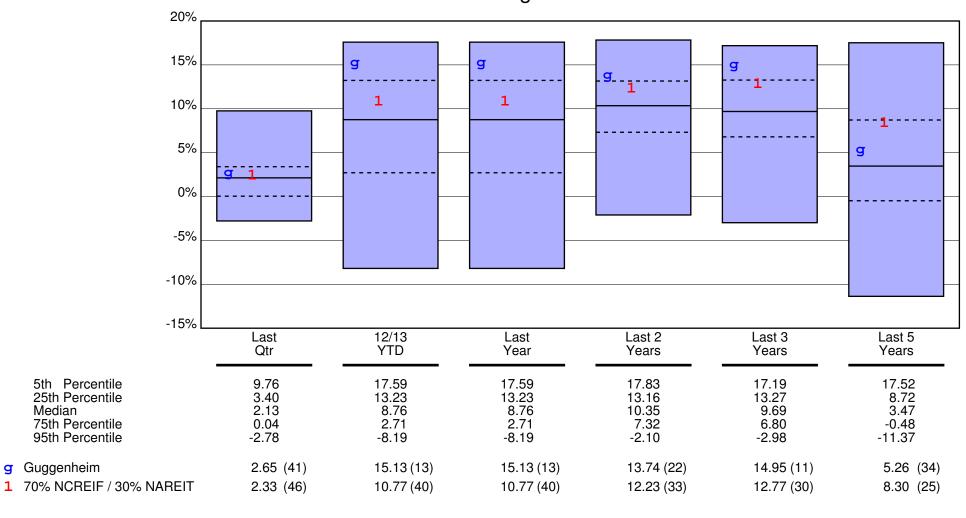
60 bps base management fee and an incentive fee: 20% of the outperformance over the benchmark, calculated on a rolling four quarters' basis



### CONCLUSIONS/RECOMMENDATIONS

Guggenheim out performed the blended benchmark by 32 bps and ranked in the 41st percentile of the Real Estate Universe for the quarter.

## City of Mobile Police & Firefighters Cumulative Performance Comparison Total Returns of Real Estate Portfolios Periods Ending 12/13



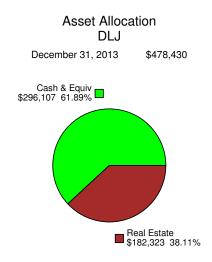
# DLJ REAL ESTATE CAPITAL PARTNERS FUND II Real Estate

### OBJECTIVE

Manager is expected to out perform the NCREIF Index.

### CONCLUSIONS/RECOMMENDATIONS

Fund term has expired and DLJ is completing disposition of its final properties.



## City of Mobile Police & Firefighters Internal Rate of Return Table DLJ December 31, 2013

|         |           |              |              |              | ,        |            |           |            |            |
|---------|-----------|--------------|--------------|--------------|----------|------------|-----------|------------|------------|
| Quarter | Beginning |              |              |              |          | Investment | Ending    | Cumulative | Annualized |
| Ending  | Value     | Contribution | Distribution | Appreciation | Expenses | Fees       | Value     | IRR        | IRR        |
| 9/99    |           | 284,105      | 0            | -2,982       | 0        | 0          | 281,123   | -1.05      | NA         |
| 12/99   | 281,123   | 74,723       | 103,725      | 5,612        | 6,179    | 13,973     | 237,581   | 0.94       | NA         |
| 3/00    | 237,581   | 0            | 27,164       | -5,085       | 0        | 0          | 205,332   | -0.99      | NA         |
| 6/00    | 205,332   | 85,874       | 70,547       | -3,371       | 0        | 0          | 217,288   | -2.25      | NA         |
| 9/00    | 217,288   | 127,268      | 17,213       | -9,354       | 4,575    | 0          | 313,414   | -5.91      | -5.80      |
| 12/00   | 313,414   | 86,288       | 0            | 25,639       | 0        | 15,000     | 410,341   | 3.76       | 2.94       |
| 3/01    | 410,341   | 0            | 211          | -2,756       | 0        | 0          | 407,374   | 2.58       | 1.69       |
| 6/01    | 407,374   | 143,166      | 33,120       | 2,647        | 3,933    | 15,000     | 501,134   | 3.26       | 1.83       |
| 9/01    | 501,134   | 0            | 64           | -4,291       | 0        | 0          | 496,779   | 1.79       | 0.88       |
| 12/01   | 496,779   | 132,570      | 37,274       | 14,708       | 3,086    | 15,000     | 588,697   | 5.83       | 2.53       |
| 3/02    | 588,697   | 0            | 51,598       | 61,429       | 0        | 0          | 598,528   | 22.13      | 8.26       |
| 6/02    | 598,528   | 45,402       | 180,067      | 57,140       | 4,869    | 15,000     | 501,134   | 37.05      | 12.06      |
| 9/02    | 501,134   | 15,000       | 0            | -18,768      | 0        | 15,000     | 482,366   | 32.01      | 9.63       |
| 12/02   | 482,366   | 251,457      | 38,199       | 74,902       | 3,851    | 0          | 766,675   | 52.13      | 13.68      |
| 3/03    | 766,675   | 43,610       | 79,379       | 3,244        | 0        | 0          | 734,150   | 51.48      | 12.53      |
| 6/03    | 734,150   | 15,000       | 0            | 54,226       | 0        | 15,000     | 788,376   | 64.42      | 14.11      |
| 9/03    | 788,376   | 544,306      | 240,878      | 18,920       | 2,103    | 0          | 1,108,621 | 68.86      | 13.92      |
| 12/03   | 1,108,621 | 0            | 3,127        | 241,887      | 0        | 0          | 1,347,380 | 126.39     | 21.08      |
| 3/04    | 1,347,380 | 118,913      | 391,372      | 21,621       | 2,093    | 15,000     | 1,079,449 | 126.77     | 19.86      |
| 6/04    | 1,079,449 | 106,623      | 106,623      | 130,968      | 0        | 0          | 1,210,418 | 157.32     | 21.91      |
| 9/04    | 1,210,418 | 54,230       | 243,754      | 255,775      | 0        | 12,675     | 1,263,994 | 220.68     | 26.12      |
| 12/04   | 1,263,994 | 30,270       | 140,710      | 258,989      | 3,048    | 0          | 1,409,495 | 286.36     | 29.21      |
| 3/05    | 1,409,495 | 23,087       | 428,199      | 24,714       | 0        | 9,843      | 1,019,254 | 297.84     | 28.42      |
| 6/05    | 1,019,254 | 4,653        | 57,806       | 66,820       | 2,125    | 0          | 1,030,795 | 324.04     | 28.45      |

## City of Mobile Police & Firefighters Internal Rate of Return Table DLJ

December 31, 2013

| Quarter | Beginning |              |              |              |          | Investment | Ending  | Cumulative | Annualized |
|---------|-----------|--------------|--------------|--------------|----------|------------|---------|------------|------------|
| Ending  | Value     | Contribution | Distribution | Appreciation | Expenses | Fees       | Value   | IRR        | IRR        |
| 9/05    | 1,030,795 | 8,226        | 380,083      | 122,226      | 8,226    | 0          | 772,938 | 368.68     | 29.24      |
| 12/05   | 772,938   | 0            | 11,041       | 133,827      | 0        | 0          | 895,725 | 422.40     | 30.15      |
| 3/06    | 895,725   | 6,916        | 190,499      | 21,922       | 0        | 6,916      | 727,148 | 448.06     | 29.81      |
| 6/06    | 727,148   | 0            | 0            | 10,244       | 0        | 0          | 737,392 | 473.86     | 29.45      |
| 9/06    | 737,392   | 90,971       | 152,912      | 77,749       | 2,138    | 0          | 751,062 | 521.46     | 29.72      |
| 12/06   | 751,062   | 2,360        | 238,181      | 132,476      | 2,360    | 0          | 645,357 | 590.20     | 30.42      |
| 3/07    | 645,357   | 5,080        | 26,609       | 13,402       | 0        | 5,080      | 632,151 | 627.87     | 30.20      |
| 6/07    | 632,151   | 0            | 63,777       | 3,618        | 0        | 0          | 571,992 | 665.28     | 29.94      |
| 9/07    | 571,992   | 0            | 104,628      | 51,478       | 0        | 0          | 518,842 | 721.58     | 30.02      |
| 12/07   | 518,842   | 0            | 17,928       | -19,226      | 0        | 0          | 481,687 | 759.71     | 29.70      |
| 3/08    | 481,687   | 0            | 25,804       | 34,552       | 251      | 3,771      | 486,413 | 818.17     | 29.71      |
| 6/08    | 486,413   | 0            | 59,313       | 7,653        | 451      | 726        | 433,576 | 871.25     | 29.58      |
| 9/08    | 433,576   | 82,723       | 92,211       | -34,190      | 651      | 1,226      | 388,021 | 914.21     | 29.27      |
| 12/08   | 388,021   | 6,759        | 98,819       | 10,868       | 561      | 1,324      | 304,944 | 976.86     | 29.20      |
| 3/09    | 304,944   | 256,372      | 0            | -31,709      | 0        | 0          | 529,607 | 1,026.58   | 28.96      |
| 6/09    | 529,607   | 0            | 3,140        | -9,531       | 1,195    | 0          | 515,742 | 1,083.28   | 28.77      |
| 9/09    | 515,742   | 0            | 0            | 58           | 460      | 3,129      | 512,211 | 1,147.76   | 28.63      |
| 12/09   | 512,211   | 0            | 0            | -49,433      | 1,365    | 1,322      | 460,091 | 1,195.82   | 28.31      |
| 3/10    | 460,091   | 1            | 0            | 3,350        | 730      | 0          | 462,713 | 1,267.22   | 28.21      |
| 6/10    | 462,713   | 0            | 0            | 107          | 1,236    | 3,264      | 458,319 | 1,342.10   | 28.11      |
| 9/10    | 458,319   | 0            | 1,624        | 33,508       | 1,740    | 1,638      | 486,826 | 1,436.80   | 28.12      |
| 12/10   | 486,826   | 0            | 0            | 7,833        | 0        | 0          | 494,659 | 1,525.40   | 28.05      |
| 3/11    | 494,659   | 0            | 1,638        | -2,467       | 0        | 0          | 490,554 | 1,612.39   | 27.95      |
| 6/11    | 490,554   | 0            | 0            | 15,554       | 0        | 0          | 506,108 | 1,713.73   | 27.91      |

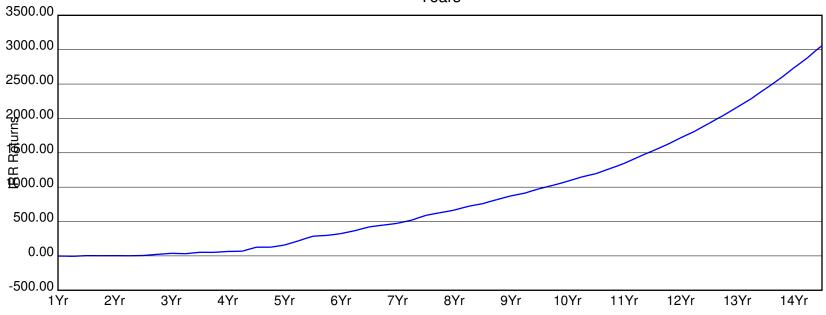
## City of Mobile Police & Firefighters Internal Rate of Return Table DLJ

December 31, 2013

| Quarter | Beginning |              |              |              |          | Investment | Ending  | Cumulative | Annualized |
|---------|-----------|--------------|--------------|--------------|----------|------------|---------|------------|------------|
| Ending  | Value     | Contribution | Distribution | Appreciation | Expenses | Fees       | Value   | IRR        | IRR        |
| 9/11    | 506,108   | 0            | 0            | -3,147       | 0        | 1,668      | 501,294 | 1,813.04   | 27.82      |
| 12/11   | 501,294   | 0            | 0            | 13,618       | 0        | 0          | 514,911 | 1,926.25   | 27.77      |
| 3/12    | 514,911   | 0            | 0            | 5,316        | 0        | 1,259      | 518,968 | 2,040.58   | 27.71      |
| 6/12    | 518,968   | 0            | 0            | -337         | 0        | 0          | 518,631 | 2,158.59   | 27.64      |
| 9/12    | 518,631   | 0            | 0            | 4,280        | 0        | 1,066      | 521,845 | 2,287.20   | 27.58      |
| 12/12   | 521,845   | 0            | 0            | 16,929       | 0        | 0          | 538,774 | 2,429.90   | 27.54      |
| 3/13    | 538,774   | 0            | 0            | 122          | 0        | 1,066      | 537,830 | 2,568.66   | 27.48      |
| 6/13    | 537,830   | 0            | 0            | 20,084       | 0        | 0          | 557,915 | 2,727.88   | 27.46      |
| 9/13    | 557,915   | 0            | 0            | -3,935       | 67,085   | 8,471      | 478,423 | 2,886.03   | 27.40      |
| 12/13   | 478,423   | 0            | 0            | 7            | 0        | 0          | 478,430 | 3,056.98   | 27.35      |
| Total   |           | 2,645,954    | 3,719,237    | 1,859,441    | 124,311  | 183,417    | 478,430 | 3,056.98   | 27.35      |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |

## City of Mobile Police & Firefighters J-Curve Graph DLJ 3/31/00 - 12/31/13

Years



| Year     | Contribution | Distribution | Expenses             | Investment<br>Fees | Ending<br>Value    | Cumulative<br>IRR    |
|----------|--------------|--------------|----------------------|--------------------|--------------------|----------------------|
| 1        | 444,702      | 201,436      | 6,179                | 13,973             | 217,288            | -2.25                |
| 2        | 356,722      | 50,544       | 8,508                | 30,000             | 501,134            | 3.26                 |
| 3        | 177,972      | 269,003      | 7,955                | 30,000             | 501,134            | 37.05                |
| 4        | 325,067      | 117,578      | 3,851                | 30,000             | 788,376            | 64.42                |
| 5        | 769,842      | 742.000      | 4,196                | 15,000             | 1,210,418          | 157.32               |
| 6        | 112,240      | 870,469      | 5,173                | 22,518             | 1,030,795          | 324.04               |
| 7        | 15,142       | 581,623      | 8,226                | 6,916              | 737,392            | 473.86               |
| 8        | 98,411       | 481,479      | 4,498                | 5,080              | 571,992            | 665.28               |
| 9        | 0            | 207,673      | 702                  | 4,497              | 433,576            | 871.25               |
| 10       | 345,854      | 194,170      | 2,407                | 2,550              | 515,742            | 1,083.28             |
| 11       | 1            | 0            | 3,791                | 7,715              | 458,319            | 1,342.10             |
| 12       | 0            | 3,262        | 1,740                | 1,638              | 506,108            | 1,713.73             |
| 13<br>14 | 0<br>0       | 0<br>0<br>0  | 0 0                  | 2,927<br>2,132     | 518,631<br>557,915 | 2,158.59<br>2,727.88 |
| Total    | 2,645,954    | 3,719,237    | 12 <del>4</del> ,311 | 183,417            |                    |                      |

## Performance Summary Table Periods Ending 12/31/13

| Manager                    | 1 Qtr | YTD   | 1 Year | 2 Yrs | 3 Yrs | 5 Yrs | 10 Yrs |
|----------------------------|-------|-------|--------|-------|-------|-------|--------|
| TIAA-CREF                  |       |       |        |       |       |       |        |
| Total Return               | 2.42  | 10.07 | 10.07  | 11.74 | 11.49 | 1.05  |        |
| Total Return (Net of Fees) | 2.14  | 8.87  | 8.87   | 10.54 | 10.29 | -0.07 |        |
| NCREIF ODCE Fund Index     | 3.19  | 13.96 | 13.96  | 12.44 | 13.61 | 3.69  |        |
| Variance                   | -0.77 | -3.89 | -3.89  | -0.70 | -2.13 | -2.64 |        |

# TIAA-CREF CORE PROPERTY FUND Real Estate - Open-ended, Core Style

#### OBJECTIVE

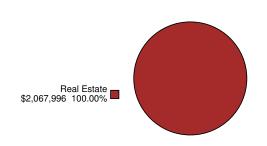
Manager is expected to outperform the NCREIF Index.

### STRATEGIES

TIAA-CREF applies a team-based approach to acquisitions, asset management, dispositions, and research. A top-down proprietary research process combined with bottom-up local expertise provides the foundation for portfolio construction. The Real Estate Research Team utilizes a proprietary modeling process that analyzes 275 market and property type combinations to identify those that offer the greatest potential. Geographic market forecasts identify an initial list of cities and property types based on a rigorouscreening of economic, demographic, and real estate market data within a risk-adjusted-return framework. This process, combined with external data and research, enhances the investment team's decisionmaking capabilities. Senior real estate investment management professionals review the recommended property opportunities and focus on those markets that they believe offer the most potential. The market selections and property-type combinations that comprise a Direct Real Estate portfolio are a result of: the proprietary real estate research processes; a view of strategic portfolio construction; and the applied market knowledge and experience of the Real Estate Investment group. Portfolios managed according to the strategy typically maintain controlling ownership of U.S. real estate assets.

## Asset Allocation TIAA-CREF

December 31, 2013 \$2,067,996



#### CONCLUSIONS/RECOMMENDATIONS

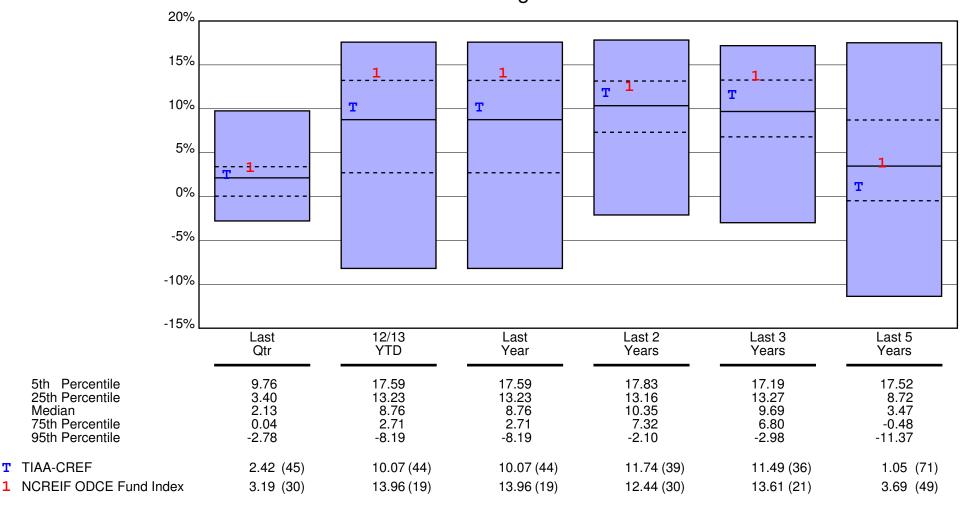
During the Fourth Quarter 2013, TIAA-CREF under performed the NCREIF Property Index by 77 basis points. Their performance placed them in the 45th percentile of their peer universe.

Long term, manager trails performance expectations, primarily due to current conditions within the Real Estate marketplace.

### FEE SCHEDULE

1.10% on first \$10MM 1.00% on next \$15MM 0.90% on next \$25MM 0.80% thereafter

## City of Mobile Police & Firefighters Cumulative Performance Comparison Total Returns of Real Estate Portfolios Periods Ending 12/13



# HICKS, MUSE, TATE & FURST EQUITY FUND IV Private Equity

Initial Closing on August 7, 1998

### OBJECTIVE

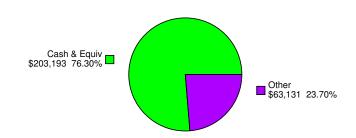
The manager needs to achieve a return of 400 basis points above the Russell 3000 index on an annual basis.

### CONCLUSIONS/RECOMMENDATIONS

Hicks, Muse, Tate & Furst IV values and performance has not been updated through the Fourth Quarter of 2013.

Fund Term has expired and HMTF is in the final phase of completing disposition final investments.

# Asset Allocation Hicks, Muse, Tate & Furst IV December 31, 2013 \$266,324



## City of Mobile Police & Firefighters Internal Rate of Return Table Hicks, Muse, Tate & Furst IV December 31, 2013

| Quarter | Beginning |              |              |              |          | Investment | Ending    | Cumulative | Annualized |
|---------|-----------|--------------|--------------|--------------|----------|------------|-----------|------------|------------|
| Ending  | Value     | Contribution | Distribution | Appreciation | Expenses | Fees       | Value     | IRR        | IRR        |
| 9/98    |           | 930,532      | 64,711       | 0            | 0        | 0          | 865,821   | 0.00       | NA         |
| 12/98   | 865,821   | 23,740       | 117,833      | 62,315       | 0        | 0          | 834,043   | 7.31       | NA         |
| 3/99    | 834,043   | 272,679      | 64,549       | -11,067      | 0        | 0          | 1,031,106 | 6.16       | NA         |
| 6/99    | 1,031,106 | 156,654      | 0            | 74,543       | 0        | 0          | 1,262,303 | 14.22      | NA         |
| 9/99    | 1,262,303 | 130,492      | 1,022        | 73,826       | 0        | 0          | 1,465,599 | 21.11      | 20.20      |
| 12/99   | 1,465,599 | 145,549      | 260          | 219,115      | 0        | 0          | 1,830,003 | 41.82      | 31.02      |
| 3/00    | 1,830,003 | 224,133      | 6,909        | 137,497      | 0        | 22,237     | 2,162,487 | 52.56      | 31.50      |
| 6/00    | 2,162,487 | 218,195      | 67,788       | 55,182       | 0        | 0          | 2,368,076 | 54.27      | 27.37      |
| 9/00    | 2,368,076 | 0            | 7,976        | -302,706     | 0        | 0          | 2,057,394 | 25.45      | 11.73      |
| 12/00   | 2,057,394 | 46,616       | 41,932       | -288,223     | 0        | 0          | 1,773,855 | 1.59       | 0.69       |
| 3/01    | 1,773,855 | 18,215       | 6,876        | -212,750     | 0        | 11,515     | 1,560,929 | -14.24     | -5.86      |
| 6/01    | 1,560,929 | 42,818       | 1,012        | 234,552      | 0        | 0          | 1,837,287 | 3.09       | 1.10       |
| 9/01    | 1,837,287 | 22,558       | 484,649      | -176,658     | 0        | 0          | 1,198,538 | -9.52      | -3.23      |
| 12/01   | 1,198,538 | 11,966       | 24,115       | -269,195     | 0        | 0          | 917,194   | -28.37     | -9.63      |
| 3/02    | 917,194   | 27,496       | 2,811        | 4,104        | 0        | 10,504     | 935,479   | -28.29     | -8.96      |
| 6/02    | 935,479   | 3,470        | 0            | -129,145     | 0        | 0          | 809,804   | -37.45     | -11.64     |
| 9/02    | 809,804   | 0            | 2,393        | -19,057      | 0        | 0          | 788,354   | -38.96     | -11.49     |
| 12/02   | 788,354   | 0            | 7,177        | -3,518       | 0        | 0          | 777,659   | -39.38     | -11.00     |
| 3/03    | 777,659   | 14,731       | 0            | -49,296      | 0        | 0          | 743,094   | -43.02     | -11.65     |
| 6/03    | 743,094   | 0            | 0            | 82,005       | 0        | 0          | 825,099   | -37.32     | -9.29      |
| 9/03    | 825,099   | 0            | 0            | -40,975      | 0        | 0          | 784,124   | -40.33     | -9.73      |
| 12/03   | 784,124   | 0            | 863          | 76,419       | 0        | 0          | 859,680   | -34.94     | -7.80      |
| 3/04    | 859,680   | 8,669        | 942          | -51,378      | 0        | 0          | 816,029   | -38.70     | -8.45      |
| 6/04    | 816,029   | 0            | 73,922       | -54,988      | 0        | 0          | 687,119   | -42.74     | -9.17      |

## City of Mobile Police & Firefighters Internal Rate of Return Table Hicks, Muse, Tate & Furst IV December 31, 2013

| Quarter | Beginning |              |              |              |          | Investment | Ending  | Cumulative | Annualized |
|---------|-----------|--------------|--------------|--------------|----------|------------|---------|------------|------------|
| Ending  | Value     | Contribution | Distribution | Appreciation | Expenses | Fees       | Value   | IRR        | IRR        |
| 9/04    | 687,119   | 0            | 3,421        | -54,963      | 0        | 0          | 628,735 | -46.90     | -9.94      |
| 12/04   | 628,735   | 0            | 29,658       | 89,646       | 0        | 0          | 688,723 | -40.56     | -7.93      |
| 3/05    | 688,723   | 4,580        | 1,084        | -1,443       | 0        | 0          | 690,776 | -40.85     | -7.71      |
| 6/05    | 690,776   | 1,303        | 347,240      | -56,077      | 0        | 0          | 288,762 | -45.24     | -8.48      |
| 9/05    | 288,762   | 0            | 16,992       | 104          | 0        | 0          | 271,874 | -45.96     | -8.36      |
| 12/05   | 271,874   | 0            | 0            | -30,555      | 0        | 0          | 241,319 | -49.05     | -8.82      |
| 3/06    | 241,319   | 4,236        | 5,806        | -7,701       | 0        | 0          | 232,048 | -50.37     | -8.87      |
| 6/06    | 232,048   | 0            | 0            | 14,941       | 0        | 0          | 246,989 | -49.88     | -8.48      |
| 9/06    | 246,989   | 0            | 81,948       | 410          | 0        | 0          | 165,451 | -50.53     | -8.37      |
| 12/06   | 165,451   | 0            | 56,426       | 15,881       | 0        | 0          | 124,906 | -49.99     | -8.01      |
| 3/07    | 124,906   | 3,026        | 0            | 1,596        | 0        | 0          | 129,528 | -50.66     | -7.93      |
| 6/07    | 129,528   | 0            | 0            | 6,834        | 0        | 0          | 136,362 | -50.84     | -7.76      |
| 9/07    | 136,362   | 0            | 0            | -13,091      | 0        | 0          | 123,271 | -52.75     | -7.95      |
| 12/07   | 123,271   | 0            | 7,965        | 3,282        | 0        | 0          | 118,588 | -53.20     | -7.84      |
| 3/08    | 118,588   | 2,646        | 0            | -8,645       | 0        | 0          | 112,589 | -54.72     | -7.96      |
| 6/08    | 112,589   | 0            | 0            | -8,568       | 0        | 0          | 104,021 | -56.24     | -8.09      |
| 9/08    | 104,021   | 1,901        | 0            | -4,877       | 0        | 0          | 101,045 | -57.43     | -8.15      |
| 12/08   | 101,045   | 0            | 1,901        | -17,717      | 0        | 0          | 81,427  | -59.88     | -8.48      |
| 3/09    | 81,427    | 92,836       | 3,385        | -89,451      | 0        | 0          | 81,427  | -69.96     | -10.78     |
| 6/09    | 81,427    | 0            | 3,385        | 94,278       | 0        | 0          | 172,320 | -60.51     | -8.25      |
| 9/09    | 172,320   | 0            | 0            | 8,479        | 0        | 0          | 180,799 | -60.10     | -7.98      |
| 12/09   | 180,799   | 0            | 0            | 4,541        | 0        | 0          | 185,340 | -60.07     | -7.80      |
| 3/10    | 185,340   | 6,516        | 0            | 3,441        | 0        | 0          | 195,296 | -60.12     | -7.65      |
| 6/10    | 195,296   | 0            | 0            | -5,801       | 0        | 0          | 189,496 | -61.11     | -7.69      |

## City of Mobile Police & Firefighters Internal Rate of Return Table Hicks, Muse, Tate & Furst IV December 31, 2013

| Quarter | Beginning |              |              |              |          | Investment | Ending  | Cumulative | Annualized |
|---------|-----------|--------------|--------------|--------------|----------|------------|---------|------------|------------|
| Ending  | Value     | Contribution | Distribution | Appreciation | Expenses | Fees       | Value   | IRR        | IRR        |
| 9/10    | 189,496   | 0            | 0            | -1,792       | 0        | 0          | 187,704 | -61.67     | -7.65      |
| 12/10   | 187,704   | 0            | 0            | 16,585       | 0        | 0          | 204,289 | -60.27     | -7.23      |
| 3/11    | 204,289   | 0            | 0            | 6,870        | 0        | 0          | 211,159 | -59.86     | -7.02      |
| 6/11    | 211,159   | 1            | 0            | 1            | 0        | 0          | 211,161 | -60.18     | -6.94      |
| 9/11    | 211,161   | 0            | 0            | 19,727       | 0        | 0          | 230,888 | -58.38     | -6.50      |
| 12/11   | 230,888   | 0            | 0            | 14,511       | 0        | 0          | 245,399 | -57.12     | -6.17      |
| 3/12    | 245,399   | 0            | 0            | 11           | 0        | 0          | 245,410 | -57.38     | -6.10      |
| 6/12    | 245,410   | 0            | 0            | -2,925       | 0        | 0          | 242,485 | -57.95     | -6.08      |
| 9/12    | 242,485   | 0            | 0            | 5,848        | 0        | 0          | 248,333 | -57.57     | -5.92      |
| 12/12   | 248,333   | 0            | 0            | -9,555       | 0        | 0          | 238,777 | -58.84     | -6.02      |
| 3/13    | 238,777   | 0            | 0            | 0            | 0        | 0          | 238,777 | -59.07     | -5.96      |
| 6/13    | 238,777   | 0            | 0            | 24,882       | 0        | 0          | 263,659 | -56.60     | -5.48      |
| 9/13    | 263,659   | 0            | 0            | 2,661        | 0        | 0          | 266,320 | -56.52     | -5.38      |
| 12/13   | 266,320   | 0            | 0            | 5            | 0        | 0          | 266,324 | -56.72     | -5.33      |
| Total   |           | 2,415,558    | 1,536,951    | -568,027     | 0        | 44,256     | 266,324 | -56.72     | -5.33      |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |
|         |           |              |              |              |          |            |         |            |            |

# City of Mobile Police & Firefighters J-Curve Graph Hicks, Muse, Tate & Furst IV

3/31/99 - 12/31/13

Years



| Year               | Contribution             | Distribution | Expenses | Investment<br>Fees | Ending<br>Value | Cumulative<br>IRR |
|--------------------|--------------------------|--------------|----------|--------------------|-----------------|-------------------|
| 1                  | 1,383,605                | 247,093      | 0        | 0                  | 1,262,303       | 14.22             |
| 2                  | 718,369                  | 75,979       | 0        | 22,237             | 2,368,076       | 54.27             |
| 3                  | 107,649                  | 57,796       | 0        | 11,515             | 1,837,287       | 3.09              |
| 4                  | 65,490                   | 511,575      | 0        | 10,504             | 809,804         | -37.45            |
| 5                  | 14,̈731                  | 9,570        | 0        | , O                | 825,099         | -37.32            |
| 6                  | 8,669                    | 75,727       | 0        | 0                  | 687,119         | -42.74            |
| 7                  | 5,883                    | 381,403      | 0        | 0                  | 288,762         | -45.24            |
| 8                  | 4,236                    | 22,798       | Ö        | Ö                  | 246,989         | -49.88            |
| 9                  | 3,026                    | 138,374      | 0        | 0                  | 136,362         | -50.84            |
| 10                 | 2,646                    | 7,965        | Ö        | Ö                  | 104,021         | -56.24            |
| 11                 | 94,737                   | 8,671        | Ö        | Ö                  | 172,320         | -60.51            |
| 12                 | 6,516                    | 0            | 0        | 0                  | 189,496         | -61.11            |
| 13                 | 1                        | 0            | 0        | 0                  | 211,161         | -60.18            |
| 14                 | 0                        | 0            | 0        | 0                  | 242,485         | -57.95            |
| 15                 | 0                        | Ō            | 30       | 0                  | 263,659         | -56.60            |
| Total Capital Comm | nitment: ,415,52,000,000 | 1,536,951    | 0        | 44,256             |                 |                   |

# RIPPLEWOOD PARTNERS II Private Equity

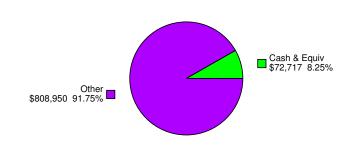
### OBJECTIVE

The manager needs to achieve a return of 400 basis points above the Russell 3000 index on an annual basis.

- Initial closing on Dec. 22, 2000
- Fund scheduled for termination Dec. 22, 2010, but elected to extend the fund by one year.
- Fund still has options for two more one-year extensions.



December 31, 2013 \$881,667



### CONCLUSIONS/RECOMMENDATIONS

Ripplewood Partners II values and performance has not been updated through the Fourth Quarter of 2013. The manager's performance will be included in subsequent reports.

## City of Mobile Police & Firefighters Internal Rate of Return Table Ripplewood Partners II, L.P. December 31, 2013

| Quarter | Beginning |              |              |              |          | Investment | Ending    | Cumulative | Annualized |
|---------|-----------|--------------|--------------|--------------|----------|------------|-----------|------------|------------|
| Ending  | Value     | Contribution | Distribution | Appreciation | Expenses | Fees       | Value     | IRR        | IRR        |
| 9/02    | 0         | 57,759       | 0            | 0            | 0        | 0          | 57,759    | 0.00       | NA         |
| 12/02   | 57,759    | 0            | 0            | 0            | 0        | 0          | 57,759    | 0.00       | NA         |
| 3/03    | 57,759    | 0            | 0            | 0            | 0        | 0          | 57,759    | 0.00       | NA         |
| 6/03    | 57,759    | 0            | 0            | 0            | 0        | 0          | 57,759    | 0.00       | NA         |
| 9/03    | 57,759    | 0            | 0            | 0            | 0        | 0          | 57,759    | 0.00       | 0.00       |
| 12/03   | 57,759    | 0            | 0            | 85,832       | 0        | 0          | 143,591   | 148.60     | 101.04     |
| 3/04    | 143,591   | 0            | 468          | -5,572       | 0        | 0          | 137,551   | 138.98     | 75.21      |
| 6/04    | 137,551   | 0            | 0            | -5,600       | 0        | 0          | 131,951   | 129.38     | 58.49      |
| 9/04    | 131,951   | 165,743      | 468          | 19,183       | 0        | 12,485     | 303,924   | 157.65     | 58.50      |
| 12/04   | 303,924   | 0            | 0            | -7,632       | 0        | 0          | 296,292   | 121.40     | 41.13      |
| 3/05    | 296,292   | 45,375       | 2,760        | 18,114       | 0        | 11,773     | 345,248   | 129.43     | 38.43      |
| 6/05    | 345,248   | 0            | 0            | -6,170       | 0        | 0          | 339,078   | 106.26     | 29.47      |
| 9/05    | 339,078   | 18,289       | 0            | 16,020       | 0        | 10,986     | 362,401   | 112.66     | 28.02      |
| 12/05   | 362,401   | 0            | 0            | -2,599       | 0        | 11,988     | 347,814   | 100.49     | 23.41      |
| 3/06    | 347,814   | 262,091      | 0            | -5,856       | 0        | 0          | 604,049   | 86.74      | 19.22      |
| 6/06    | 604,049   | 13,868       | 3,400        | 17,385       | 0        | 9,718      | 622,184   | 87.45      | 17.97      |
| 9/06    | 622,184   | 0            | 0            | -4,589       | 0        | 0          | 617,595   | 73.69      | 14.59      |
| 12/06   | 617,595   | 358,803      | 0            | 11,811       | 0        | 16,944     | 971,265   | 72.45      | 13.49      |
| 3/07    | 971,265   | 433,498      | 0            | -5,676       | 0        | 0          | 1,399,087 | 57.62      | 10.51      |
| 6/07    | 1,399,087 | 0            | 111,639      | -8,754       | 0        | 5,829      | 1,272,865 | 43.33      | 7.78       |
| 9/07    | 1,272,865 | 17,524       | 244,763      | 125,348      | 0        | 0          | 1,170,974 | 85.15      | 12.96      |
| 12/07   | 1,170,974 | 0            | 0            | -12,855      | 0        | 0          | 1,158,119 | 72.70      | 10.84      |
| 3/08    | 1,158,119 | 51,352       | 8,878        | 1,460        | 0        | 2,842      | 1,199,211 | 67.55      | 9.73       |
| 6/08    | 1,199,211 | 0            | 5,467        | 3,942        | 0        | 0          | 1,197,686 | 64.03      | 8.90       |

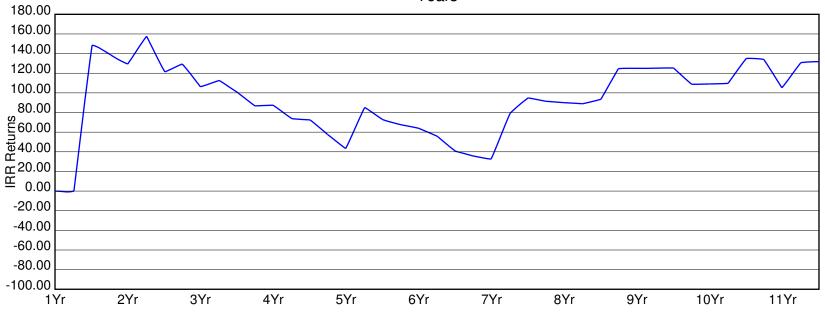
## City of Mobile Police & Firefighters Internal Rate of Return Table Ripplewood Partners II, L.P. December 31, 2013

| Quarter | Beginning |              |              |              |          | Investment | Ending    | Cumulative | Annualized |
|---------|-----------|--------------|--------------|--------------|----------|------------|-----------|------------|------------|
| Ending  | Value     | Contribution | Distribution | Appreciation | Expenses | Fees       | Value     | IRR        | IRR        |
| 9/08    | 1,197,686 | 8,327        | 0            | -15,397      | 0        | 8,327      | 1,182,289 | 55.75      | 7.59       |
| 12/08   | 1,182,289 | 306,214      | 3,677        | -46,221      | 0        | 0          | 1,438,605 | 40.59      | 5.55       |
| 3/09    | 1,438,605 | 398,122      | 0            | -8,211       | 8,493    | 0          | 1,820,023 | 35.77      | 4.78       |
| 6/09    | 1,820,023 | 14,368       | 8,078        | -962         | 0        | 8,493      | 1,816,859 | 32.57      | 4.23       |
| 9/09    | 1,816,859 | 88,397       | 3,237        | 231,096      | 0        | 7,036      | 2,126,079 | 79.18      | 8.62       |
| 12/09   | 2,126,079 | 0            | 31,473       | 99,310       | 0        | 0          | 2,193,917 | 94.91      | 9.56       |
| 3/10    | 2,193,917 | 225,045      | 243,602      | 15,165       | 0        | 0          | 2,190,524 | 91.46      | 8.98       |
| 6/10    | 2,190,524 | 66,838       | 1,106,699    | 17,021       | 0        | 0          | 1,167,684 | 90.04      | 8.57       |
| 9/10    | 1,167,684 | 0            | 8,911        | -1,862       | 0        | 0          | 1,156,911 | 88.93      | 8.22       |
| 12/10   | 1,156,911 | 0            | 84,051       | 26,888       | 0        | 3,138      | 1,096,610 | 93.48      | 8.27       |
| 3/11    | 1,096,610 | 0            | 0            | 161,282      | 0        | 0          | 1,257,892 | 124.66     | 9.92       |
| 6/11    | 1,257,892 | 76,567       | 264,832      | -179         | 5,494    | 1,606      | 1,062,349 | 125.00     | 9.65       |
| 9/11    | 1,062,349 | 0            | 0            | -974         | 5,531    | 0          | 1,055,844 | 125.13     | 9.37       |
| 12/11   | 1,055,844 | 0            | 0            | -1,169       | 11,497   | 0          | 1,043,178 | 125.30     | 9.12       |
| 3/12    | 1,043,178 | 0            | 0            | -87,620      | 10,805   | 18,434     | 926,319   | 108.75     | 8.00       |
| 6/12    | 926,319   | 0            | 0            | -1,364       | 23,948   | 0          | 901,007   | 109.08     | 7.81       |
| 9/12    | 901,007   | 0            | 0            | -270         | 15,159   | 0          | 885,579   | 109.71     | 7.64       |
| 12/12   | 885,579   | 0            | 39,995       | 125,535      | 14,238   | 0          | 956,881   | 135.08     | 8.64       |
| 3/13    | 956,881   | 0            | 0            | -9,636       | 0        | 0          | 947,245   | 134.12     | 8.39       |
| 6/13    | 947,245   | 0            | 37,861       | -153,425     | 0        | 0          | 755,959   | 105.20     | 6.88       |
| 9/13    | 755,959   | 0            | 0            | 125,707      | 0        | 0          | 881,666   | 130.74     | 7.85       |
| 12/13   | 881,666   | 0            | 0            | 1            | 0        | 0          | 881,667   | 131.82     | 7.72       |
| Total   |           | 2,608,181    | 2,210,258    | 708,507      | 95,164   | 129,599    | 881,667   | 131.82     | 7.72       |
|         |           |              |              |              |          |            |           |            |            |

# City of Mobile Police & Firefighters J-Curve Graph Ripplewood Partners II, L.P.

3/31/03 - 12/31/13

Years



| Year                         | Contribution                                 | Distribution   | Expenses                                     | Investment<br>Fees                               | Ending<br>Value  | Cumulative<br>IRR                                     |
|------------------------------|--|--|--|--|--|---|
| 1<br>2<br>3<br>4<br>5        | 57,759<br>0<br>211,118<br>294,248<br>792,301 | 0<br>468<br>3,228<br>3,400<br>111,639                    | 0<br>0<br>0<br>0                             | 0<br>0<br>24,258<br>32,692<br>22,773             | 57,759<br>131,951<br>339,078<br>622,184<br>1,272,865                   | 0.00<br>129.38<br>106.26<br>87.45<br>43.33            |
| 6<br>7<br>8<br>9<br>10<br>11 | 68,876<br>727,032<br>380,280<br>76,567<br>0  | 259,108<br>11,755<br>1,385,011<br>357,793<br>0<br>77,856 | 0<br>8,493<br>0<br>5,494<br>51,780<br>29,397 | 2,842<br>16,820<br>7,036<br>4,744<br>18,434<br>0 | 1,197,686<br>1,816,859<br>1,167,684<br>1,062,349<br>901,007<br>755,959 | 64.03<br>32.57<br>90.04<br>125.00<br>109.08<br>105.20 |
| Total<br>Total Capital Comm  | itment: 2,608,181<br>2,000,000               | 2,210,258<br>Vintage Year: 2                             | 95,164                                       | 129,599  |  |   |

# LEVINE LEICHTMAN CAPITAL PARTNERS III Private Equity

### **OBJECTIVE**

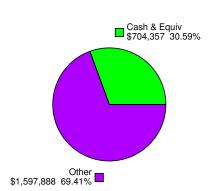
The manager needs to achieve a return of 400 basis points above the Russell 3000 index on an annual basis.

### STRATEGIES

Levine Leichtman Capital Partners III, L.P. (the "Fund"), a California limited partnership, was established on October 18, 2002. The Fund's principal purpose is to seek out opportunities to invest in the securities of middle market companies located in the United States. The Fund began operations on its effective date, October 18, 2002 and shall continue until the last business day preceding its tenth (10th) anniversary, unless further extended for up to two consecutive one-year periods by the General Partner with the approval of the Limited Partners with at least a 66 2/3% interest.

### Asset Allocation Levine Leichtman Fund III

December 31, 2013 \$2,302,244



### CONCLUSIONS/RECOMMENDATIONS

Levine Leichtman Fund III values and performance has not been updated through the Fourth Quarter of 2013. The manager's performance will be included in subsequent reports.

Fund expired on October 18, 2012 and will not be extending the agreement. The General Partner has determined to liquidate Fund III and wind up the affairs of the Partnership. The liquidation process will take a couple of years.

## City of Mobile Police & Firefighters Internal Rate of Return Table

## Levine Leichtman Fund III December 31, 2013

| Quarter | Beginning |              |              |              |          | Investment | Ending    | Cumulative | Annualized |
|---------|-----------|--------------|--------------|--------------|----------|------------|-----------|------------|------------|
| Ending  | Value     | Contribution | Distribution | Appreciation | Expenses | Fees       | Value     | IRR        | IRR        |
| 12/03   |           | 1,134,255    | 461,406      | -326,677     | 0        | 39,051     | 307,121   | -51.54     | NA         |
| 3/04    | 307,121   | 210,315      | 9,312        | 21,994       | 0        | 21,994     | 508,124   | -45.61     | NA         |
| 6/04    | 508,124   | 0            | 241,858      | -11,361      | 0        | 0          | 254,905   | -43.92     | NA         |
| 9/04    | 254,905   | 289,782      | 4,649        | 19,700       | 0        | 26,250     | 533,488   | -43.65     | NA         |
| 12/04   | 533,488   | 142,889      | 51,702       | 128,466      | 0        | 0          | 753,141   | -23.18     | -22.27     |
| 3/05    | 753,141   | 23,201       | 282,564      | 46,888       | 0        | 23,201     | 517,465   | -16.07     | -12.67     |
| 6/05    | 517,465   | 204,000      | 4,658        | -9,933       | 0        | 0          | 706,874   | -17.73     | -11.89     |
| 9/05    | 706,874   | 26,250       | 53,097       | -20,046      | 0        | 26,250     | 633,731   | -20.07     | -11.73     |
| 12/05   | 633,731   | 51,000       | 26,010       | 183,546      | 0        | 0          | 842,267   | 4.32       | 2.09       |
| 3/06    | 842,267   | 26,250       | 11,854       | 40,372       | 0        | 26,250     | 870,785   | 9.61       | 4.08       |
| 6/06    | 870,785   | 606,000      | 14,405       | 25,913       | 0        | 0          | 1,488,293 | 12.81      | 4.86       |
| 9/06    | 1,488,293 | 204,677      | 27,545       | 33,585       | 0        | 0          | 1,699,010 | 16.04      | 5.47       |
| 12/06   | 1,699,010 | 0            | 115,053      | 86,027       | 0        | 0          | 1,669,984 | 24.90      | 7.57       |
| 3/07    | 1,669,984 | 37,263       | 29,447       | 42,791       | 0        | 0          | 1,720,591 | 28.55      | 7.92       |
| 6/07    | 1,720,591 | 279,009      | 305,166      | -45,351      | 0        | 21,009     | 1,628,074 | 22.65      | 5.93       |
| 9/07    | 1,628,074 | 707,676      | 182,942      | 75,039       | 0        | 0          | 2,227,847 | 29.61      | 7.07       |
| 12/07   | 2,227,847 | 21,000       | 130,012      | 183,108      | 0        | 0          | 2,301,943 | 46.32      | 9.86       |
| 3/08    | 2,301,943 | 0            | 0            | 3,537        | 0        | 0          | 2,305,480 | 44.83      | 9.00       |
| 6/08    | 2,305,480 | 61,331       | 86,896       | 258,643      | 0        | 23,791     | 2,514,767 | 67.84      | 12.07      |
| 9/08    | 2,514,767 | 159,048      | 127,160      | 187,405      | 0        | 27,512     | 2,706,548 | 83.51      | 13.49      |
| 12/08   | 2,706,548 | 276,909      | 576,611      | -239,850     | 0        | 2,243      | 2,164,753 | 59.50      | 9.69       |
| 3/09    | 2,164,753 | 132,862      | 41,246       | 20,748       | 0        | 4,555      | 2,272,561 | 60.53      | 9.35       |
| 6/09    | 2,272,561 | 153,690      | 156,567      | 38,060       | 0        | 9,691      | 2,298,053 | 63.04      | 9.22       |
| 9/09    | 2,298,053 | 12,373       | 44,741       | -141,895     | 0        | 4,013      | 2,119,778 | 49.96      | 7.24       |

## City of Mobile Police & Firefighters Internal Rate of Return Table

## Levine Leichtman Fund III December 31, 2013

| Quarter | Beginning |              |              |              |          | Investment | Ending    | Cumulative | Annualized |
|---------|-----------|--------------|--------------|--------------|----------|------------|-----------|------------|------------|
| Ending  | Value     | Contribution | Distribution | Appreciation | Expenses | Fees       | Value     | IRR        | IRR        |
| 12/09   | 2,119,778 | 45,936       | 39,809       | 66,044       | 0        | 3,850      | 2,188,099 | 55.04      | 7.52       |
| 3/10    | 2,188,099 | 15,380       | 58,311       | 98,761       | 0        | 6,994      | 2,236,934 | 62.89      | 8.06       |
| 6/10    | 2,236,934 | 80,588       | 124,359      | 33,563       | 0        | 7,776      | 2,218,951 | 65.15      | 7.97       |
| 9/10    | 2,218,951 | 60,133       | 38,419       | 222,873      | 0        | 7,564      | 2,455,973 | 83.53      | 9.34       |
| 12/10   | 2,455,973 | 11,929       | 313,708      | 44,815       | 0        | 13,895     | 2,185,115 | 86.86      | 9.27       |
| 3/11    | 2,185,115 | 40,446       | 57,598       | 61,531       | 0        | 6,948      | 2,222,546 | 92.12      | 9.36       |
| 6/11    | 2,222,546 | 19,895       | 148,327      | -1,336       | 0        | 19,972     | 2,072,806 | 92.14      | 9.04       |
| 9/11    | 2,072,806 | 0            | 0            | -37,872      | 0        | 0          | 2,034,933 | 89.31      | 8.53       |
| 12/11   | 2,034,933 | 0            | 0            | 135,219      | 0        | 13,442     | 2,156,711 | 101.13     | 9.07       |
| 3/12    | 2,156,711 | 0            | 0            | 10,805       | 0        | 0          | 2,167,515 | 102.44     | 8.87       |
| 6/12    | 2,167,515 | 0            | 93,975       | 6,930        | 0        | 0          | 2,080,470 | 103.45     | 8.66       |
| 9/12    | 2,080,470 | 0            | 21,083       | 333,736      | 0        | 13,611     | 2,379,511 | 132.68     | 10.07      |
| 12/12   | 2,379,511 | 0            | 11,059       | -10,340      | 0        | 0          | 2,358,111 | 132.46     | 9.77       |
| 3/13    | 2,358,111 | 0            | 22,655       | 29,949       | 0        | 0          | 2,365,405 | 135.71     | 9.66       |
| 6/13    | 2,365,405 | 0            | 0            | -44,168      | 0        | 0          | 2,321,237 | 132.58     | 9.24       |
| 9/13    | 2,321,237 | 0            | 0            | -19,015      | 0        | 0          | 2,302,223 | 131.61     | 8.95       |
| 12/13   | 2,302,223 | 0            | 0            | 22           | 0        | 0          | 2,302,244 | 132.28     | 8.75       |
| Total   |           | 5,034,087    | 3,914,205    | 1,532,224    | 0        | 349,862    | 2,302,244 | 132.28     | 8.75       |
|         |           |              |              |              |          |            |           |            |            |
|         |           |              |              |              |          |            |           |            |            |
|         |           |              |              |              |          |            |           |            |            |
|         |           |              |              |              |          |            |           |            |            |
|         |           |              |              |              |          |            |           |            |            |
|         |           |              |              |              |          |            |           |            |            |

# PERMAL PRIVATE EQUITY HOLDINGS IV Private Equity - Fund of Funds

### OBJECTIVE

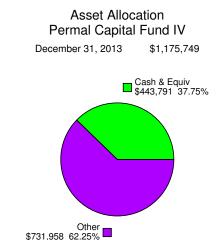
The manager needs to achieve a return of 400 basis points above the Russell 3000 index on an annual basis.

### STRATEGIES

Private equity fund of funds.

Seek out opportunities to invest in core managers, emerging managers, and secondary opportunities.

Portfolio Composition: • The Fund has finished investing and is allocated 48% to Core Managers, 27% to Emerging Managers and 25% to Secondaries as a percentage of fund size and is broadly diversified across industries consistent with the Fund's investment guidelines



### CONCLUSIONS/RECOMMENDATIONS

Permal has an annualized return since inception of 6.25% through 4th Quarter 2013. Permal has distributed \$355,935 and has added \$388,508 in appreciated value since inception.

## City of Mobile Police & Firefighters Internal Rate of Return Table Permal Capital Fund IV December 31, 2013

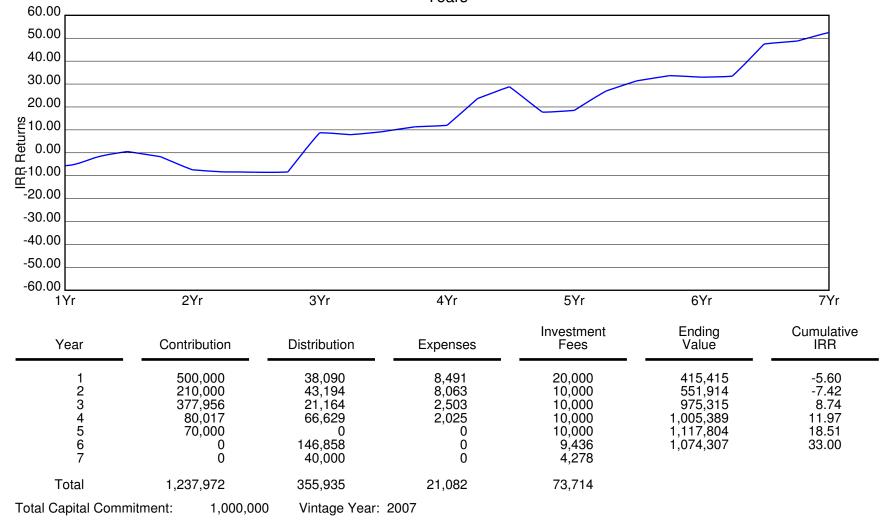
| Quarter | Beginning |              |              |              |          | Investment | Ending    | Cumulative | Annualized |
|---------|-----------|--------------|--------------|--------------|----------|------------|-----------|------------|------------|
| Ending  | Value     | Contribution | Distribution | Appreciation | Expenses | Fees       | Value     | IRR        | IRR        |
| 3/07    |           | 200,000      | 0            | -1,478       | 2,444    | 12,500     | 183,578   | -0.75      | NA         |
| 6/07    | 183,578   | 250,000      | 0            | -16,511      | 1,648    | 2,500      | 412,919   | -8.43      | NA         |
| 9/07    | 412,919   | 0            | 24,666       | 21,547       | 682      | 2,500      | 406,618   | 1.23       | NA         |
| 12/07   | 406,618   | 50,000       | 13,424       | -21,562      | 3,717    | 2,500      | 415,415   | -5.60      | NA         |
| 3/08    | 415,415   | 80,000       | 16,540       | 11,453       | 2,095    | 2,500      | 485,733   | -1.89      | -1.57      |
| 6/08    | 485,733   | 0            | 8,455        | 8,586        | 1,375    | 2,500      | 481,989   | 0.55       | 0.38       |
| 9/08    | 481,989   | 50,000       | 10,647       | -8,619       | 2,644    | 2,500      | 507,579   | -1.70      | -1.00      |
| 12/08   | 507,579   | 80,000       | 7,552        | -23,664      | 1,949    | 2,500      | 551,914   | -7.42      | -3.86      |
| 3/09    | 551,914   | 377,956      | 0            | -6,067       | 0        | 2,500      | 921,303   | -8.34      | -3.87      |
| 6/09    | 921,303   | 0            | 0            | -5,322       | 240      | 2,500      | 913,241   | -8.49      | -3.55      |
| 9/09    | 913,241   | 0            | 0            | -3,052       | 900      | 2,500      | 906,789   | -8.36      | -3.17      |
| 12/09   | 906,789   | 0            | 21,164       | 93,552       | 1,363    | 2,500      | 975,315   | 8.74       | 2.87       |
| 3/10    | 975,315   | 65,000       | 44,250       | -2,592       | 942      | 2,500      | 990,031   | 7.91       | 2.40       |
| 6/10    | 990,031   | 14,761       | 22,379       | 9,762        | 349      | 2,500      | 989,325   | 9.19       | 2.58       |
| 9/10    | 989,325   | 256          | 0            | 15,408       | 734      | 2,500      | 1,001,754 | 11.35      | 2.94       |
| 12/10   | 1,001,754 | 0            | 0            | 6,135        | 0        | 2,500      | 1,005,389 | 11.97      | 2.90       |
| 3/11    | 1,005,389 | 0            | 0            | 77,859       | 0        | 2,500      | 1,080,749 | 23.67      | 5.18       |
| 6/11    | 1,080,749 | 0            | 0            | 37,052       | 0        | 2,500      | 1,115,301 | 28.81      | 5.84       |
| 9/11    | 1,115,301 | 70,000       | 0            | -70,535      | 0        | 2,500      | 1,112,265 | 17.73      | 3.53       |
| 12/11   | 1,112,265 | 0            | 0            | 8,039        | 0        | 2,500      | 1,117,804 | 18.51      | 3.48       |
| 3/12    | 1,117,804 | 0            | 0            | 61,645       | 0        | 2,500      | 1,176,949 | 26.97      | 4.69       |
| 6/12    | 1,176,949 | 0            | 0            | 34,393       | 0        | 2,312      | 1,209,030 | 31.39      | 5.13       |
| 9/12    | 1,209,030 | 0            | 26,858       | 19,689       | 0        | 2,312      | 1,199,549 | 33.68      | 5.21       |
| 12/12   | 1,199,549 | 0            | 120,000      | -2,929       | 0        | 2,312      | 1,074,307 | 33.00      | 4.90       |

## City of Mobile Police & Firefighters Internal Rate of Return Table Permal Capital Fund IV December 31, 2013

| Quarter | Beginning |              |              |              |          | Investment | Ending    | Cumulative | Annualized |
|---------|-----------|--------------|--------------|--------------|----------|------------|-----------|------------|------------|
| Ending  | Value     | Contribution | Distribution | Appreciation | Expenses | Fees       | Value     | IRR        | IRR        |
| 3/13    | 1,074,307 | 0            | 0            | 4,484        | 0        | 0          | 1,078,791 | 33.43      | 4.75       |
| 6/13    | 1,078,791 | 0            | 40,000       | 102,574      | 0        | 2,139      | 1,139,226 | 47.47      | 6.20       |
| 9/13    | 1,139,226 | 0            | 0            | 10,515       | 0        | 0          | 1,149,740 | 48.76      | 6.10       |
| 12/13   | 1,149,740 | 0            | 0            | 28,147       | 0        | 2,139      | 1,175,749 | 52.51      | 6.25       |
| Total   |           | 1,237,972    | 355,935      | 388,508      | 21,082   | 73,714     | 1,175,749 | 52.51      | 6.25       |
|         |           |              |              |              |          |            |           |            |            |
|         |           |              |              |              |          |            |           |            |            |
|         |           |              |              |              |          |            |           |            |            |
|         |           |              |              |              |          |            |           |            |            |
|         |           |              |              |              |          |            |           |            |            |
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|         |           |              |              |              |          |            |           |            |            |
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## City of Mobile Police & Firefighters J-Curve Graph Permal Capital Fund IV 9/30/07 - 12/31/13

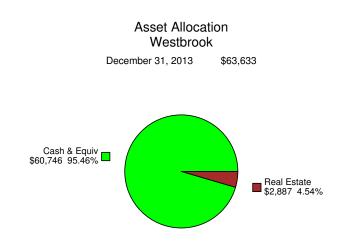
Years



# WESTBROOK REAL ESTATE FUND III Real Estate

### OBJECTIVE

Manager is expected to outperform the NCREIF Index.



### CONCLUSIONS/RECOMMENDATIONS

Westbrook values and performance has not been updated through the Fourth Quarter of 2013.

Fund Term expired on June 10, 2008 and the fund is in the final phase of completing dispositions.

## City of Mobile Police & Firefighters Internal Rate of Return Table Westbrook December 31, 2013

| Quarter | Beginning |              |              |              |          | Investment | Ending    | Cumulative | Annualized |
|---------|-----------|--------------|--------------|--------------|----------|------------|-----------|------------|------------|
| Ending  | Value     | Contribution | Distribution | Appreciation | Expenses | Fees       | Value     | IRR        | IRR        |
| 9/98    |           | 2,313        | 0            |              | 0        | 9,205      |           |            | NA         |
| 12/98   |           | 160,253      | 0            | 10,963       | 0        | 7,562      | 163,654   |            | NA         |
| 3/99    | 163,654   | 322,306      | 0            | 20,745       | 0        | 7,397      | 499,308   | 42.85      | NA         |
| 6/99    | 499,308   | 96,652       | 0            | 39,782       | 0        | 7,479      | 628,263   | 35.49      | NA         |
| 9/99    | 628,263   | 56,380       | 51,547       | 53,680       | 0        | 7,562      | 679,214   | 46.24      | 44.07      |
| 12/99   | 679,214   | 273,848      | 0            | 1,801        | 0        | 7,562      | 947,301   | 37.22      | 27.72      |
| 3/00    | 947,301   | 161,087      | 30,179       | 48,968       | 0        | 7,459      | 1,119,718 | 41.48      | 25.23      |
| 6/00    | 1,119,718 | 201,358      | 0            | 65,368       | 0        | 7,459      | 1,378,985 | 48.45      | 24.67      |
| 9/00    | 1,378,985 | 725,803      | 176,895      | 98,586       | 0        | 7,541      | 2,018,938 | 56.17      | 24.37      |
| 12/00   | 2,018,938 | 88,598       | 141,928      | 34,599       | 0        | 6,806      | 1,993,401 | 53.46      | 20.51      |
| 3/01    | 1,993,401 | 0            | 90,933       | 86,400       | 0        | 6,842      | 1,982,026 | 59.86      | 20.26      |
| 6/01    | 1,982,026 | 0            | 10,089       | 91,721       | 0        | 6,836      | 2,056,822 | 67.23      | 20.22      |
| 9/01    | 2,056,822 | 0            | 104,968      | 1,270        | 0        | 6,893      | 1,946,231 | 63.45      | 17.52      |
| 12/01   | 1,946,231 | 0            | 100,122      | -30,653      | 0        | 6,676      | 1,808,780 | 57.43      | 14.76      |
| 3/02    | 1,808,780 | 0            | 204,311      | 54,142       | 0        | 6,305      | 1,652,306 | 62.22      | 14.63      |
| 6/02    | 1,652,306 | 48,326       | 123,403      | -2,280       | 0        | 5,935      | 1,569,014 | 61.18      | 13.42      |
| 9/02    | 1,569,014 | 0            | 94,965       | -27,291      | 0        | 5,778      | 1,440,980 | 57.98      | 11.97      |
| 12/02   | 1,440,980 | 0            | 48,499       | -34,428      | 0        | 5,582      | 1,352,471 | 54.34      | 10.63      |
| 3/03    | 1,352,471 | 0            | 0            | 70,526       | 0        | 5,423      | 1,417,574 | 62.20      | 11.23      |
| 6/03    | 1,417,574 | 0            | 28,920       | 22,346       | 0        | 5,418      | 1,405,582 | 64.91      | 11.00      |
| 9/03    | 1,405,582 | 0            | 41,438       | 150,662      | 0        | 5,448      | 1,509,358 | 81.79      | 12.58      |
| 12/03   | 1,509,358 | 0            | 261,534      | 23,834       | 0        | 5,030      | 1,266,628 | 85.29      | 12.35      |
| 3/04    | 1,266,628 | 0            | 61,888       | 81,815       | 0        | 4,682      | 1,281,873 | 95.82      | 12.88      |
| 6/04    | 1,281,873 | 0            | 104,581      | 117,773      | 0        | 0          | 1,295,065 | 110.86     | 13.74      |

## City of Mobile Police & Firefighters Internal Rate of Return Table Westbrook December 31, 2013

| Quarter | Beginning |              |              |              |          | Investment | Ending    | Cumulative | Annualized |
|---------|-----------|--------------|--------------|--------------|----------|------------|-----------|------------|------------|
| Ending  | Value     | Contribution | Distribution | Appreciation | Expenses | Fees       | Value     | IRR        | IRR        |
| 9/04    | 1,295,065 | 0            | 125,335      | -1,096       | 0        | 0          | 1,168,634 | 112.81     | 13.30      |
| 12/04   | 1,168,634 | 0            | 435,461      | 2,960        | 0        | 0          | 736,133   | 115.85     | 12.99      |
| 3/05    | 736,133   | 0            | 68,689       | 8,214        | 0        | 0          | 675,658   | 120.77     | 12.86      |
| 6/05    | 675,658   | 0            | 270,692      | 165,527      | 0        | 0          | 570,493   | 145.56     | 14.14      |
| 9/05    | 570,493   | 0            | 157,137      | 12,844       | 0        | 0          | 426,200   | 153.17     | 14.09      |
| 12/05   | 426,200   | 0            | 87,347       | -52,379      | 0        | 0          | 286,474   | 153.09     | 13.57      |
| 3/06    | 286,474   | 0            | 0            | -545         | 0        | 0          | 285,929   | 159.86     | 13.49      |
| 6/06    | 285,929   | 0            | 0            | 5,615        | 0        | 0          | 291,544   | 167.70     | 13.47      |
| 9/06    | 291,544   | 0            | 73,596       | 1,864        | 0        | 0          | 219,812   | 175.34     | 13.41      |
| 12/06   | 219,812   | 0            | 70,480       | -3,033       | 0        | 0          | 146,299   | 182.79     | 13.35      |
| 3/07    | 146,299   | 0            | 0            | -2,996       | 0        | 0          | 143,303   | 190.53     | 13.29      |
| 6/07    | 143,303   | 0            | 0            | -33,348      | 0        | 0          | 109,955   | 193.86     | 13.04      |
| 9/07    | 109,955   | 0            | 0            | 50           | 0        | 0          | 110,005   | 202.54     | 13.02      |
| 12/07   | 110,005   | 0            | 0            | -33,508      | 0        | 0          | 76,497    | 205.97     | 12.78      |
| 3/08    | 76,497    | 0            | 0            | 2,588        | 0        | 0          | 79,085    | 215.33     | 12.78      |
| 6/08    | 79,085    | 0            | 0            | 2,260        | 0        | 0          | 81,345    | 224.90     | 12.78      |
| 9/08    | 81,345    | 0            | 0            | 2,875        | 0        | 0          | 84,220    | 234.97     | 12.78      |
| 12/08   | 84,220    | 0            | 0            | 2,823        | 0        | 0          | 87,043    | 245.32     | 12.78      |
| 3/09    | 87,043    | 6,943        | 0            | 1,282        | 0        | 128        | 95,140    | 255.46     | 12.78      |
| 6/09    | 95,140    | 0            | 128          | -12,128      | 0        | 111        | 82,774    | 263.44     | 12.70      |
| 9/09    | 82,774    | 0            | 111          | 1,182        | 0        | 103        | 83,741    | 274.29     | 12.69      |
| 12/09   | 83,741    | 0            | 0            | -2,321       | 0        | 0          | 81,421    | 284.76     | 12.66      |
| 3/10    | 81,421    | 0            | 96           | -297         | 0        | 0          | 81,028    | 295.69     | 12.65      |
| 6/10    | 81,028    | 0            | 0            | -402         | 89       | 0          | 80,537    | 307.03     | 12.64      |

## City of Mobile Police & Firefighters Internal Rate of Return Table Westbrook December 31, 2013

| Quarter | Beginning |              |              |              |          | Investment | Ending | Cumulative | Annualized |
|---------|-----------|--------------|--------------|--------------|----------|------------|--------|------------|------------|
| Ending  | Value     | Contribution | Distribution | Appreciation | Expenses | Fees       | Value  | IRR        | IRR        |
| 9/10    | 80,537    | 0            | 88           | -2,181       | 0        | 0          | 78,268 | 318.44     | 12.61      |
| 12/10   | 78,268    | 0            | 89           | 1            | 0        | 0          | 78,180 | 330.65     | 12.60      |
| 3/11    | 78,180    | 0            | 76           | 1,070        | 0        | 0          | 79,174 | 343.17     | 12.60      |
| 6/11    | 79,174    | 0            | 0            | 2,765        | 67       | 0          | 81,872 | 356.56     | 12.60      |
| 9/11    | 81,872    | 0            | 0            | 101          | 0        | 57         | 81,916 | 369.88     | 12.59      |
| 12/11   | 81,916    | 0            | 0            | -8,365       | 0        | 38         | 73,513 | 381.60     | 12.54      |
| 3/12    | 73,513    | 0            | 0            | 11           | 0        | 37         | 73,488 | 395.49     | 12.54      |
| 6/12    | 73,488    | 0            | 0            | -111         | 0        | 0          | 73,377 | 409.73     | 12.53      |
| 9/12    | 73,377    | 0            | 0            | -3,130       | 0        | 0          | 70,247 | 423.81     | 12.51      |
| 12/12   | 70,247    | 0            | 0            | -2,981       | 0        | 0          | 67,266 | 438.32     | 12.49      |
| 3/13    | 67,266    | 0            | 0            | -253         | 0        | 0          | 67,013 | 453.60     | 12.48      |
| 6/13    | 67,013    | 0            | 0            | -3,745       | 0        | 0          | 63,268 | 468.58     | 12.46      |
| 9/13    | 63,268    | 0            | 0            | 365          | 0        | 0          | 63,633 | 485.26     | 12.46      |
| 12/13   | 63,633    | 0            | 0            | 0            | 0        | 0          | 63,633 | 502.32     | 12.45      |
| Total   |           | 2,143,867    | 2,965,525    | 1,038,801    | 156      | 153,354    | 63,633 | 502.32     | 12.45      |
|         |           |              |              |              |          |            |        |            |            |
|         |           |              |              |              |          |            |        |            |            |
|         |           |              |              |              |          |            |        |            |            |
|         |           |              |              |              |          |            |        |            |            |
|         |           |              |              |              |          |            |        |            |            |
|         |           |              |              |              |          |            |        |            |            |
|         |           |              |              |              |          |            |        |            |            |
|         |           |              |              |              |          |            |        |            |            |
|         |           |              |              |              |          |            |        |            |            |

## TIMBERLAND INVESTMENT RESOURCES -EASTERN TIMBERLAND OPPORTUNITIES FUND Timberland (Special Investments)

### OBJECTIVE

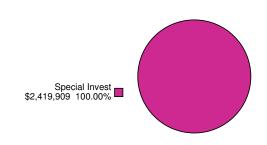
Manager is expected to outperform the NCREIF Timber Index.

### STRATEGIES

Timberland Investment Resources (TIR) aims to achieve above market investment returns by identifying economic and biometric research. Investment opportunities are identified with research coupled with on-the-ground field and market intelligence. Asset allocation and portfolio theory are used to shape the portfolio to meet the risk and return profile of each client. Strategies are designed to meet individual investment objectives and guidelines. TIR provides ongoing active management that is required to realize the full investment potential.

## Asset Allocation Timberland Investment Resources

December 31, 2013 \$2,419,909



### CONCLUSIONS/RECOMMENDATIONS

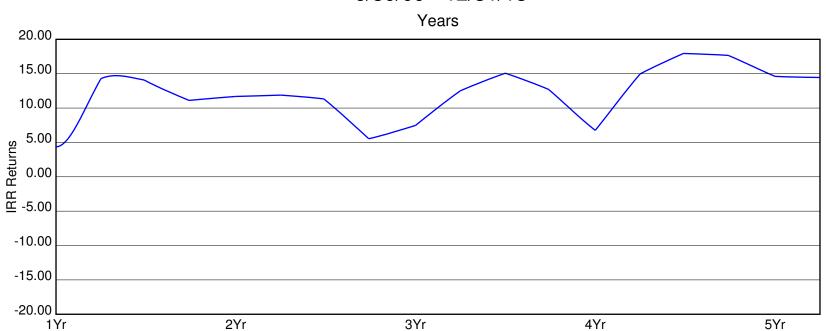
Timberland Investment values and performance has not been updated through the Fourth Quarter of 2013.

## City of Mobile Police & Firefighters Internal Rate of Return Table Timberland Investment Resources December 31, 2013

| Quarter | Beginning |              |              |              |          | Investment | Ending    | Cumulative | Annualized |
|---------|-----------|--------------|--------------|--------------|----------|------------|-----------|------------|------------|
| Ending  | Value     | Contribution | Distribution | Appreciation | Expenses | Fees       | Value     | IRR        | IRR        |
| 12/08   |           | 967,502      | 0            | -401         | 0        | 837        | 966,264   | -0.08      | NA         |
| 3/09    | 966,264   | 0            | 0            | 44,697       | 0        | 2,086      | 1,008,875 | 5.21       | NA         |
| 6/09    | 1,008,875 | 0            | 0            | -1,764       | 0        | 2,077      | 1,005,034 | 4.73       | NA         |
| 9/09    | 1,005,034 | 0            | 0            | -2,469       | 0        | 2,068      | 1,000,497 | 4.36       | NA         |
| 12/09   | 1,000,497 | 0            | 0            | 92,239       | 0        | 2,254      | 1,090,482 | 14.28      | 13.13      |
| 3/10    | 1,090,482 | 0            | 0            | -990         | 445      | 2,246      | 1,086,801 | 14.08      | 10.42      |
| 6/10    | 1,086,801 | 1,039,861    | 0            | -27,269      | 1,371    | 2,300      | 2,095,722 | 11.11      | 6.91       |
| 9/10    | 2,095,722 | 0            | 0            | 21,570       | 4,039    | 4,609      | 2,108,644 | 11.69      | 6.23       |
| 12/10   | 2,108,644 | 74,870       | 0            | 14,769       | 2,754    | 4,569      | 2,190,960 | 11.88      | 5.54       |
| 3/11    | 2,190,960 | 0            | 0            | 3,524        | 3,332    | 4,519      | 2,186,633 | 11.33      | 4.72       |
| 6/11    | 2,186,633 | 264,832      | 0            | -68,025      | 6,505    | 4,812      | 2,372,123 | 5.54       | 2.11       |
| 9/11    | 2,372,123 | 0            | 0            | 32,353       | 5,576    | 4,948      | 2,393,952 | 7.47       | 2.58       |
| 12/11   | 2,393,952 | 0            | 0            | 80,588       | 6,744    | 5,090      | 2,462,706 | 12.52      | 3.90       |
| 3/12    | 2,462,706 | 0            | 0            | 46,261       | 3,123    | 5,168      | 2,500,676 | 15.07      | 4.30       |
| 6/12    | 2,500,676 | 0            | 0            | -30,261      | 0        | 5,095      | 2,465,320 | 12.72      | 3.40       |
| 9/12    | 2,465,320 | 0            | 0            | -92,590      | 0        | 4,894      | 2,367,836 | 6.76       | 1.72       |
| 12/12   | 2,367,836 | 0            | 0            | 140,187      | 0        | 5,173      | 2,502,850 | 14.98      | 3.48       |
| 3/13    | 2,502,850 | 0            | 72,790       | 54,705       | 0        | 5,125      | 2,479,640 | 17.94      | 3.88       |
| 6/13    | 2,479,640 | 0            | 0            | -402         | 0        | 5,113      | 2,474,125 | 17.66      | 3.61       |
| 9/13    | 2,474,125 | 0            | 0            | -49,215      | 0        | 5,001      | 2,419,909 | 14.61      | 2.86       |
| 12/13   | 2,419,909 | 0            | 0            | 0            | 0        | 0          | 2,419,909 | 14.45      | 2.69       |
| Total   |           | 2,347,065    | 72,790       | 257,507      | 33,889   | 77,984     | 2,419,909 | 14.45      | 2.69       |
|         |           |              |              |              |          |            |           |            |            |
|         |           |              |              |              |          |            |           |            |            |

# City of Mobile Police & Firefighters J-Curve Graph Timberland Investment Resources

6/30/09 - 12/31/13



| Year                  | Contribution                              | Distribution                    | Expenses                      | Investment<br>Fees                            | Ending<br>Value                                  | Cumulative<br>IRR             |
|-----------------------|---|---------------------------------|-------------------------------|---|--|-------------------------------|
| 1<br>2<br>3<br>4<br>5 | 967,502<br>1,039,861<br>339,702<br>0<br>0 | 0<br>0<br>0<br>0<br>0<br>72,790 | 5,855<br>18,167<br>9,867<br>0 | 7,068<br>11,409<br>18,848<br>20,247<br>20,412 | 1,000,497<br>2,108,644<br>2,393,952<br>2,367,836 | 4.36<br>11.69<br>7.47<br>6.76 |
| Total                 | 2,347,065                                 | 72,790                          | 33,889                        | 77,984  |  |                               |

# DEFINITION OF INDICES APPENDIX A

| ASSET ALLOCATION        | TARGET  |  |  |
|-------------------------|---------|--|--|
| Opportunistic Equity    | 5.00 %  |  |  |
| LargeCap Equity         | 28.00 % |  |  |
| MidCap Equity           | 9.50 %  |  |  |
| Small Cap Core Equity   | 4.75 %  |  |  |
| Small Cap Value Equity  | 4.75 %  |  |  |
| International Equity    | 10.00 % |  |  |
| Fixed Income            | 25.00 % |  |  |
| Alternative Investments | 13.00 % |  |  |
| Cash & Cash Equivalents | 0.00 %  |  |  |

### Indices used to calculate target and actual benchmarks:

| Opposition Carrier   | MCCL ACM/L (not) Indox |
|----------------------|------------------------|
| Opportunistic Equity | MSCI ACWI (net) Index  |

Domestic Equity Russell 1000 Index, S&P MidCap 400, Russell 2000, Russell 2000 Value

International Equity MSCI ACWI ex US Index
Fixed Income Barclays Int Gov't/Credit Index

Alternative Investments Russell 2500, NCREIF ODCE Index, NCREIF Timberland Index

Cash & Cash Equivalents Citigroup 3-Month T-Bill

### **COMPOSITE MEDIAN MANAGER**

A composite of median manager returns for each asset class weighted by the Target Asset Mix.

## DEFINITION OF INDICES APPENDIX B

The **Standard & Poor's (S&P) 500 Index** is a capitalization-weighted index 500 of the largest public companies and is widely accepted as the overall market proxy. It consists of 400 industrial issues, 40 utility stocks, 20 transportation stocks and 40 financial institution issues.

The **Russell 1000 Index** is composed of the 1,000 largest companies in the Russell 3000 Index, which represents approximately 92% of the total market capitalization of the Russell 3000 Index. The average market capitalization was approximately \$12.1 billion; the median market capitalization was approximately \$3.8 billion. The smallest company in the index had an approximate market capitalization of \$1,350.8 million.

The **Russell 1000 Value Index** is composed of those stocks in the Russell 1000 Index (the 1,000 largest US companies by market capitalization, the smallest of which has about \$370 million in market capitalization) with less than average growth orientation. The Russell Value Index represents the universe of stocks from which most value style money managers typically select.

The **Russell 1000 Growth Index** is composed of those stocks in the Russell 1000 Index (the 1,000 largest US companies by market capitalization, the smallest of which has about \$370 million in market capitalization) with greater than average growth orientation. The Russell Growth Index represents the universe of stocks from which most growth style money managers typically select.

The Morgan Stanley Capital International (MSCI)-Europe, Australia, Far East (EAFE) Index is made up of approximately 1000 companies representing the stock markets of 20 countries including: Australia, Austria, Belgium, Denmark, Finland, France, Germany, Hong Kong, Italy, Ireland, Japan, Malaysia, Netherlands, Norway, Portugal, Singapore, Spain, Sweden, Switzerland and the United Kingdom. The average company has a market capitalization of over \$3 billion. The index is presented with net dividends reinvested and in US Dollars.

The **Barclays Aggregate Bond Index** is comprised of the Lehman Government/Corporate Bond Index plus the Lehman Mortgage Index. The Aggregate contains all publicly issued, fixed-rate, non-convertible bonds which have a maturity of more than one year and an outstanding par value of at least \$100 million for US Government issues and \$50 million for all others. The index includes debt issued by the US Government and agencies thereof, domestic corporate issues and foreign dollar-denominated issues. All issues are rate Baa/BBB or better.

The **Barclays Government/Corporate Bond Index** contains all puclicly issued, fixed rate, non-convertible, bonds which have a maturity of more than one year and an outstanding par value of at least \$100 million for US Government issues and \$50 Million for all others. The index includes debt issued by the US Government and agencies thereof, domestic corporate issues and foreign dollar-denominated issues. All issues are rate Baa/BBB or better.

The Salomon Brothers 3 Month TBill provide a measure of riskless return.

## DEFINITION OF UNIVERSES APPENDIX B

**US Balanced Universe** consists of balanced composites which utilize both equity and fixed income securities within a relatively stable asset allocation structure. These are balanced, separately managed, fully discretionary, tax-free portfolios whose asset allocation is not actively managed.

The **Broad Equity Manager Universe** is composed of domestic equity composites utilizing either a growth managers who emphasizes on earnings growth-historic earnings growth, future earnings estimates and earnings surprise or a value managers who are bias towards stocks which are out of favor or believed to be severely undervalued-low Price/Earnings, low Price/Book and a strong balance sheet. The universe may utilize a combination of both styles and covers a broad range of market capitalizations.

The **Mid-Large Cap Growth Equity Manager Universe** is composed of equity composites for which the investment process emphasizes earnings growth which includes historic earnings growth, future earnings estimates and earnings surprise. Small capitalization managers are excluded.

The **Mid-Large Cap Value Equity Manager Universe** is composed of equity composites emphasizing a bias towards stocks which are out of favor or believed to be severely undervalued-low Price/Earnings, low Price/Book and a strong balance sheet. Small capitalization managers are excluded.

The **Small Cap Equity Manager Universe** is comprised of an equity composite where the investment process focuses on companies of capitalizations under \$500 million. The universe may utilize a combination of both growth and value style of investment process.

The International Equity Manager Universe is an equity composite for which the investment process emphasizes securities of non-US based companies.

The **Fixed Income Manager Universe** is composed of fixed income composites for which the investment process emphasizes either interest rate forecasting (adjusting portfolio's duration), market analysis (sector analysis, issues selection or yield curve analysis) or active core (tied to a benchmark) management. Intermediate, short-term and high yield managers are excluded.

The **Intermediate Fixed Income Manager Universe** is composed of fixed income composites whose investment process emphasizes either active core (tied to a benchmark) management, interest rate forecasting (adjusting portfolios' duration), or market analysis (sector analysis, issue selection, or yield curve analysis) with average portfolio durations in the 3-4 year range. High yield managers are excluded.

## DEFINITION OF COMMON TERMS APPENDIX C

**Alpha** is a measure of risk-adjusted return which reveals the manager's success (positive alpha) or lack of success (negative alpha) in selecting securities and timing the market. Alpha is the difference between the actual performance of the fund and the performance which should have been achieved given the market's performance and the fund's risk posture.

**Beta** is a measure of the volatility of the fund relative to an index. Funds which are equally volatile as the index will have a beta of 1.00; funds which are half as volatile will have a beta of 0.50; etc. Beta also roughly represents the return on the fund which has typically accompanied a 1 percent move in the market index. The beta coefficient reflects that component of the fund's total risk which cannot be reduced by further diversification.

The **Relative Risk/Reward Ratio** is a measure of risk adjusted return relative to the market's risk adjusted return. It is calculated by first dividing the manager's return for the period by the manager's standard deviation for the period. This quotient is the divided by the quotient of the market's return for the period divided by the market's standard deviation for the period. The measure represents the manager's rate of return per unit of risk relative to the market's rate of return per unit of risk. A ratio above 1.0 indicates positive relative performance and a ratio below 1.0 indicates a negative relative performance.

**R-Squared (R²)** is a statistical measure of fund diversification relative to an index. Diversification can by gauged by calculating the portion of the variation in the fund's returns which is attributable to market movements. A completely diversified fund will be perfectly correlated with the market index and will have an R-squared of 100 percent. A non-diversified fund will behave independently of the market and will have an R-squared of 0 percent. An R-squared of 90 percent denotes that 90 percent of the risk is market-related, and 10 percent is unique to the fund.

**Standard Deviation** is a measure of volatility showing how widely dispersed or tightly bunched a set of returns are around their average return. Standard deviations presented in this report are based on quarterly returns and are annualized, unless otherwise indicated.

The **Style** is a description of the investment strategy used to determine the investment decisions within an asset class.

A **Universe** is a group of comparable investment styles. A Broad Universe, such as Broad Equity, refers to all styles in the Equity asset class. Style specific Universes such as Pure Small Cap, includes only styles with a high correlation to a Small Cap index and low correlation to a Large Cap index.

## MARKET SECTOR DIVERSIFICATION **APPENDIX D**

## **EQUITIES**

Style

### Growth Core Value Quantitative Index SSgA Russell Large 1000 SSgA S&P L I d b Domestic Medium 400 Morgan SouthernSun **Small** Dempsey Energy Opportunities **Opportunistic** Capital International Large Allianz **Small** Levine HM Capital **Private Equity** Ripplewood Permal Leichtman DLJ **Real Estate** Guggenheim TIAA-Westbrook **CREF** Timberland Timber Investment

Resources

## **FIXED INCOME**

|          |                     | Style |                          |      |                      |       |  |  |
|----------|---------------------|-------|--------------------------|------|----------------------|-------|--|--|
|          |                     | Rate  | Maturity<br>Differential | Core | Sector<br>Allocation | Index |  |  |
| Domestic | U.S. Gov't          |       | Orleans                  |      | Orleans              |       |  |  |
|          | Mortgage            |       | Orleans                  |      | Orleans              |       |  |  |
|          | Asset<br>Backed     |       | Orleans                  |      | Orleans              |       |  |  |
|          | Corporate           |       | Orleans                  |      | Orleans              |       |  |  |
|          | Foreign /<br>Yankee |       | Orleans                  |      | Orleans              |       |  |  |
|          | High Yield          |       |                          |      |                      |       |  |  |

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